



Southern Georgian Bay
association of
REALTORS[®]

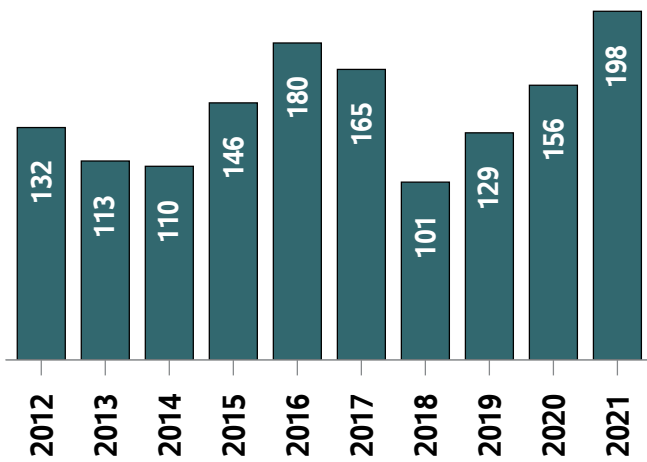
**Southern Georgian Bay
Association of REALTORS[®]
Western District
Residential Market Activity and
MLS[®] HPI Report
February 2021**



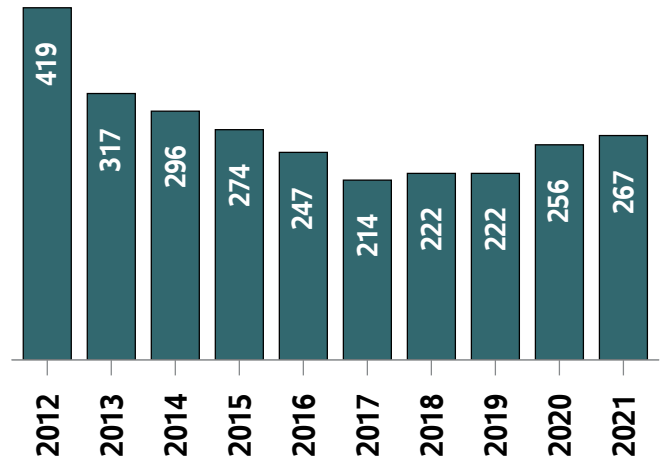
Prepared for the Southern Georgian Bay Association of REALTORS[®] by the Canadian Real Estate Association

Southern Georgian Bay Western District MLS® Residential Market Activity

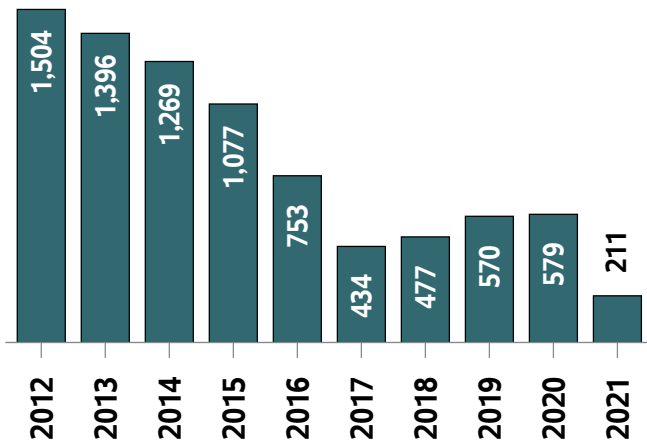
Sales Activity (February only)



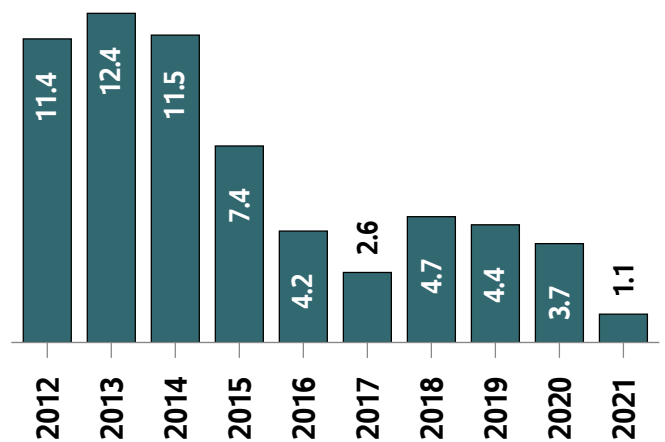
New Listings (February only)



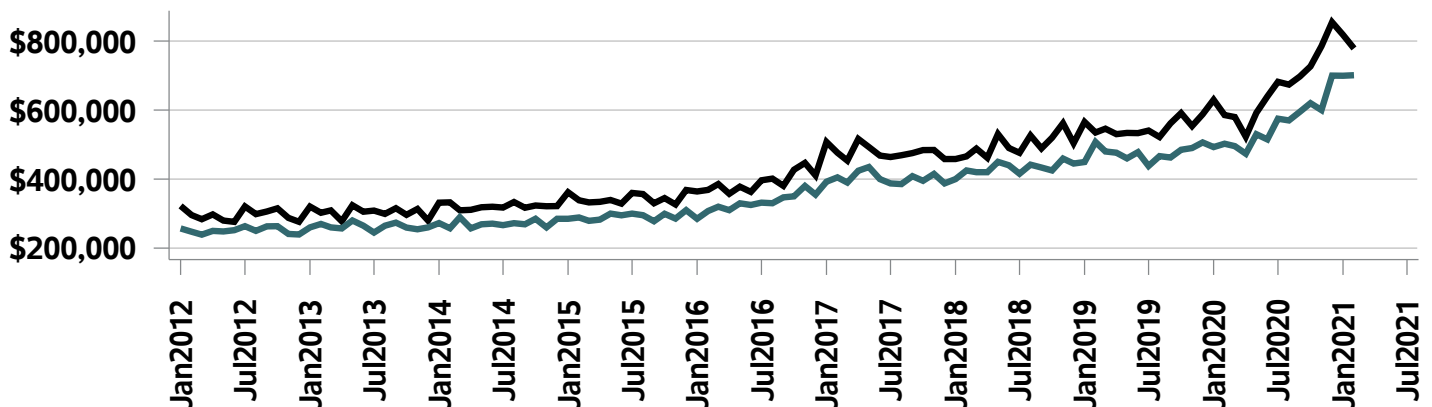
Active Listings (February only)



Months of Inventory (February only)

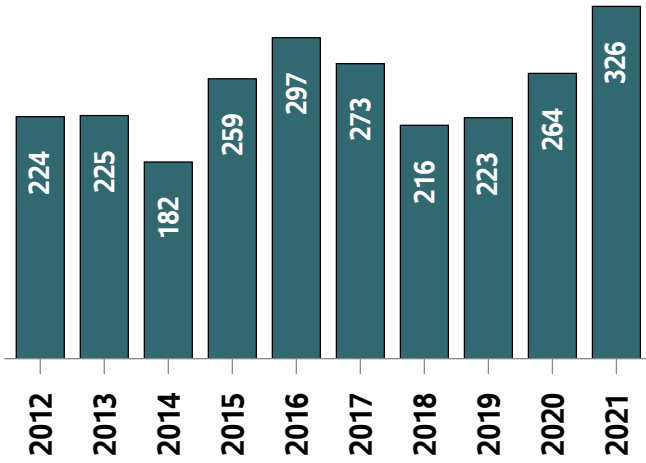


Average Price and Median Price

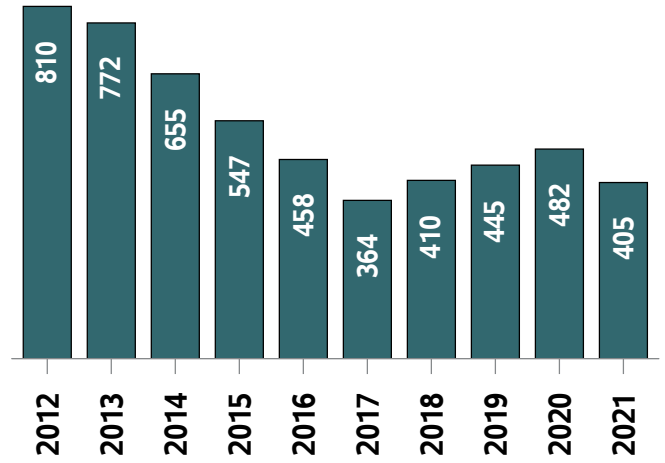


Southern Georgian Bay Western District MLS® Residential Market Activity

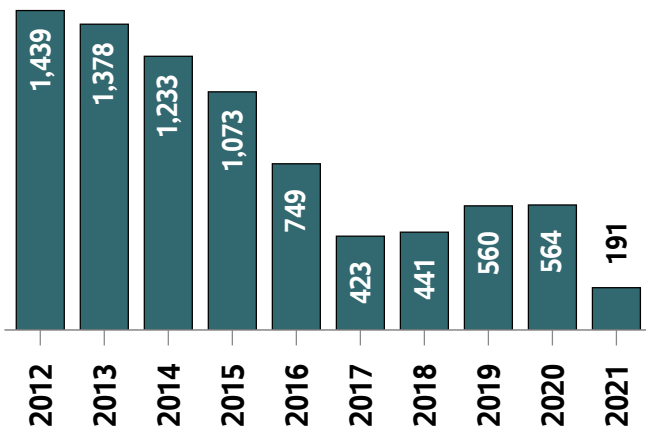
Sales Activity (February Year-to-date)



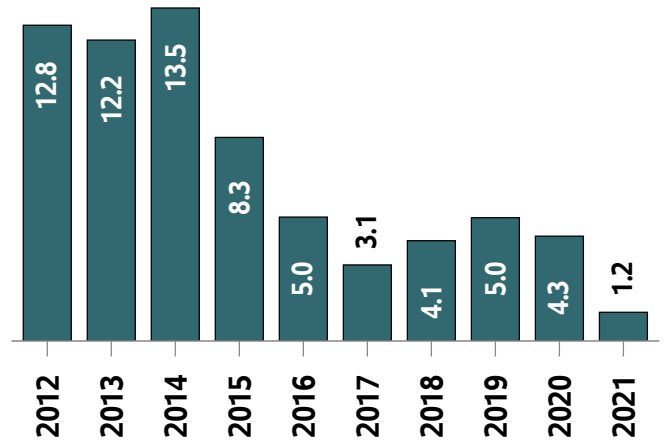
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Southern Georgian Bay Western District MLS® Residential Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	198	26.9	53.5	96.0	10.0	80.0	66.4
Dollar Volume	\$154,160,531	68.8	123.4	227.7	132.3	321.3	280.1
New Listings	267	4.3	20.3	20.3	8.1	-9.8	-19.3
Active Listings	211	-63.6	-63.0	-55.8	-72.0	-83.4	-84.4
Sales to New Listings Ratio ¹	74.2	60.9	58.1	45.5	72.9	37.2	36.0
Months of Inventory ²	1.1	3.7	4.4	4.7	4.2	11.5	11.4
Average Price	\$778,589	33.0	45.5	67.2	111.2	134.1	128.5
Median Price	\$701,000	39.5	38.1	64.9	128.0	172.3	186.1
Sales to List Price Ratio	105.3	98.3	97.0	98.4	97.3	95.4	95.3
Median Days on Market	9.0	24.0	32.0	18.0	44.5	86.5	84.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	326	23.5	46.2	50.9	9.8	79.1	66.3
Dollar Volume	\$258,866,192	62.4	111.9	159.6	137.6	328.1	324.3
New Listings	405	-16.0	-9.0	-1.2	-11.6	-38.2	-42.5
Active Listings ³	191	-66.1	-65.9	-56.7	-74.5	-84.5	-85.4
Sales to New Listings Ratio ⁴	80.5	54.8	50.1	52.7	64.8	27.8	27.8
Months of Inventory ⁵	1.2	4.3	5.0	4.1	5.0	13.5	13.4
Average Price	\$794,068	31.5	44.9	72.0	116.4	139.0	155.1
Median Price	\$700,000	40.0	47.4	69.1	133.3	167.2	191.7
Sales to List Price Ratio	104.6	98.3	97.0	97.4	96.9	95.6	95.1
Median Days on Market	11.0	29.5	41.0	30.5	49.0	73.5	74.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

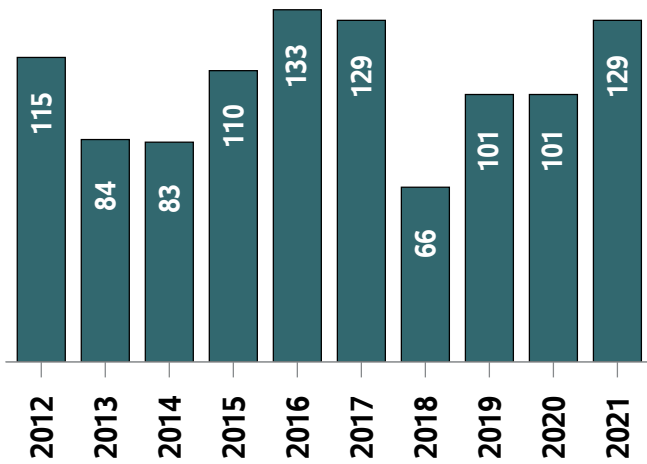
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

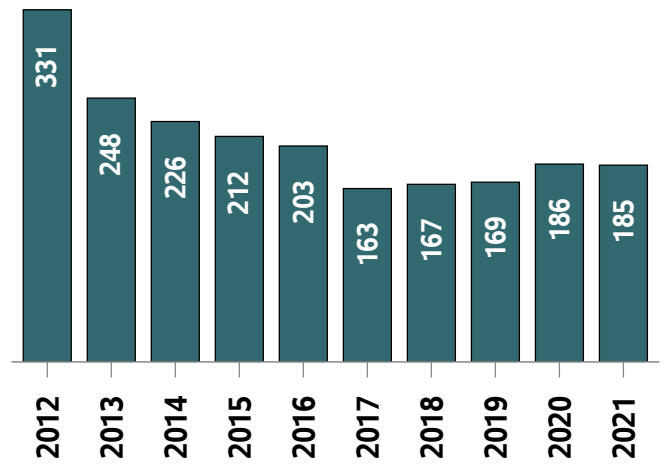
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Single Family Market Activity

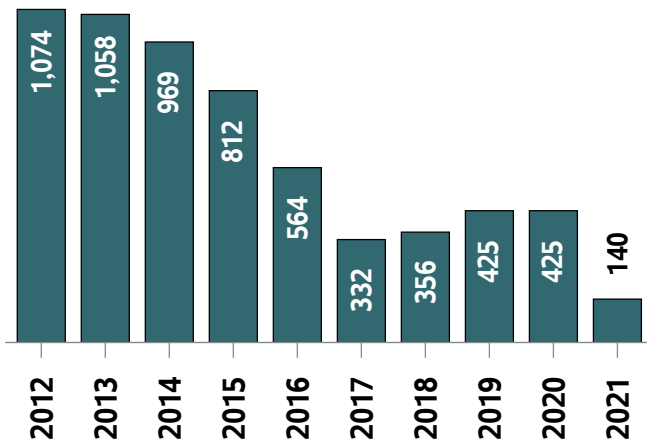
Sales Activity (February only)



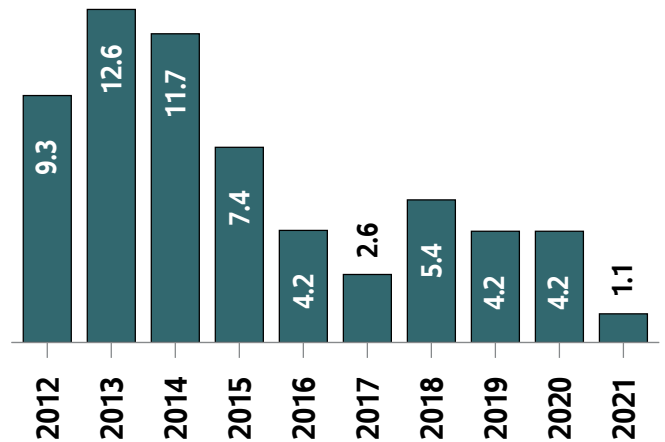
New Listings (February only)



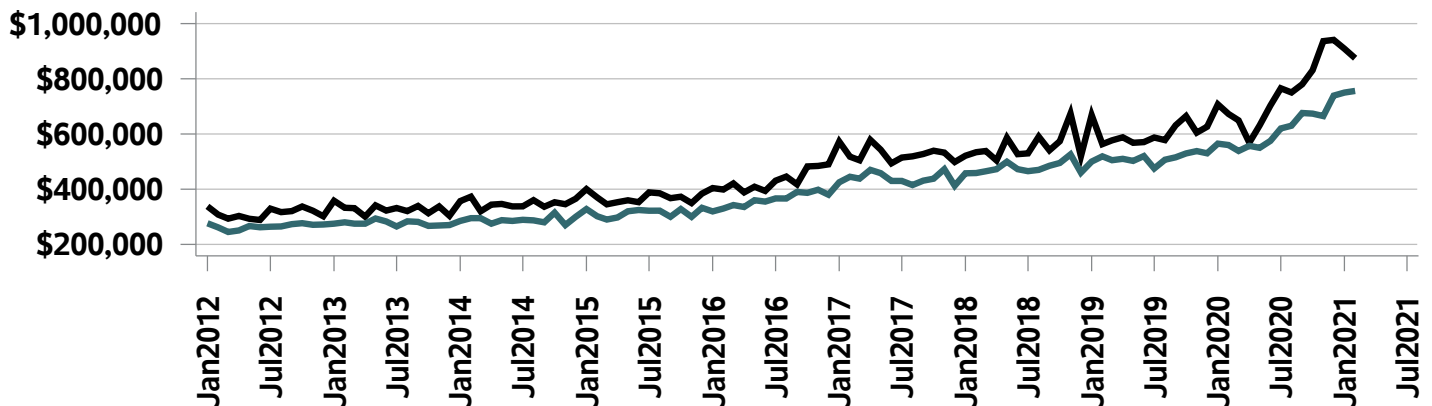
Active Listings (February only)



Months of Inventory (February only)

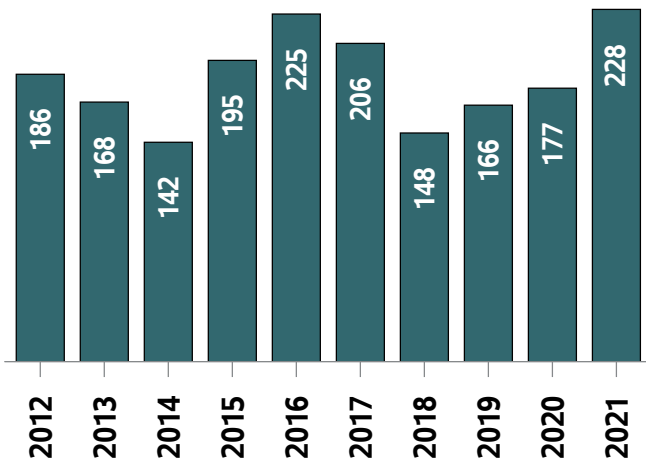


Average Price and Median Price

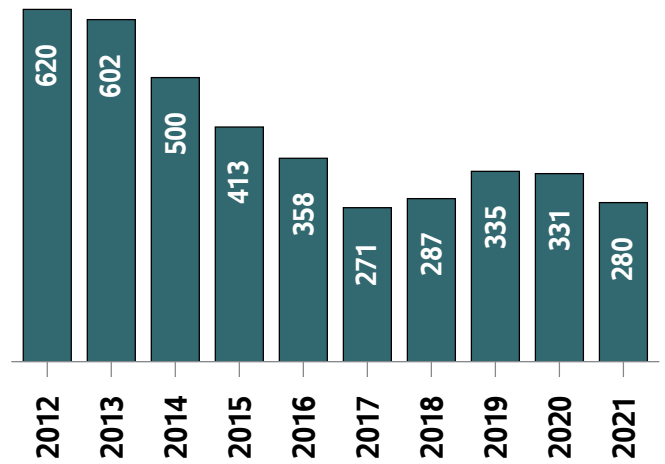


Southern Georgian Bay Western District MLS® Single Family Market Activity

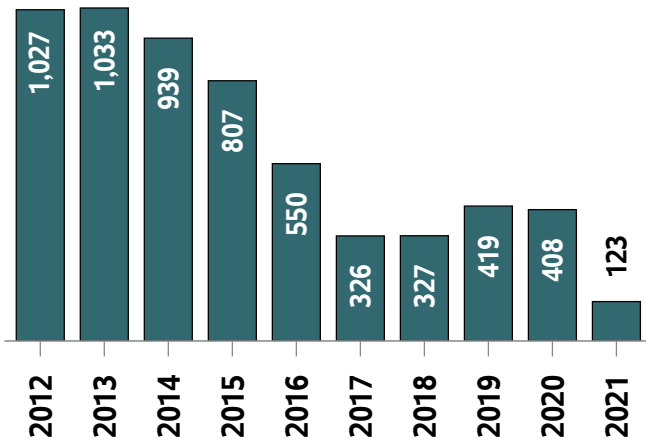
Sales Activity (February Year-to-date)



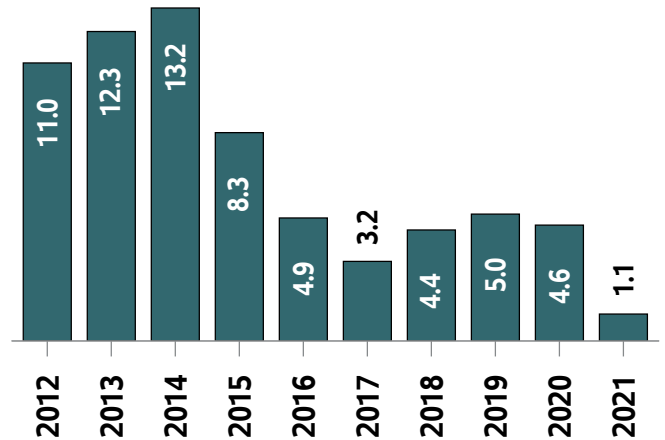
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Southern Georgian Bay Western District MLS® Single Family Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	129	27.7	27.7	95.5	-3.0	55.4	34.4
Dollar Volume	\$112,815,226	66.1	98.3	220.1	112.8	264.6	215.2
New Listings	185	-0.5	9.5	10.8	-8.9	-18.1	-26.3
Active Listings	140	-67.1	-67.1	-60.7	-75.2	-85.6	-85.7
Sales to New Listings Ratio ¹	69.7	54.3	59.8	39.5	65.5	36.7	38.2
Months of Inventory ²	1.1	4.2	4.2	5.4	4.2	11.7	10.2
Average Price	\$874,537	30.1	55.3	63.8	119.4	134.6	134.6
Median Price	\$756,000	35.0	45.7	64.9	129.2	156.3	188.0
Sales to List Price Ratio	105.8	98.3	97.1	97.9	97.3	95.4	95.4
Median Days on Market	9.0	25.0	29.0	17.5	33.0	96.0	84.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	228	28.8	37.3	54.1	1.3	60.6	47.1
Dollar Volume	\$202,798,268	66.7	102.1	160.1	124.8	290.1	292.6
New Listings	280	-15.4	-16.4	-2.4	-21.8	-44.0	-46.8
Active Listings ³	123	-69.9	-70.7	-62.5	-77.7	-87.0	-86.9
Sales to New Listings Ratio ⁴	81.4	53.5	49.6	51.6	62.8	28.4	29.5
Months of Inventory ⁵	1.1	4.6	5.0	4.4	4.9	13.2	12.1
Average Price	\$889,466	29.4	47.1	68.8	121.9	142.9	166.9
Median Price	\$753,750	34.6	46.7	64.8	131.9	158.6	189.9
Sales to List Price Ratio	104.3	98.3	97.0	97.1	96.7	95.6	95.3
Median Days on Market	11.0	34.0	40.0	37.5	42.0	85.0	69.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

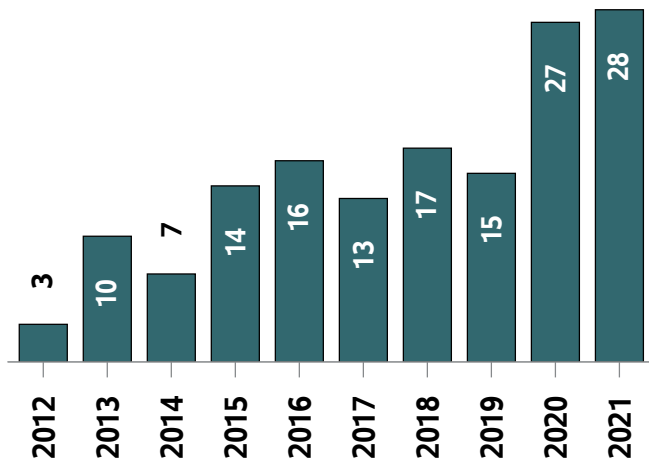
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

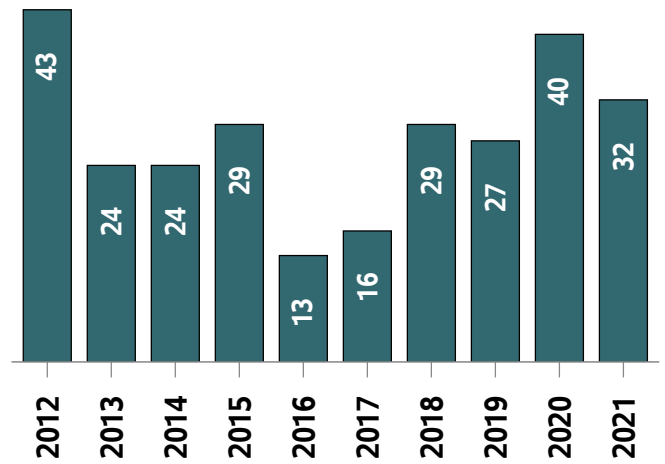
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Townhouse Market Activity

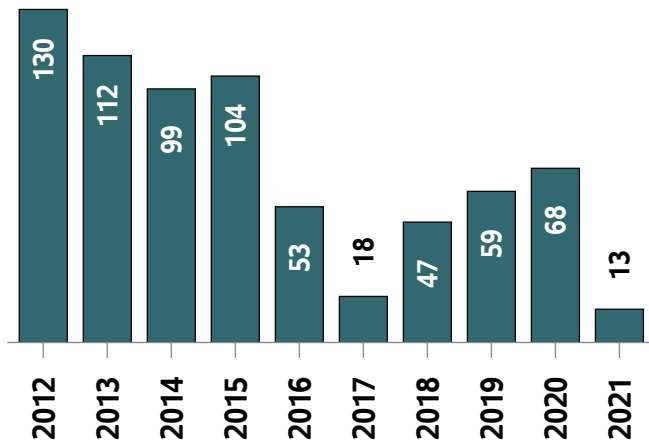
Sales Activity (February only)



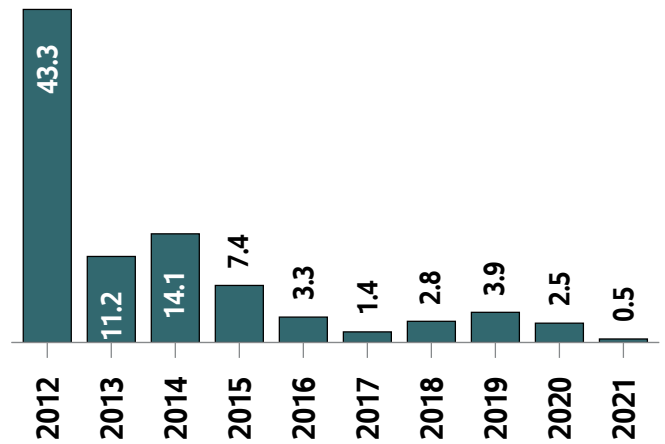
New Listings (February only)



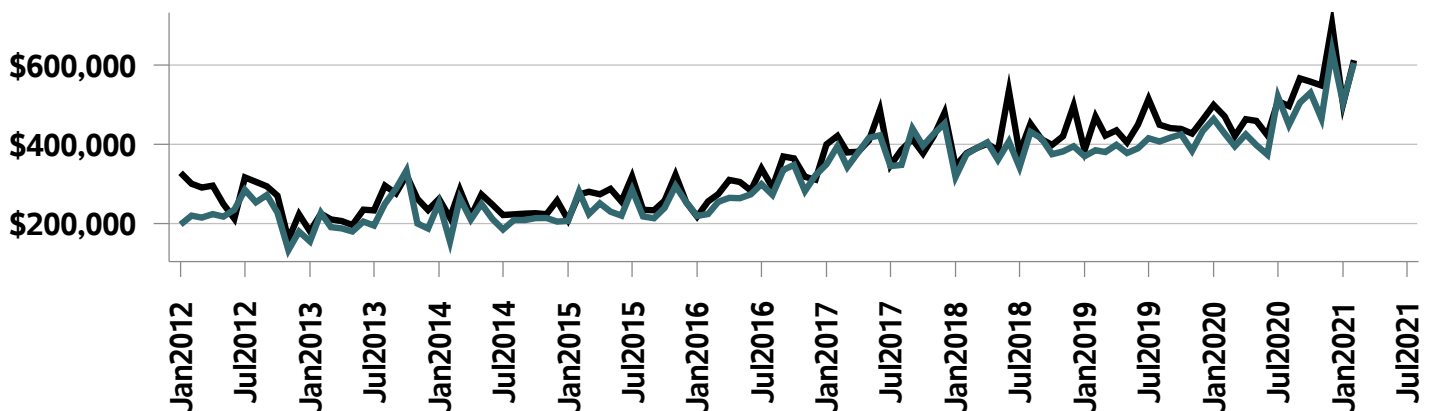
Active Listings (February only)



Months of Inventory (February only)

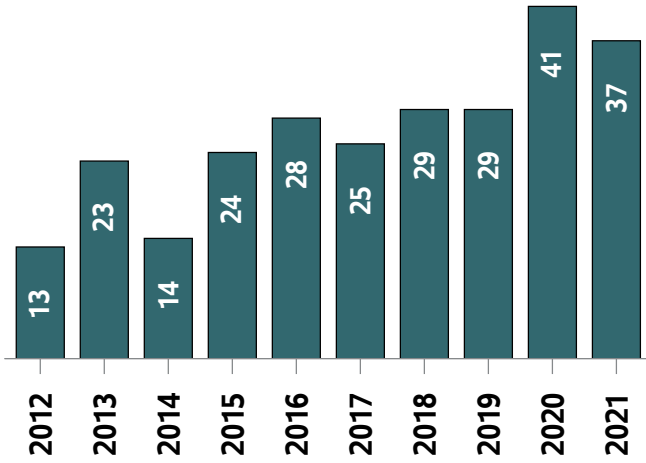


Average Price and Median Price

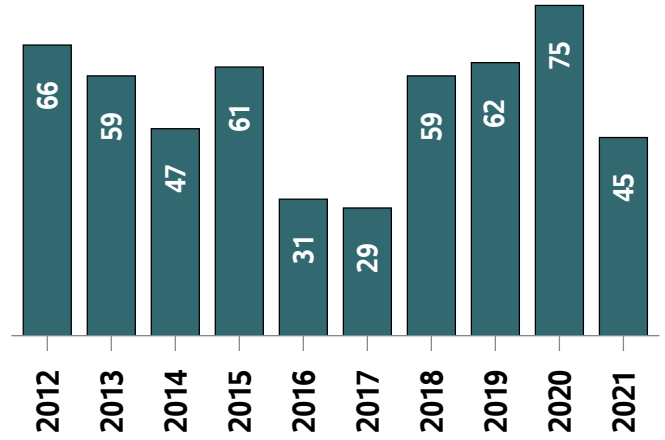


Southern Georgian Bay Western District MLS® Townhouse Market Activity

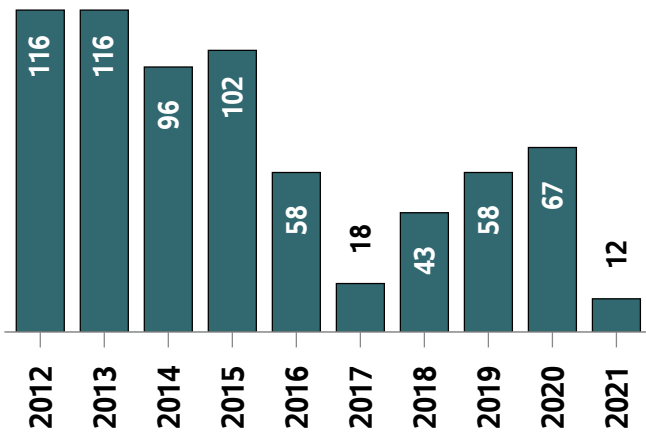
Sales Activity (February Year-to-date)



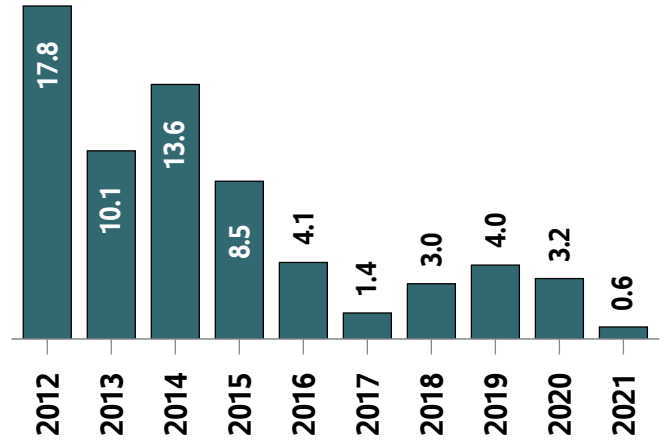
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Southern Georgian Bay Western District MLS® Townhouse Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	28	3.7	86.7	64.7	75.0	300.0	211.1
Dollar Volume	\$17,141,605	34.8	143.2	167.2	318.9	1,041.7	917.9
New Listings	32	-20.0	18.5	10.3	146.2	33.3	0.0
Active Listings	13	-80.9	-78.0	-72.3	-75.5	-86.9	-87.9
Sales to New Listings Ratio ¹	87.5	67.5	55.6	58.6	123.1	29.2	28.1
Months of Inventory ²	0.5	2.5	3.9	2.8	3.3	14.1	11.9
Average Price	\$612,200	30.0	30.3	62.2	139.4	185.4	227.2
Median Price	\$605,750	41.7	57.3	61.5	170.4	292.1	236.5
Sales to List Price Ratio	107.9	98.0	97.5	99.8	97.9	95.2	95.7
Median Days on Market	6.5	18.0	44.0	18.0	62.5	69.0	103.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	37	-9.8	27.6	27.6	32.1	164.3	146.7
Dollar Volume	\$21,655,747	9.9	74.1	105.1	223.1	549.0	529.9
New Listings	45	-40.0	-27.4	-23.7	45.2	-4.3	-23.7
Active Listings ³	12	-82.0	-79.1	-72.1	-79.1	-87.4	-89.0
Sales to New Listings Ratio ⁴	82.2	54.7	46.8	49.2	90.3	29.8	25.4
Months of Inventory ⁵	0.6	3.2	4.0	3.0	4.1	13.6	14.5
Average Price	\$585,290	21.8	36.4	60.7	144.5	145.6	155.4
Median Price	\$542,800	26.5	42.8	50.8	145.3	188.3	201.6
Sales to List Price Ratio	109.4	98.1	96.9	99.4	98.0	96.4	94.9
Median Days on Market	7.0	20.0	34.0	19.0	65.5	70.5	103.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

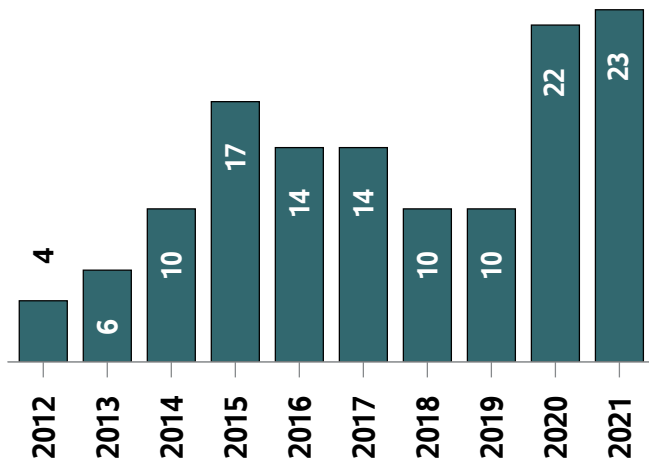
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

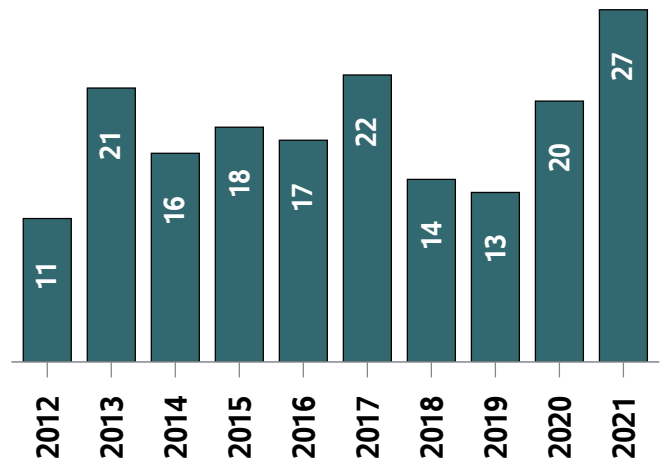
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Apartment Market Activity

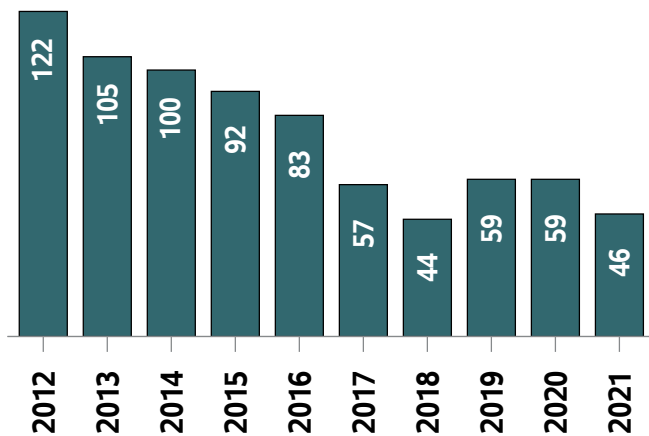
Sales Activity (February only)



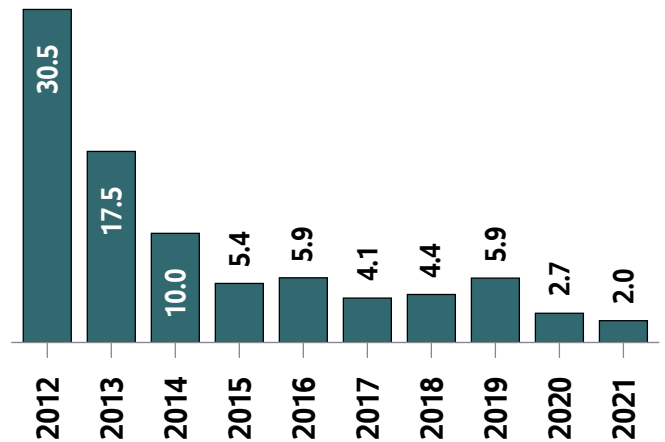
New Listings (February only)



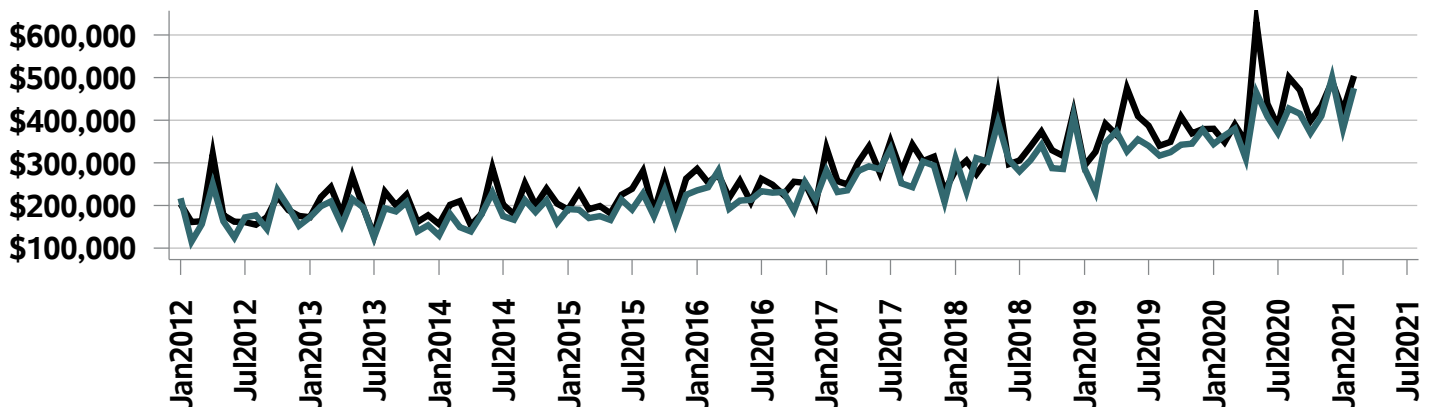
Active Listings (February only)



Months of Inventory (February only)

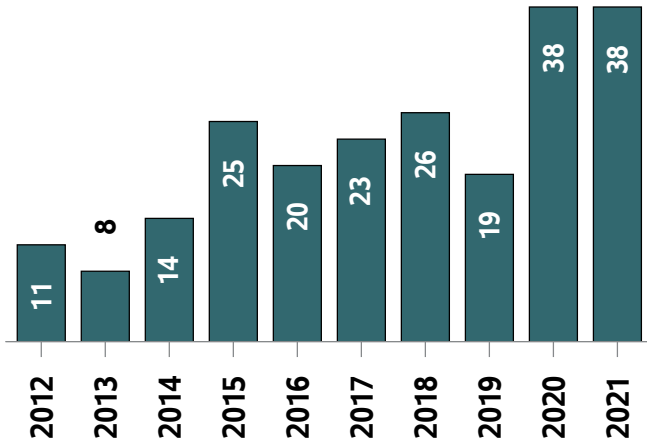


Average Price and Median Price

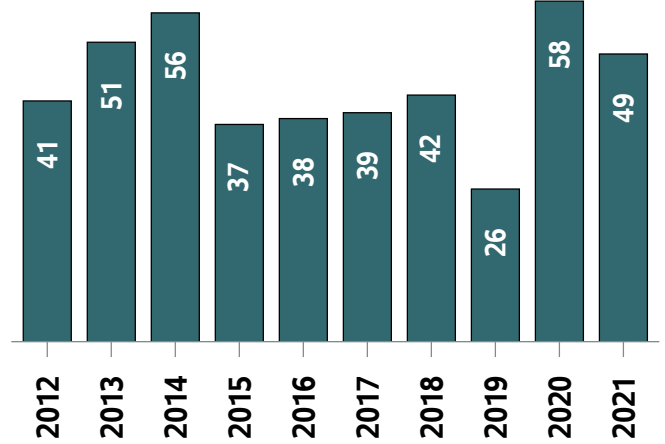


Southern Georgian Bay Western District MLS® Apartment Market Activity

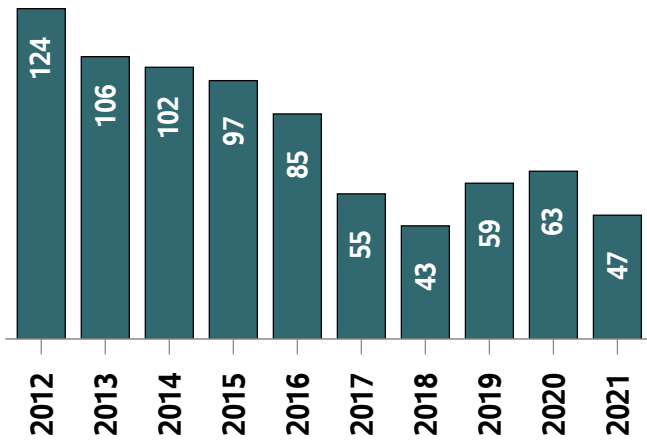
Sales Activity (February Year-to-date)



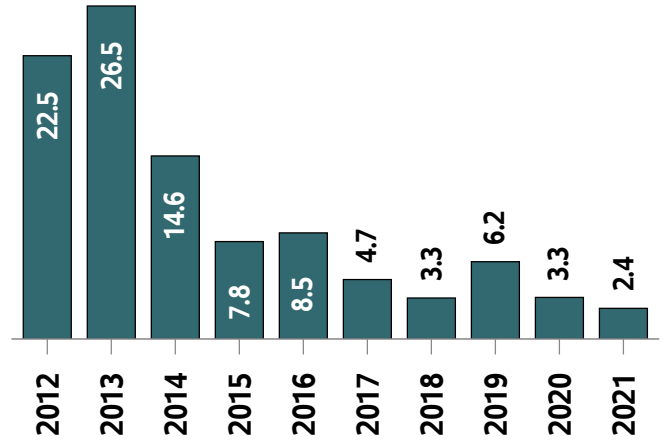
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Southern Georgian Bay Western District MLS® Apartment Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	23	4.5	130.0	130.0	64.3	130.0	228.6
Dollar Volume	\$11,591,550	51.2	255.7	279.7	226.2	475.3	632.0
New Listings	27	35.0	107.7	92.9	58.8	68.8	28.6
Active Listings	46	-22.0	-22.0	4.5	-44.6	-54.0	-61.7
Sales to New Listings Ratio ¹	85.2	110.0	76.9	71.4	82.4	62.5	33.3
Months of Inventory ²	2.0	2.7	5.9	4.4	5.9	10.0	17.1
Average Price	\$503,980	44.6	54.7	65.1	98.5	150.1	122.8
Median Price	\$475,000	30.5	105.4	104.3	95.7	163.9	179.6
Sales to List Price Ratio	99.9	98.6	95.9	99.1	96.5	96.3	95.2
Median Days on Market	27.0	28.0	105.5	16.5	39.5	55.5	64.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	38	0.0	100.0	46.2	90.0	171.4	280.0
Dollar Volume	\$17,919,027	30.4	203.6	136.6	240.1	578.8	780.8
New Listings	49	-15.5	88.5	16.7	28.9	-12.5	-14.0
Active Listings ³	47	-26.2	-20.5	9.4	-45.0	-54.4	-60.1
Sales to New Listings Ratio ⁴	77.6	65.5	73.1	61.9	52.6	25.0	17.5
Months of Inventory ⁵	2.4	3.3	6.2	3.3	8.5	14.6	23.3
Average Price	\$471,553	30.4	51.8	61.9	79.0	150.1	131.8
Median Price	\$439,950	26.1	57.1	48.1	81.3	175.0	168.2
Sales to List Price Ratio	100.6	98.4	96.5	98.7	96.7	95.7	95.2
Median Days on Market	25.5	35.5	100.0	26.5	48.5	55.5	71.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

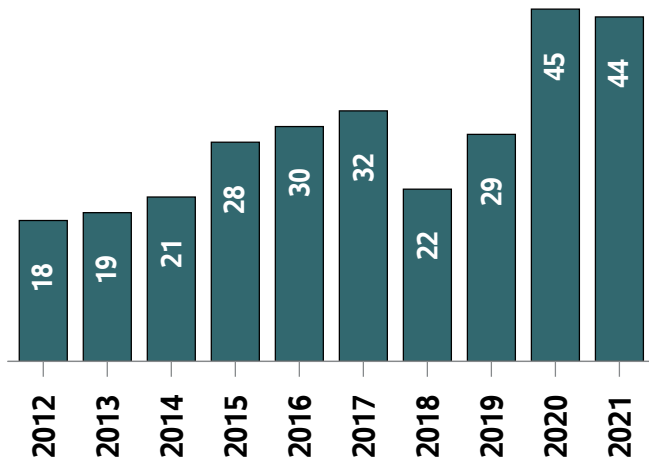
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

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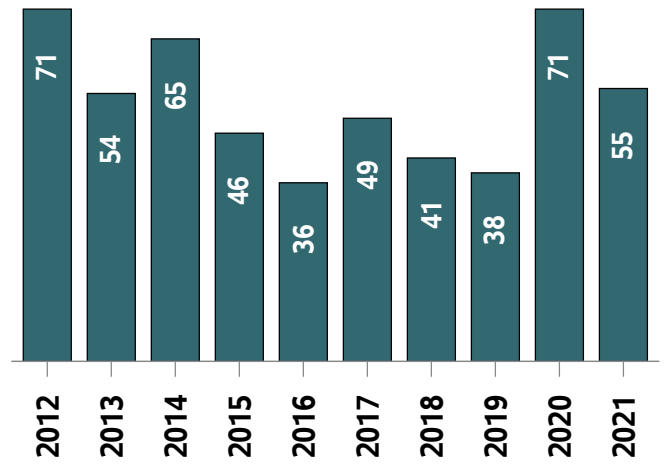
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

BLUE MOUNTAINS (THE) MLS® Residential Market Activity

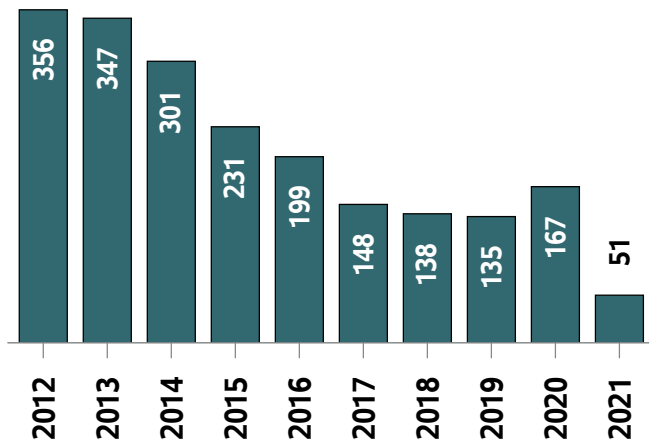
Sales Activity (February only)



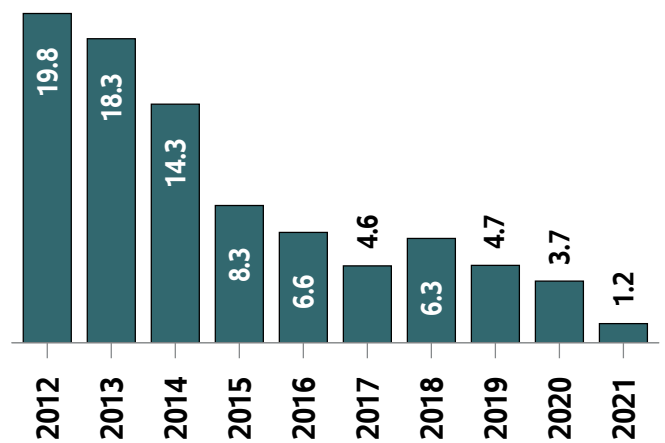
New Listings (February only)



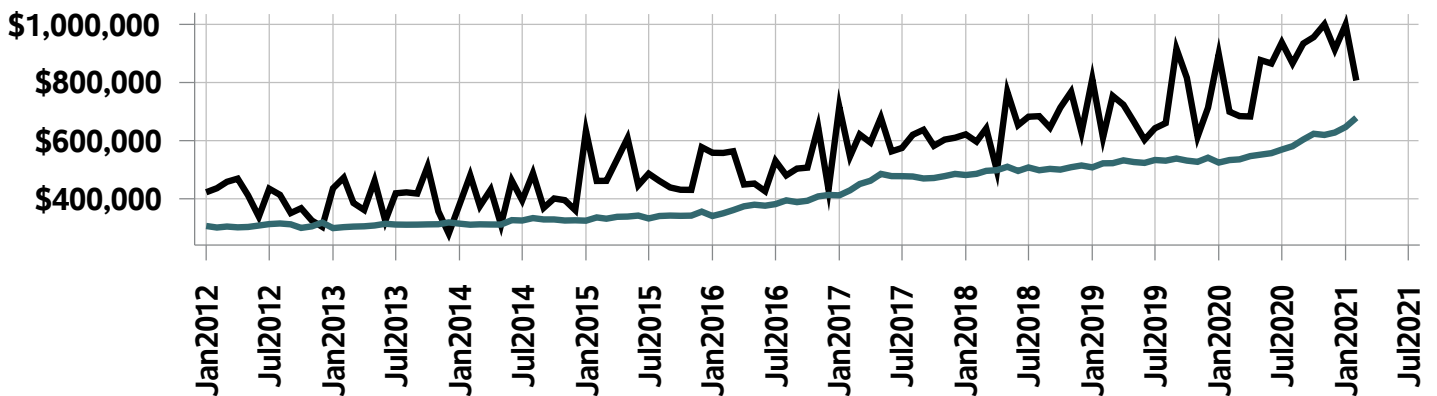
Active Listings (February only)



Months of Inventory (February only)

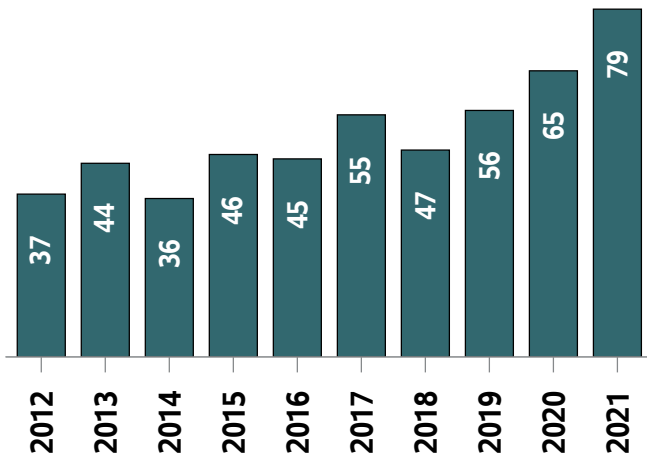


MLS® HPI Composite Benchmark Price and Average Price

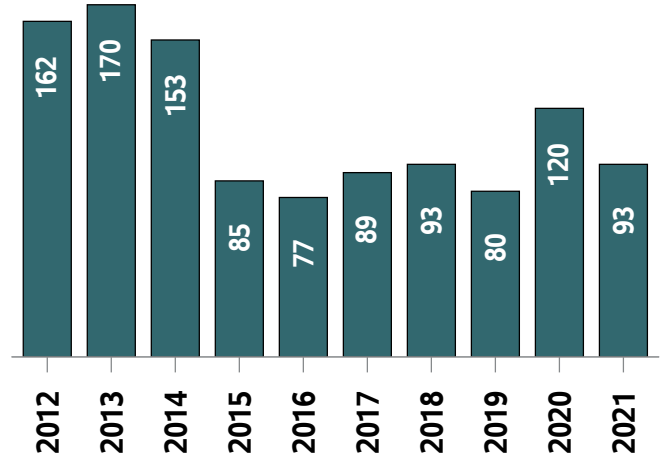


BLUE MOUNTAINS (THE) MLS® Residential Market Activity

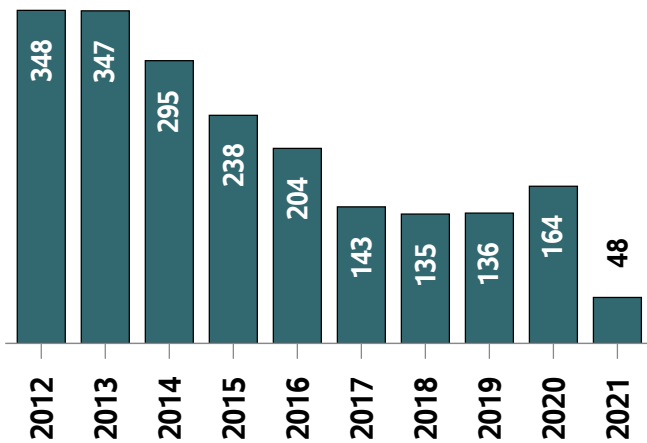
Sales Activity (February Year-to-date)



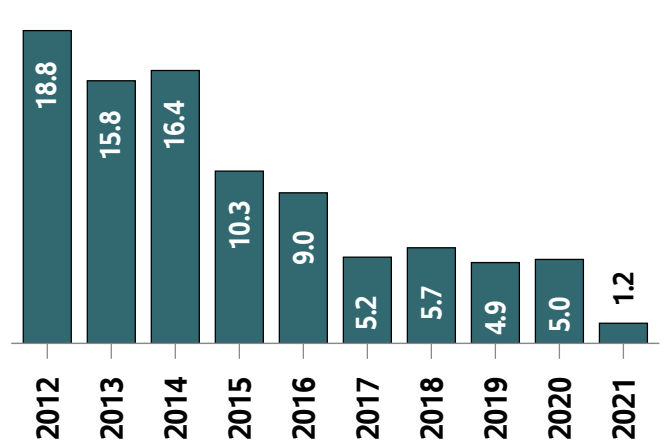
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BLUE MOUNTAINS (THE) MLS® Residential Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	44	-2.2	51.7	100.0	46.7	109.5	69.2
Dollar Volume	\$35,505,836	12.8	100.6	170.5	112.2	251.6	129.8
New Listings	55	-22.5	44.7	34.1	52.8	-15.4	7.8
Active Listings	51	-69.5	-62.2	-63.0	-74.4	-83.1	-84.2
Sales to New Listings Ratio ¹	80.0	63.4	76.3	53.7	83.3	32.3	51.0
Months of Inventory ²	1.2	3.7	4.7	6.3	6.6	14.3	12.4
Average Price	\$806,951	15.4	32.2	35.3	44.7	67.8	35.8
Median Price	\$775,000	24.0	31.6	53.2	95.0	198.1	95.6
Sales to List Price Ratio	104.6	98.2	97.1	98.4	96.1	94.1	92.7
Median Days on Market	11.0	24.0	54.0	26.5	86.5	94.0	74.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	79	21.5	41.1	68.1	75.6	119.4	83.7
Dollar Volume	\$70,471,674	42.6	77.8	145.8	180.7	346.1	229.6
New Listings	93	-22.5	16.3	0.0	20.8	-39.2	-39.6
Active Listings ³	48	-70.7	-64.7	-64.4	-76.4	-83.7	-85.0
Sales to New Listings Ratio ⁴	84.9	54.2	70.0	50.5	58.4	23.5	27.9
Months of Inventory ⁵	1.2	5.0	4.9	5.7	9.0	16.4	14.9
Average Price	\$892,047	17.3	26.1	46.3	59.9	103.3	79.4
Median Price	\$771,500	13.5	31.4	50.7	97.8	151.0	120.4
Sales to List Price Ratio	104.5	98.7	97.2	98.3	95.6	95.0	93.4
Median Days on Market	13.0	35.0	47.5	31.0	99.0	88.5	79.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

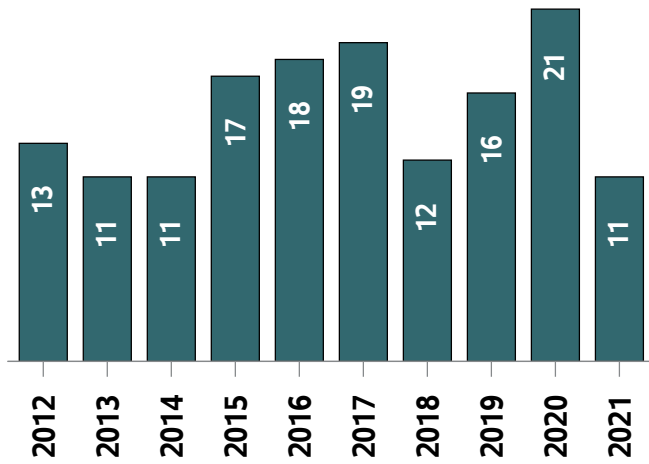
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

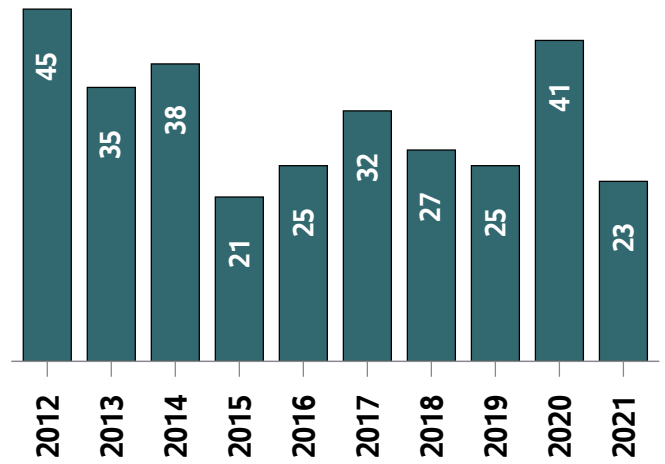
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

BLUE MOUNTAINS (THE) MLS® Single Family Market Activity

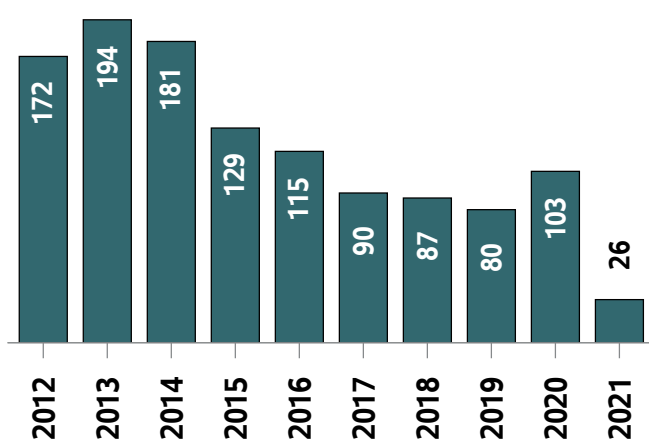
Sales Activity (February only)



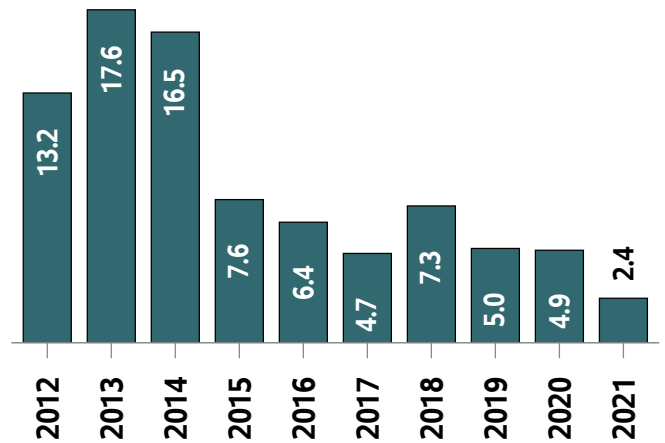
New Listings (February only)



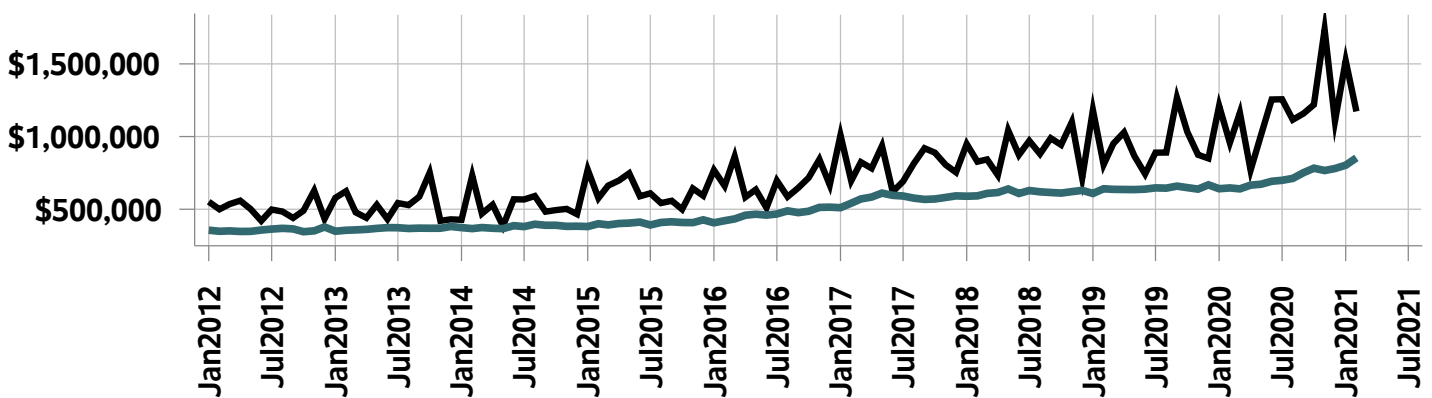
Active Listings (February only)



Months of Inventory (February only)



MLS® HPI Single Family Benchmark Price and Average Price

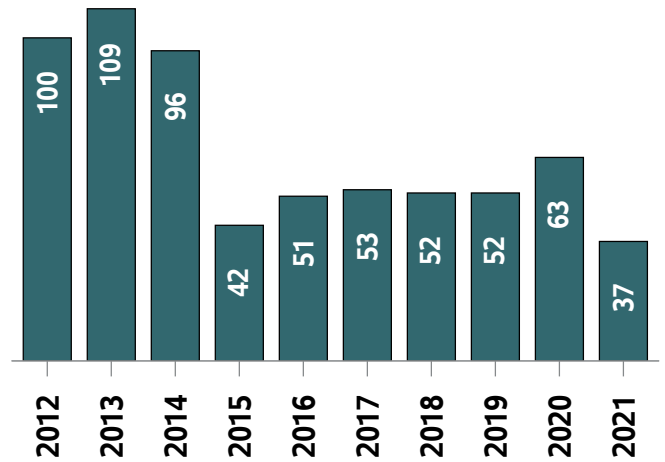


BLUE MOUNTAINS (THE) MLS® Single Family Market Activity

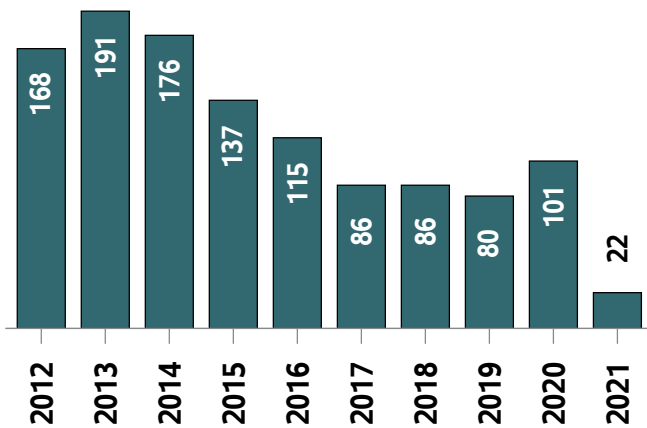
Sales Activity (February Year-to-date)



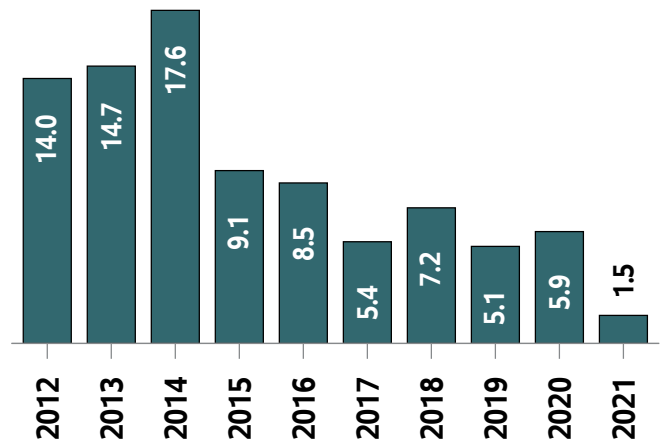
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BLUE MOUNTAINS (THE) MLS® Single Family Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	11	-47.6	-31.3	-8.3	-38.9	0.0	-38.9
Dollar Volume	\$12,901,131	-35.8	-0.1	29.9	8.6	60.2	-3.8
New Listings	23	-43.9	-8.0	-14.8	-8.0	-39.5	-25.8
Active Listings	26	-74.8	-67.5	-70.1	-77.4	-85.6	-82.8
Sales to New Listings Ratio ¹	47.8	51.2	64.0	44.4	72.0	28.9	58.1
Months of Inventory ²	2.4	4.9	5.0	7.3	6.4	16.5	8.4
Average Price	\$1,172,830	22.5	45.4	41.8	77.6	60.2	57.4
Median Price	\$1,100,000	27.2	51.6	41.1	124.5	75.7	116.7
Sales to List Price Ratio	105.9	97.8	97.4	98.1	95.7	94.0	92.4
Median Days on Market	14.0	31.0	23.5	23.5	101.5	144.0	90.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	29	-14.7	-6.5	20.8	7.4	45.0	16.0
Dollar Volume	\$40,294,769	12.4	31.5	89.0	114.3	238.7	144.1
New Listings	37	-41.3	-28.8	-28.8	-27.5	-61.5	-56.5
Active Listings ³	22	-78.6	-73.0	-75.0	-81.2	-87.8	-85.6
Sales to New Listings Ratio ⁴	78.4	54.0	59.6	46.2	52.9	20.8	29.4
Months of Inventory ⁵	1.5	5.9	5.1	7.2	8.5	17.6	12.0
Average Price	\$1,389,475	31.8	40.6	56.4	99.5	133.6	110.4
Median Price	\$1,343,888	46.9	64.9	60.6	153.6	164.0	220.0
Sales to List Price Ratio	102.8	99.0	97.2	97.7	95.3	94.6	93.2
Median Days on Market	16.0	93.0	35.0	33.5	99.0	99.0	75.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

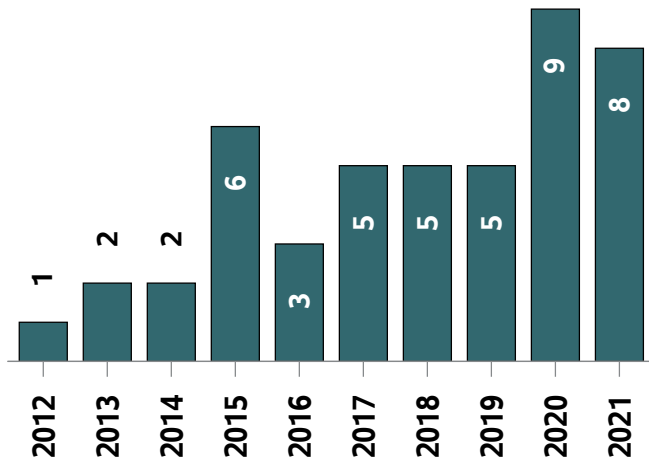
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

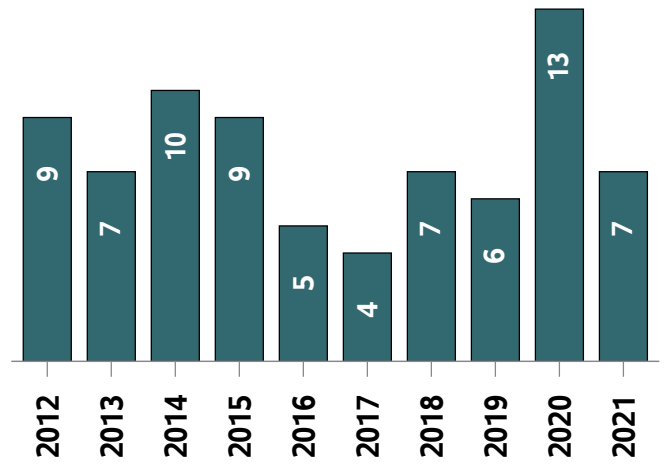
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

BLUE MOUNTAINS (THE) MLS® Townhouse Market Activity

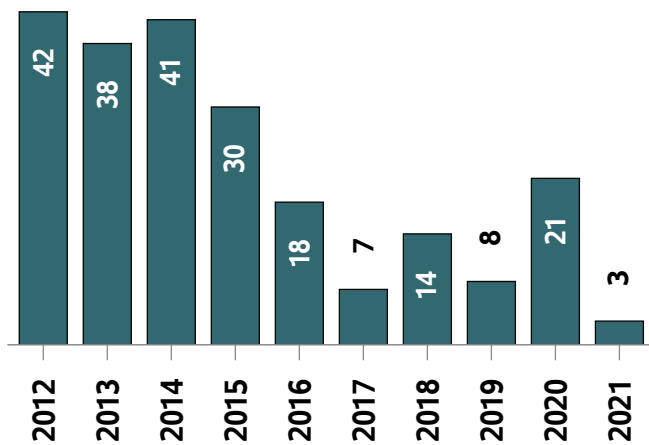
Sales Activity (February only)



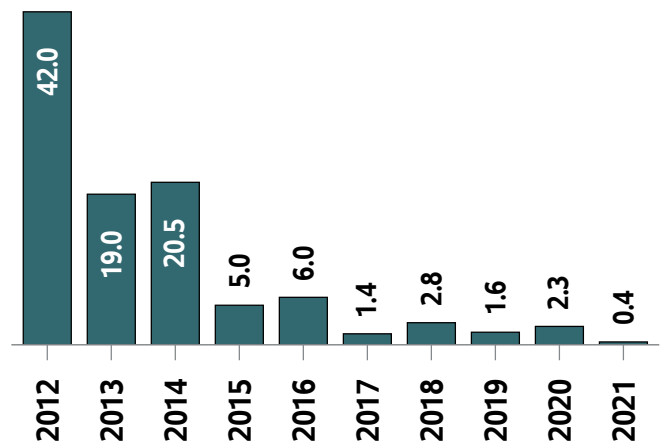
New Listings (February only)



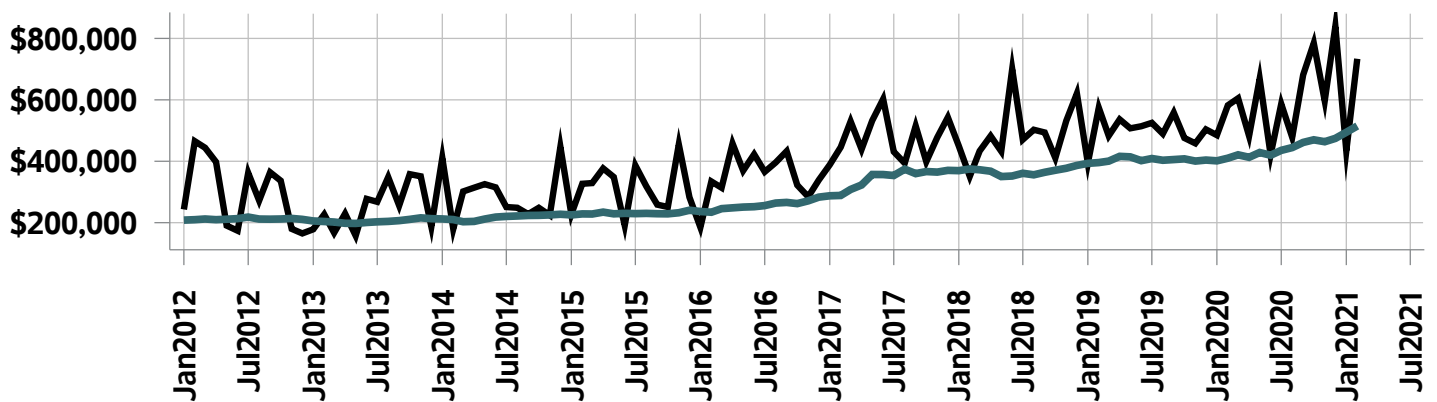
Active Listings (February only)



Months of Inventory (February only)

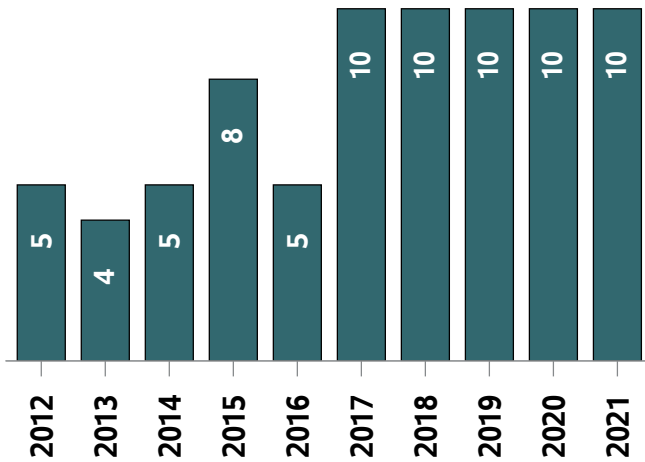


MLS® HPI Townhouse Benchmark Price and Average Price

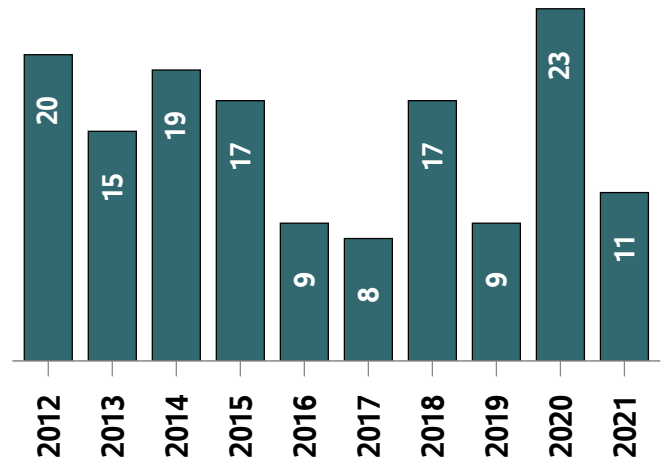


BLUE MOUNTAINS (THE) MLS® Townhouse Market Activity

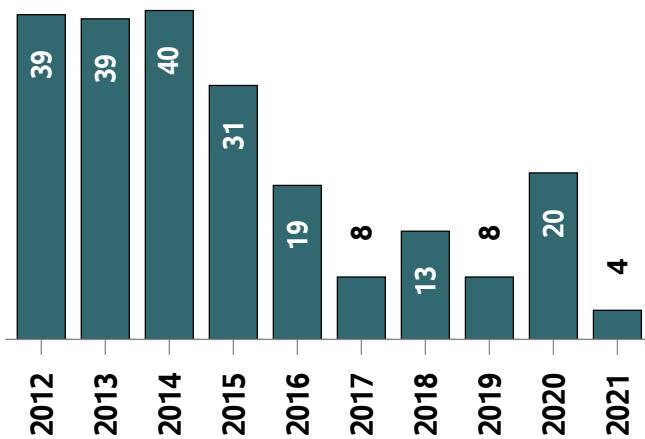
Sales Activity (February Year-to-date)



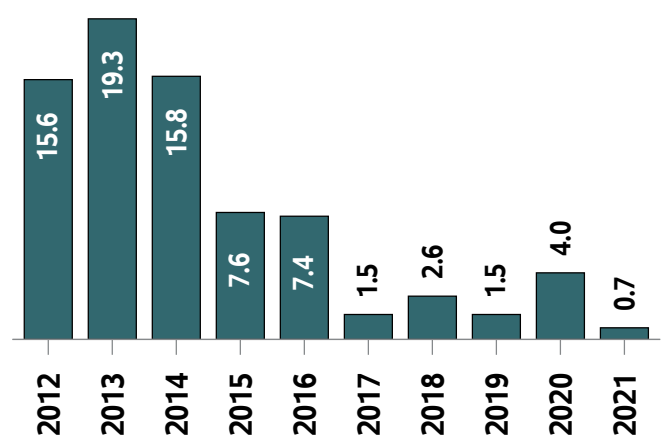
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BLUE MOUNTAINS (THE) MLS® Townhouse Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	8	-11.1	60.0	60.0	166.7	300.0	300.0
Dollar Volume	\$5,869,755	12.0	104.4	234.6	485.5	1,532.8	1,641.8
New Listings	7	-46.2	16.7	0.0	40.0	-30.0	133.3
Active Listings	3	-85.7	-62.5	-78.6	-83.3	-92.7	-91.2
Sales to New Listings Ratio ¹	114.3	69.2	83.3	71.4	60.0	20.0	66.7
Months of Inventory ²	0.4	2.3	1.6	2.8	6.0	20.5	17.0
Average Price	\$733,719	26.0	27.8	109.2	119.6	308.2	335.4
Median Price	\$680,000	30.8	15.4	92.0	101.5	278.3	303.6
Sales to List Price Ratio	110.4	97.7	98.0	99.7	97.0	92.7	95.2
Median Days on Market	4.5	15.0	54.0	17.0	85.0	95.5	92.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	10	0.0	0.0	0.0	100.0	100.0	66.7
Dollar Volume	\$6,737,555	17.7	39.2	68.3	390.9	323.4	282.8
New Listings	11	-52.2	22.2	-35.3	22.2	-42.1	-21.4
Active Listings ³	4	-82.5	-53.3	-73.1	-81.1	-91.1	-90.3
Sales to New Listings Ratio ⁴	90.9	43.5	111.1	58.8	55.6	26.3	42.9
Months of Inventory ⁵	0.7	4.0	1.5	2.6	7.4	15.8	12.0
Average Price	\$673,756	17.7	39.2	68.3	145.4	111.7	129.7
Median Price	\$605,750	20.5	37.7	66.6	169.2	95.6	149.8
Sales to List Price Ratio	114.6	97.6	97.7	99.2	96.4	96.9	93.6
Median Days on Market	6.0	17.0	34.0	20.0	147.0	90.0	180.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

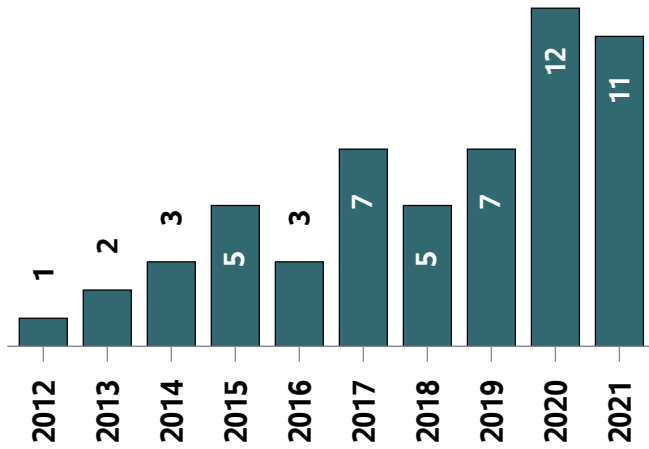
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

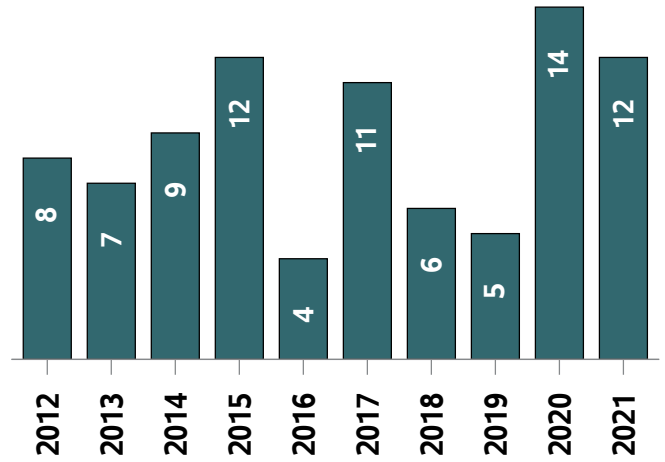
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

BLUE MOUNTAINS (THE) MLS® Apartment Market Activity

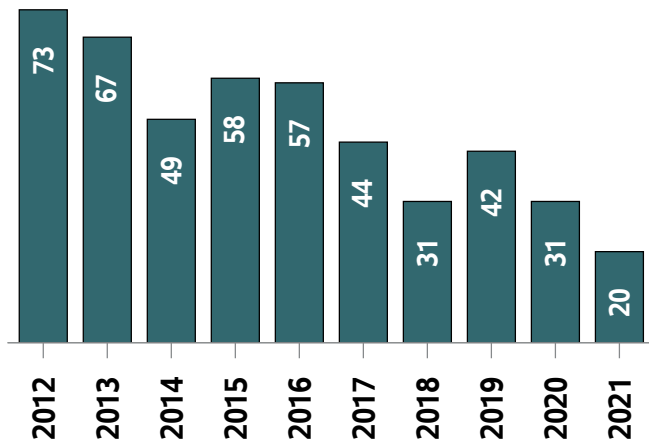
Sales Activity (February only)



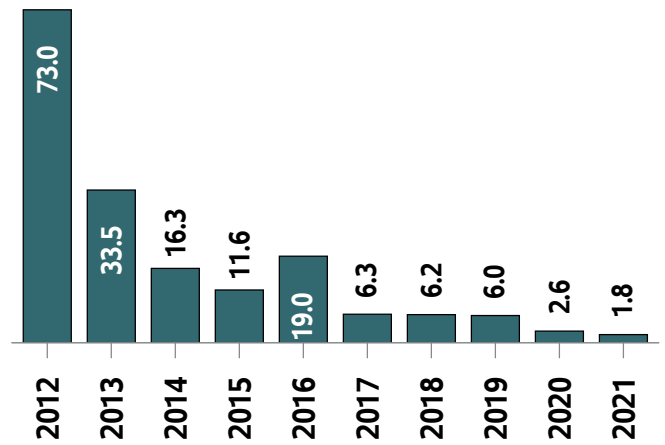
New Listings (February only)



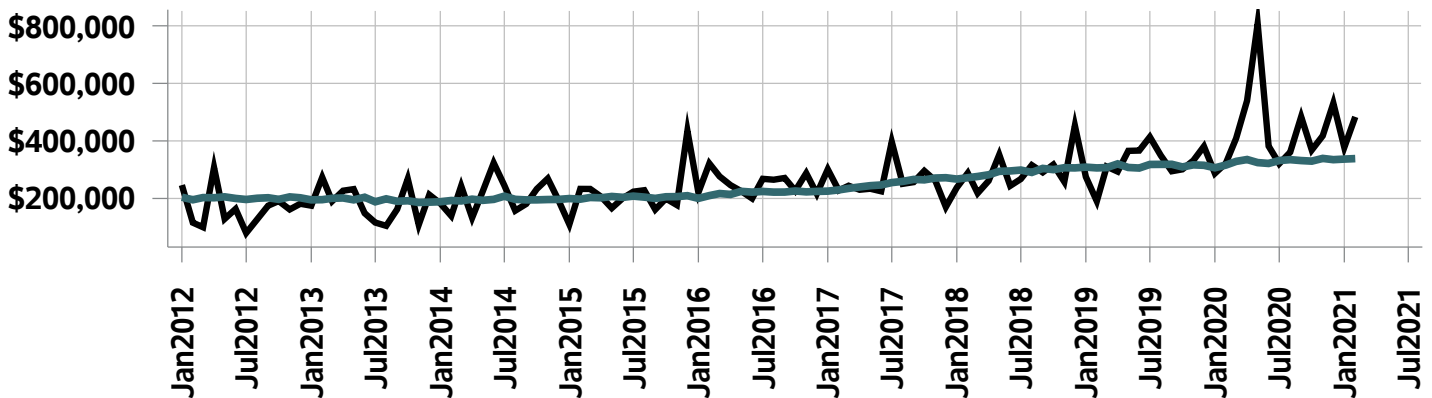
Active Listings (February only)



Months of Inventory (February only)

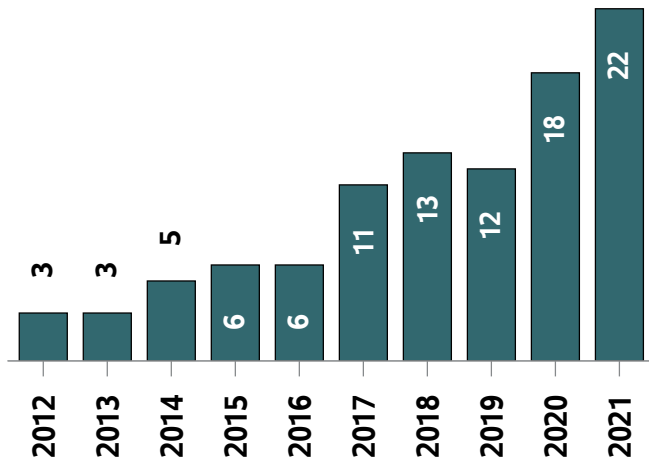


MLS® HPI Apartment Benchmark Price and Average Price

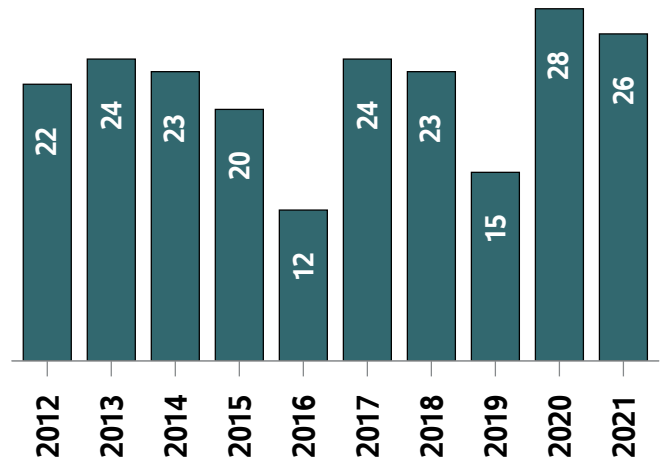


BLUE MOUNTAINS (THE) MLS® Apartment Market Activity

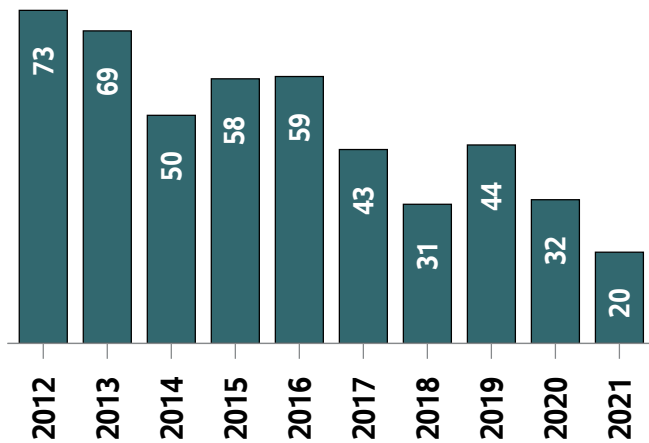
Sales Activity (February Year-to-date)



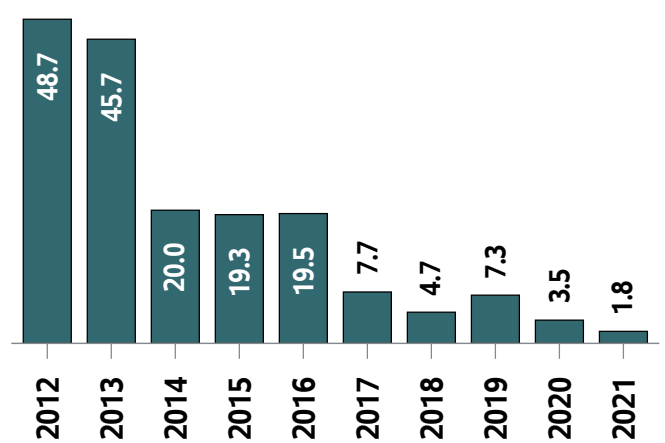
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BLUE MOUNTAINS (THE) MLS® Apartment Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	11	-8.3	57.1	120.0	266.7	266.7	266.7
Dollar Volume	\$5,319,800	37.5	298.6	268.9	451.3	1,172.7	518.1
New Listings	12	-14.3	140.0	100.0	200.0	33.3	33.3
Active Listings	20	-35.5	-52.4	-35.5	-64.9	-59.2	-71.4
Sales to New Listings Ratio ¹	91.7	85.7	140.0	83.3	75.0	33.3	33.3
Months of Inventory ²	1.8	2.6	6.0	6.2	19.0	16.3	23.3
Average Price	\$483,618	50.0	153.7	67.7	50.3	247.1	68.6
Median Price	\$475,000	56.9	150.0	97.9	37.7	232.2	200.3
Sales to List Price Ratio	98.1	98.9	95.7	97.9	95.7	95.6	92.3
Median Days on Market	27.0	30.0	100.0	28.0	51.0	62.0	64.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	22	22.2	83.3	69.2	266.7	340.0	450.0
Dollar Volume	\$9,472,200	69.4	249.5	183.2	482.2	1,108.2	871.8
New Listings	26	-7.1	73.3	13.0	116.7	13.0	-23.5
Active Listings ³	20	-36.5	-54.0	-34.4	-65.8	-60.0	-70.8
Sales to New Listings Ratio ⁴	84.6	64.3	80.0	56.5	50.0	21.7	11.8
Months of Inventory ⁵	1.8	3.5	7.3	4.7	19.5	20.0	34.3
Average Price	\$430,555	38.6	90.6	67.3	58.8	174.6	76.7
Median Price	\$393,950	37.0	102.0	64.1	41.5	175.5	189.5
Sales to List Price Ratio	99.6	98.5	96.7	98.6	95.7	93.9	93.0
Median Days on Market	28.0	33.5	95.5	39.0	85.0	62.0	65.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

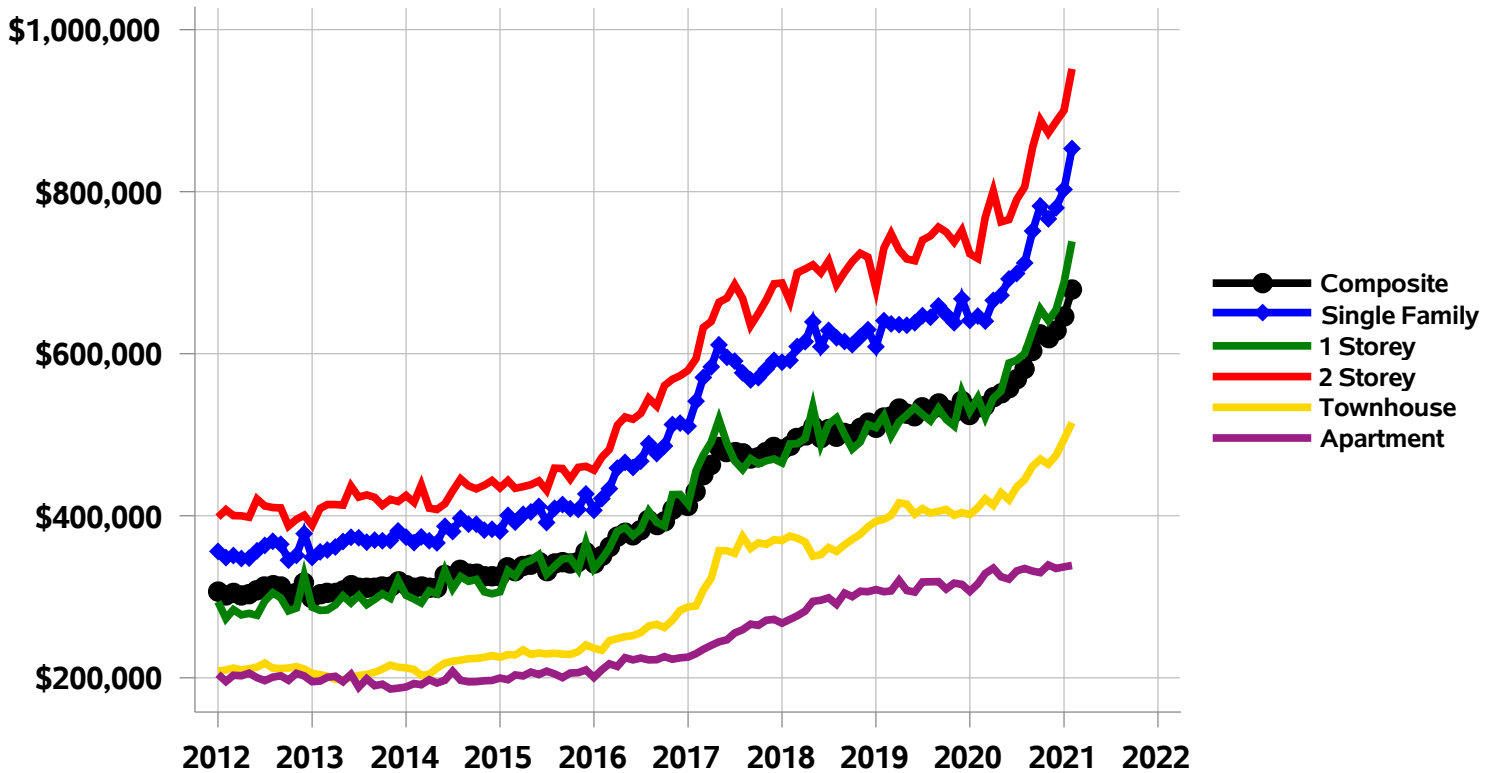
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

BLUE MOUNTAINS (THE) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$678,700	4.9	9.5	16.9	27.3	39.7	93.9
Single Family	\$853,200	6.3	11.3	19.8	32.0	44.2	102.6
One Storey	\$738,700	7.4	15.2	23.1	35.4	51.2	113.1
Two Storey	\$951,600	5.7	9.1	18.1	32.6	43.2	101.5
Townhouse	\$514,900	4.1	11.1	15.8	25.6	37.3	120.0
Apartment	\$338,600	0.5	-0.2	1.1	7.2	24.4	61.3

MLS® HPI Benchmark Price



BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1454
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1758
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14739
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1476
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14777
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	2012
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15200
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1308
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

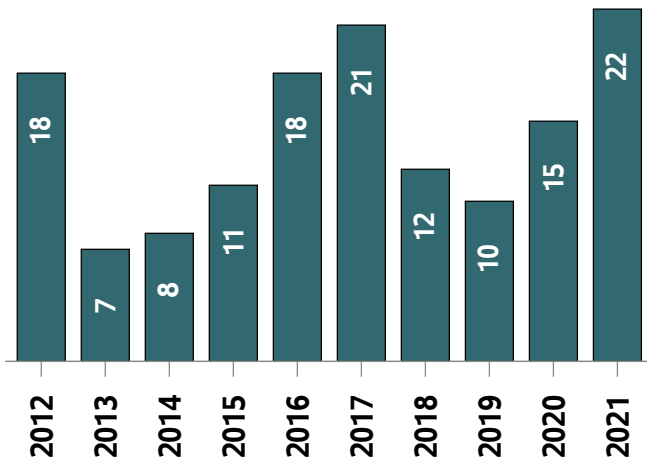
Apartment

Features	Value
Above Ground Bedrooms	1
Age Category	6 to 15
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	689
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Covered Parking	Underground
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

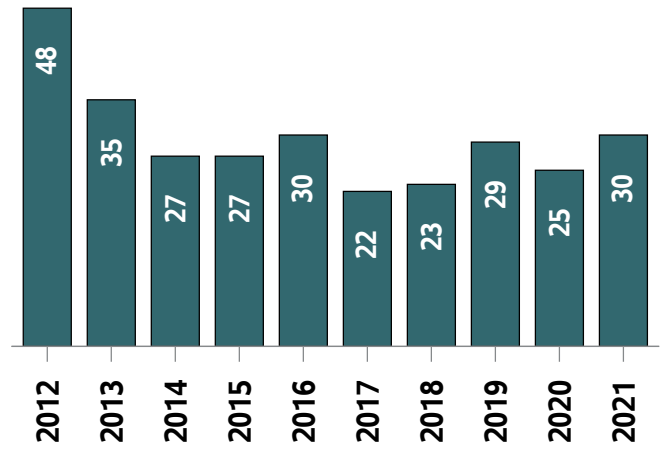
CLEARVIEW

MLS® Residential Market Activity

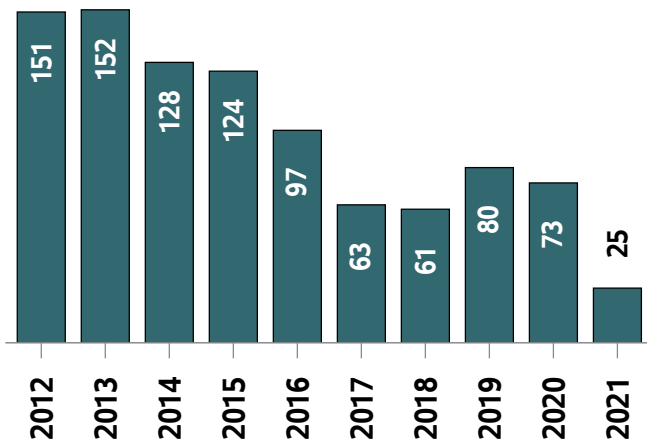
Sales Activity (February only)



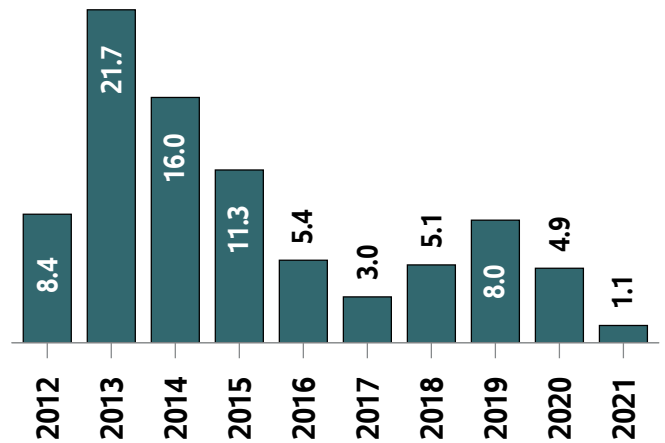
New Listings (February only)



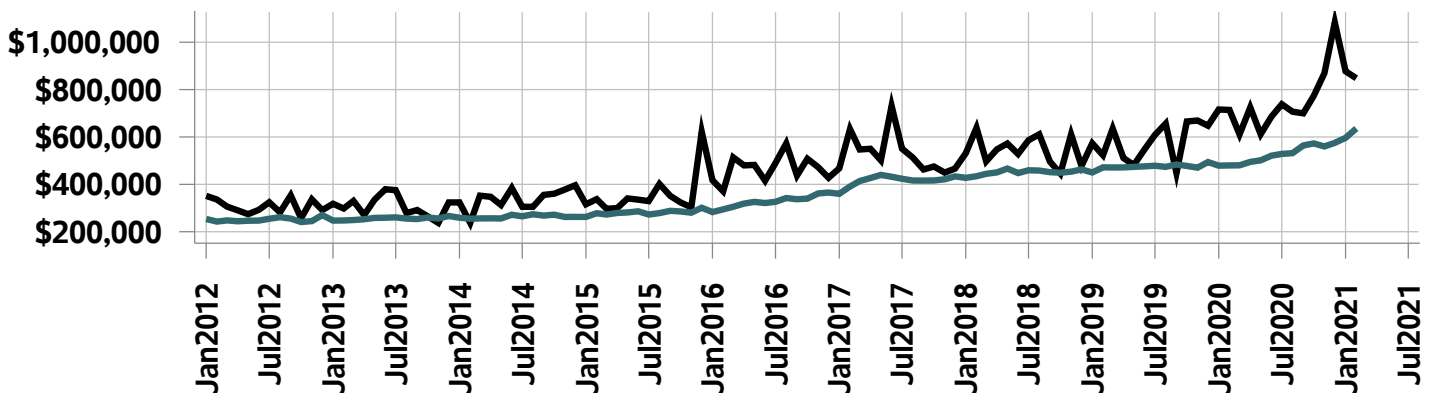
Active Listings (February only)



Months of Inventory (February only)



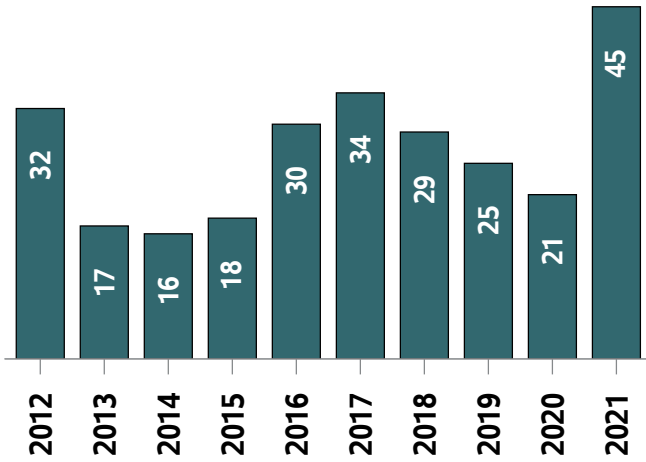
MLS® HPI Composite Benchmark Price and Average Price



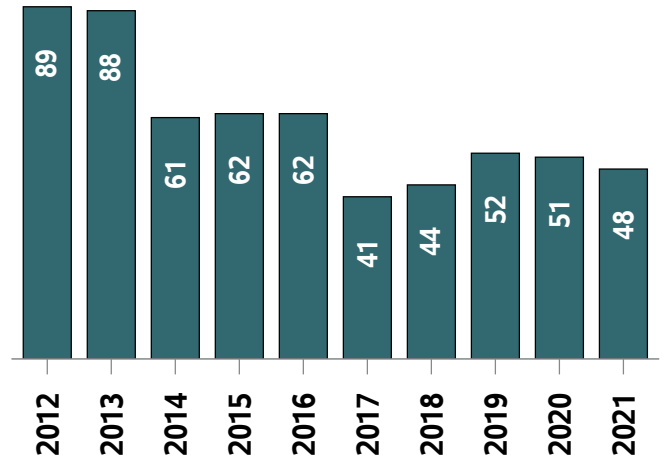
CLEARVIEW

MLS® Residential Market Activity

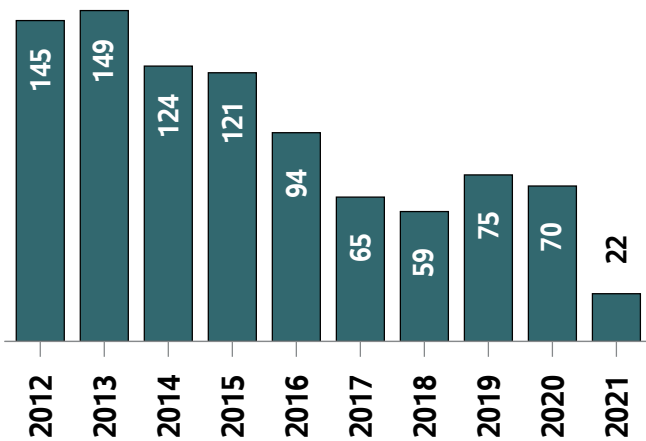
Sales Activity (February Year-to-date)



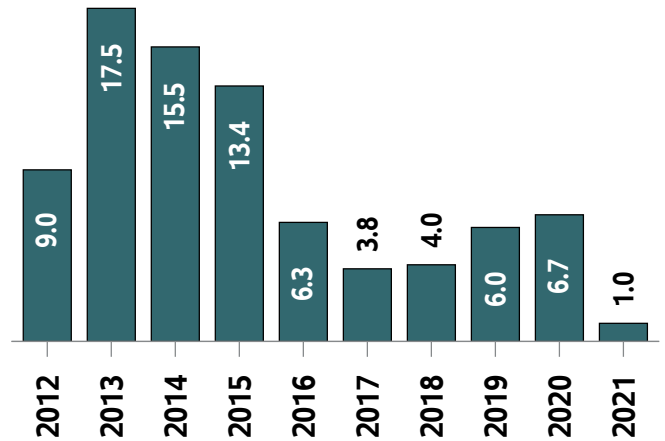
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CLEARVIEW

MLS® Residential Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	22	46.7	120.0	83.3	22.2	175.0	100.0
Dollar Volume	\$18,654,222	74.1	256.7	143.3	179.4	882.8	448.2
New Listings	30	20.0	3.4	30.4	0.0	11.1	-40.0
Active Listings	25	-65.8	-68.8	-59.0	-74.2	-80.5	-84.7
Sales to New Listings Ratio ¹	73.3	60.0	34.5	52.2	60.0	29.6	22.0
Months of Inventory ²	1.1	4.9	8.0	5.1	5.4	16.0	14.8
Average Price	\$847,919	18.7	62.1	32.7	128.6	257.4	174.1
Median Price	\$702,500	24.3	40.9	55.2	131.5	213.6	246.9
Sales to List Price Ratio	106.9	98.4	97.7	95.5	98.0	94.4	97.0
Median Days on Market	9.5	66.0	20.0	23.0	49.5	69.0	39.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	45	114.3	80.0	55.2	50.0	181.3	80.0
Dollar Volume	\$38,835,034	158.8	180.8	132.6	232.3	765.2	520.6
New Listings	48	-5.9	-7.7	9.1	-22.6	-21.3	-48.4
Active Listings ³	22	-69.3	-71.3	-63.2	-77.1	-82.7	-85.6
Sales to New Listings Ratio ⁴	93.8	41.2	48.1	65.9	48.4	26.2	26.9
Months of Inventory ⁵	1.0	6.7	6.0	4.0	6.3	15.5	12.0
Average Price	\$863,001	20.8	56.0	49.9	121.6	207.6	244.8
Median Price	\$724,500	38.0	70.2	50.9	123.3	176.0	281.3
Sales to List Price Ratio	104.7	97.5	98.4	96.7	96.8	95.8	94.6
Median Days on Market	13.0	69.0	30.0	86.0	37.5	56.0	55.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

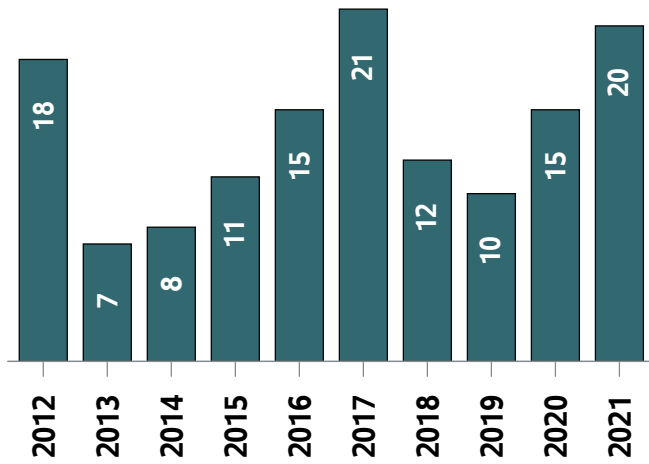
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

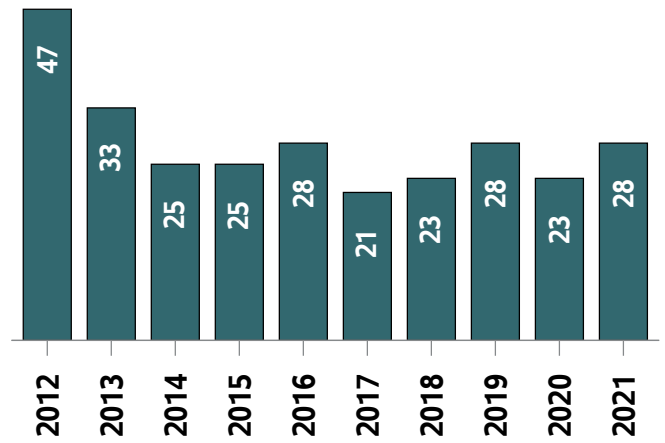
CLEARVIEW

MLS® Single Family Market Activity

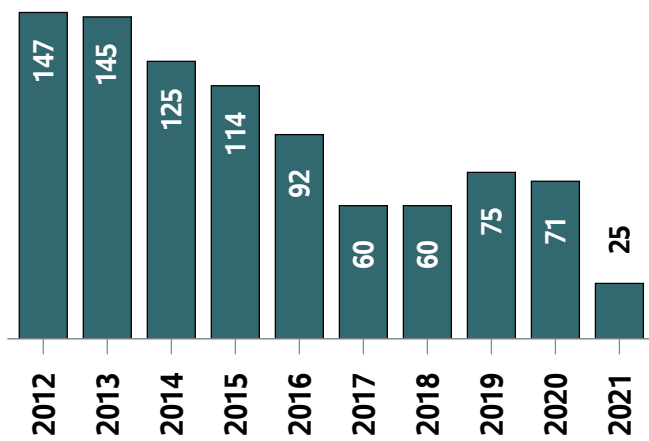
Sales Activity (February only)



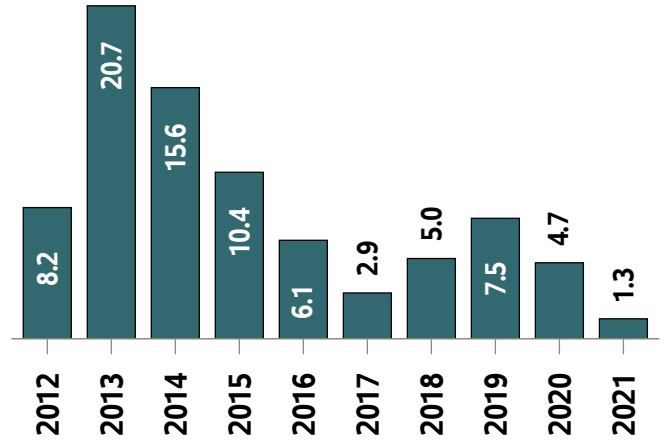
New Listings (February only)



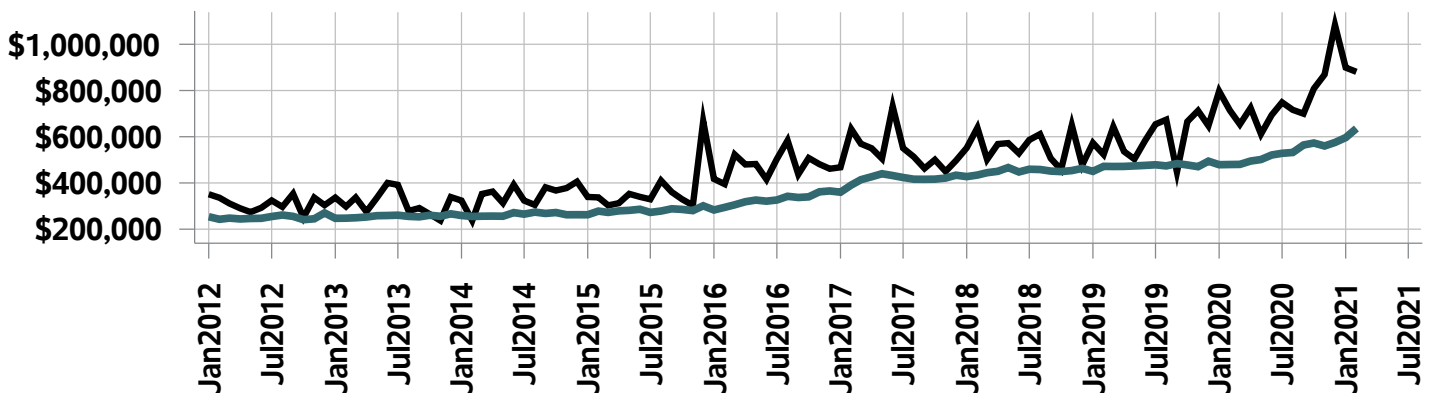
Active Listings (February only)



Months of Inventory (February only)



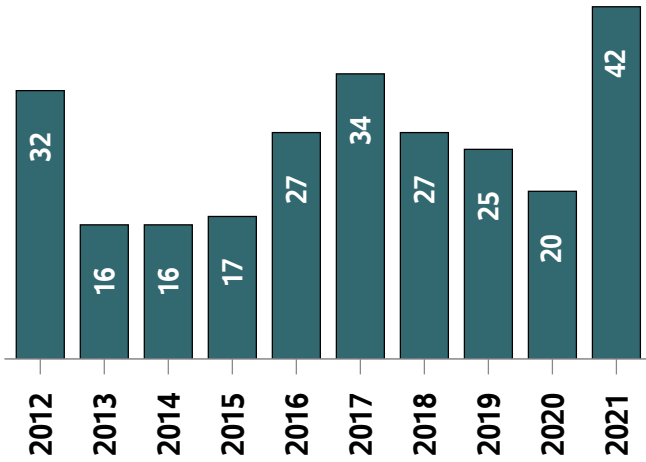
MLS® HPI Single Family Benchmark Price and Average Price



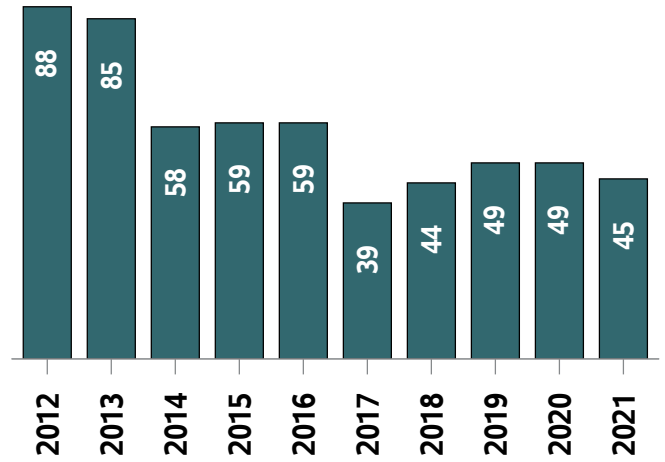
CLEARVIEW

MLS® Single Family Market Activity

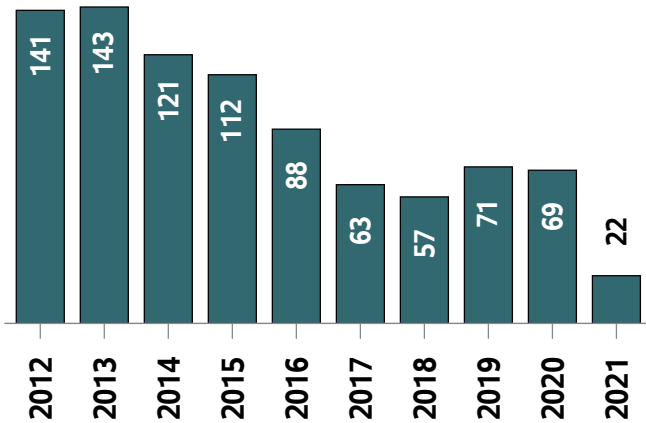
Sales Activity (February Year-to-date)



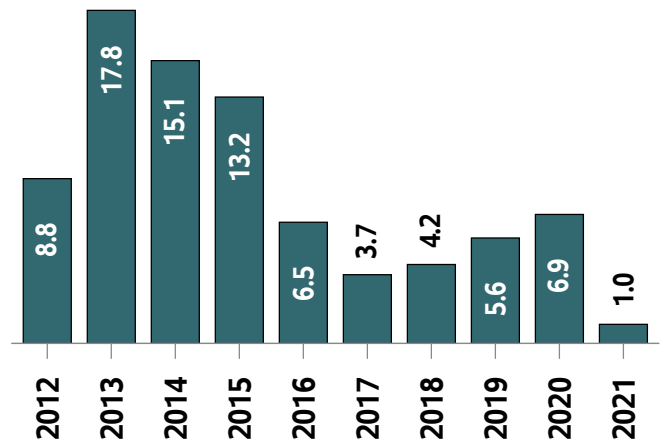
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CLEARVIEW

MLS® Single Family Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	20	33.3	100.0	66.7	33.3	150.0	81.8
Dollar Volume	\$17,617,222	64.5	236.8	129.8	197.2	828.2	417.7
New Listings	28	21.7	0.0	21.7	0.0	12.0	-30.0
Active Listings	25	-64.8	-66.7	-58.3	-72.8	-80.0	-83.3
Sales to New Listings Ratio ¹	71.4	65.2	35.7	52.2	53.6	32.0	27.5
Months of Inventory ²	1.3	4.7	7.5	5.0	6.1	15.6	13.6
Average Price	\$880,861	23.3	68.4	37.9	122.9	271.3	184.7
Median Price	\$707,500	25.2	41.9	56.4	126.8	215.8	249.4
Sales to List Price Ratio	107.0	98.4	97.7	95.5	97.9	94.4	97.0
Median Days on Market	8.5	66.0	20.0	23.0	32.0	69.0	39.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	42	110.0	68.0	55.6	55.6	162.5	68.0
Dollar Volume	\$37,398,034	154.5	170.4	134.6	241.9	733.2	497.6
New Listings	45	-8.2	-8.2	2.3	-23.7	-22.4	-45.1
Active Listings ³	22	-68.8	-69.5	-62.3	-75.4	-82.2	-84.8
Sales to New Listings Ratio ⁴	93.3	40.8	51.0	61.4	45.8	27.6	30.5
Months of Inventory ⁵	1.0	6.9	5.6	4.2	6.5	15.1	11.3
Average Price	\$890,429	21.2	61.0	50.8	119.8	217.4	255.7
Median Price	\$738,250	35.5	73.5	53.8	122.4	181.2	288.6
Sales to List Price Ratio	104.6	97.7	98.4	96.6	96.6	95.8	94.6
Median Days on Market	20.5	71.0	30.0	86.0	32.0	56.0	55.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

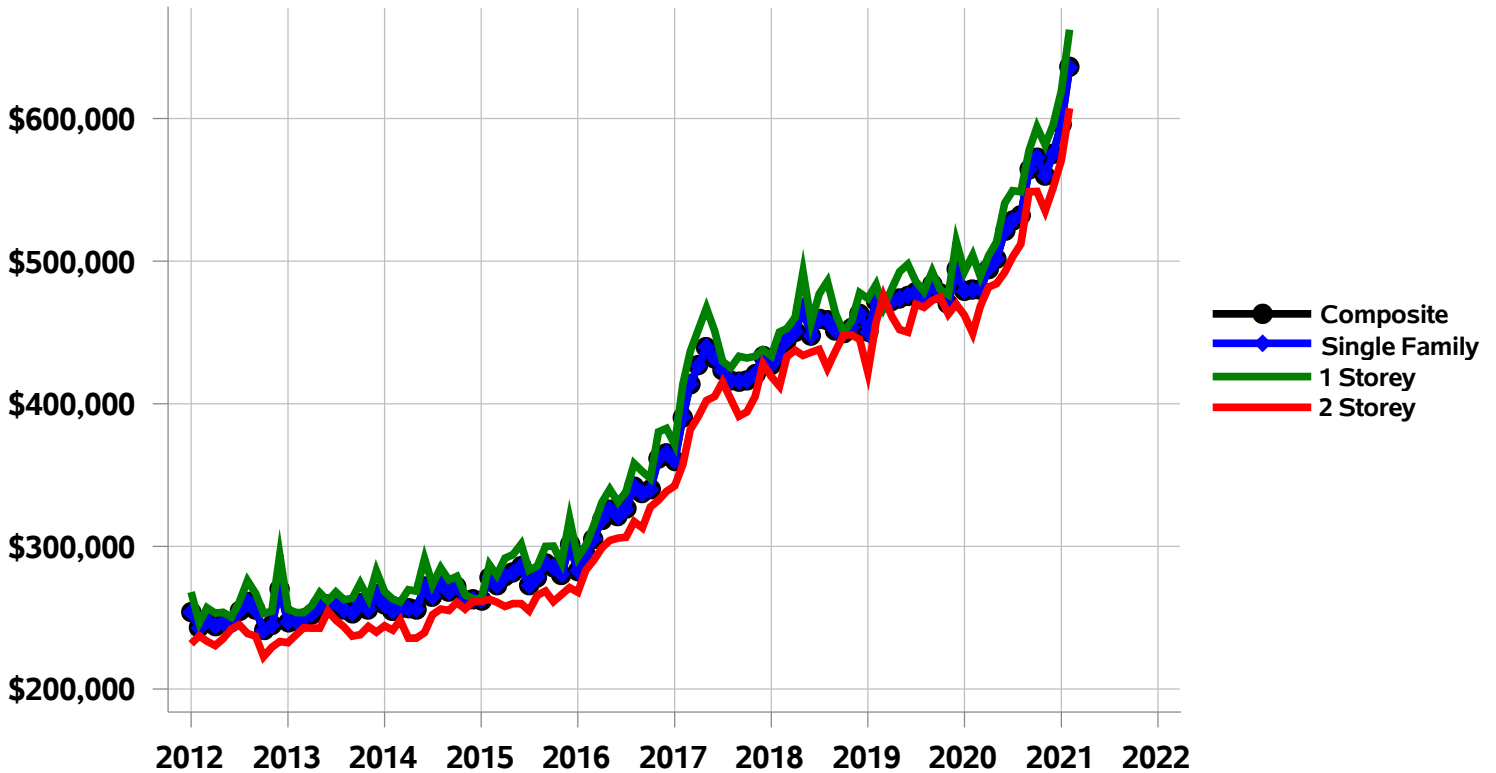
CLEARVIEW

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$635,800	6.6	13.5	19.6	32.5	46.4	116.0
Single Family	\$635,800	6.6	13.5	19.6	32.5	46.4	116.0
One Storey	\$662,300	6.9	13.9	20.7	31.4	47.1	120.0
Two Storey	\$607,200	6.4	13.4	18.6	35.1	47.3	114.1

MLS® HPI Benchmark Price



CLEARVIEW

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1420
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1420
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14075
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CLEARVIEW

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1308
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13211
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

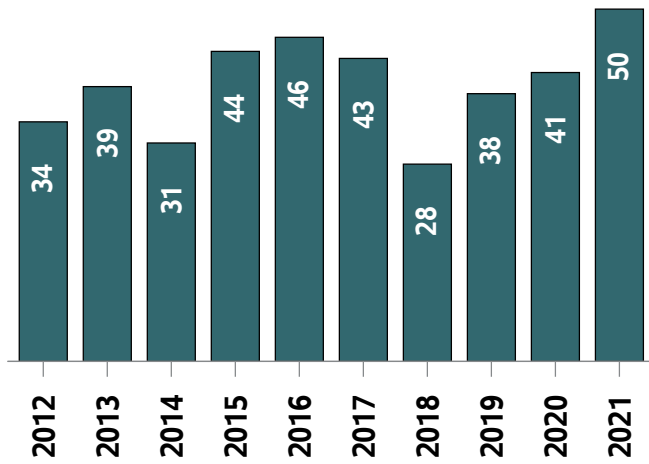
2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15990
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

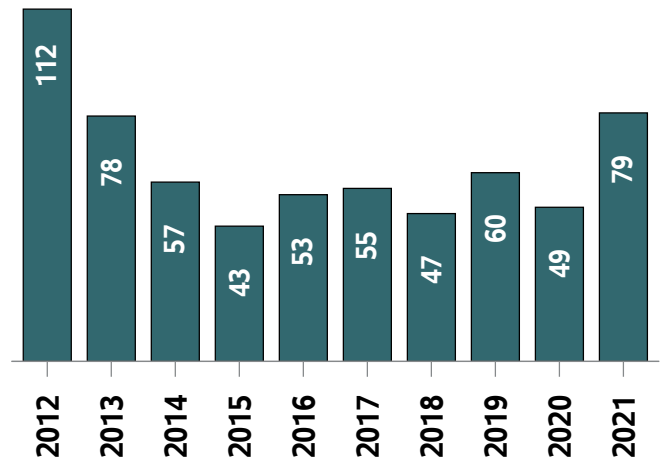
COLLINGWOOD

MLS® Residential Market Activity

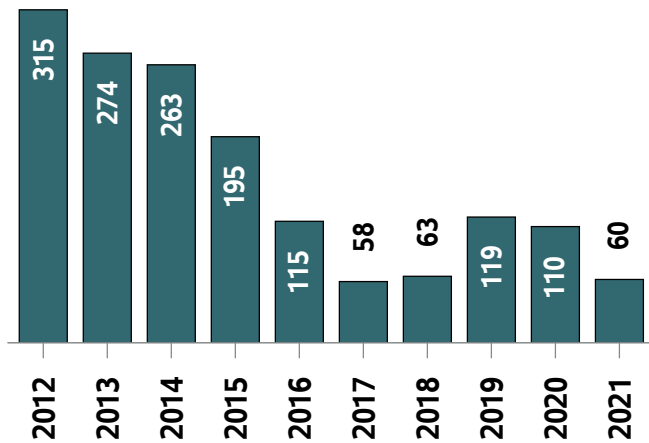
Sales Activity (February only)



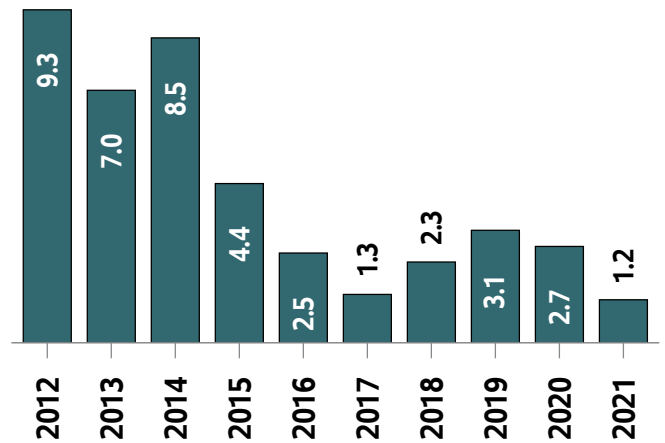
New Listings (February only)



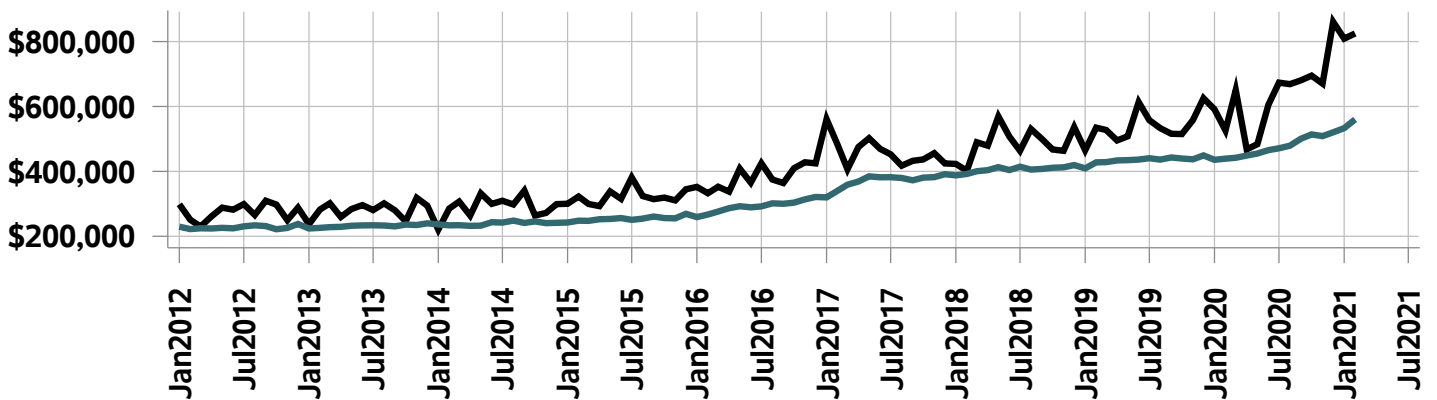
Active Listings (February only)



Months of Inventory (February only)



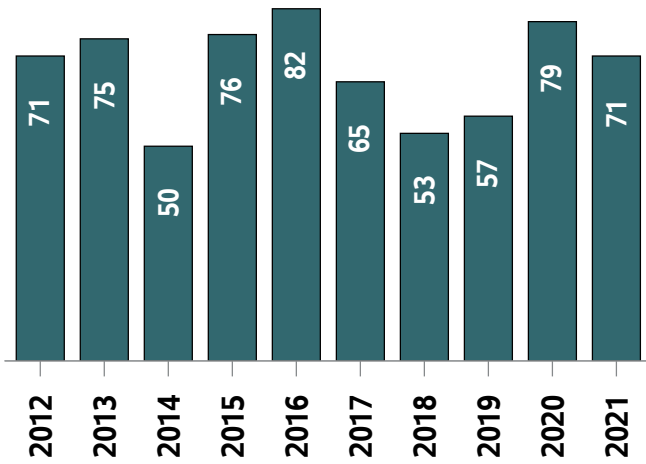
MLS® HPI Composite Benchmark Price and Average Price



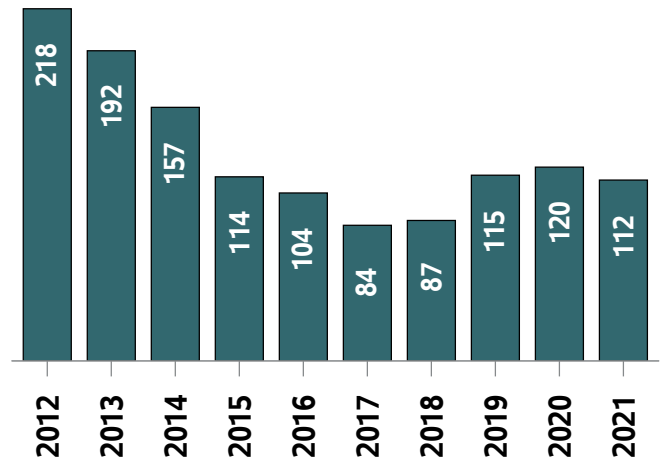
COLLINGWOOD

MLS® Residential Market Activity

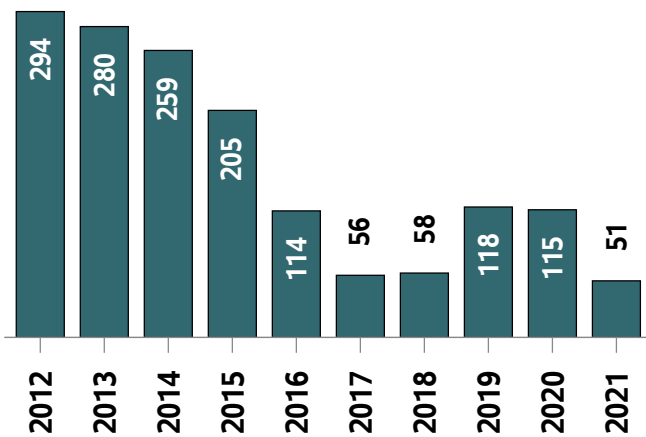
Sales Activity (February Year-to-date)



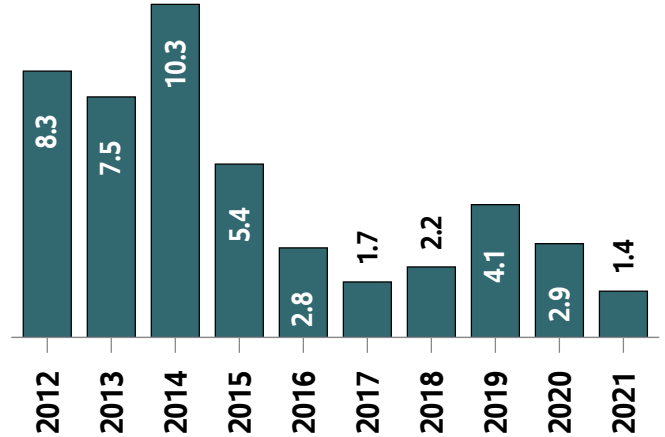
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

COLLINGWOOD

MLS® Residential Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	50	22.0	31.6	78.6	8.7	61.3	92.3
Dollar Volume	\$41,243,100	91.3	103.0	266.4	169.6	365.9	485.3
New Listings	79	61.2	31.7	68.1	49.1	38.6	5.3
Active Listings	60	-45.5	-49.6	-4.8	-47.8	-77.2	-76.2
Sales to New Listings Ratio ¹	63.3	83.7	63.3	59.6	86.8	54.4	34.7
Months of Inventory ²	1.2	2.7	3.1	2.3	2.5	8.5	9.7
Average Price	\$824,862	56.8	54.3	105.2	148.0	188.8	204.4
Median Price	\$737,950	63.4	40.0	75.1	165.2	235.4	241.2
Sales to List Price Ratio	107.1	97.8	97.7	100.4	98.0	97.2	97.0
Median Days on Market	8.0	25.0	29.0	16.5	24.5	73.0	79.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	71	-10.1	24.6	34.0	-13.4	42.0	61.4
Dollar Volume	\$58,233,112	32.3	99.7	166.8	108.2	346.5	374.7
New Listings	112	-6.7	-2.6	28.7	7.7	-28.7	-23.8
Active Listings ³	51	-55.7	-56.6	-12.1	-55.3	-80.3	-79.4
Sales to New Listings Ratio ⁴	63.4	65.8	49.6	60.9	78.8	31.8	29.9
Months of Inventory ⁵	1.4	2.9	4.1	2.2	2.8	10.3	11.3
Average Price	\$820,185	47.2	60.3	99.1	140.4	214.4	194.2
Median Price	\$735,000	49.8	48.5	82.6	152.4	234.1	214.4
Sales to List Price Ratio	106.6	97.9	97.2	99.1	97.9	96.8	96.8
Median Days on Market	8.0	29.0	33.0	18.0	28.5	58.5	70.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

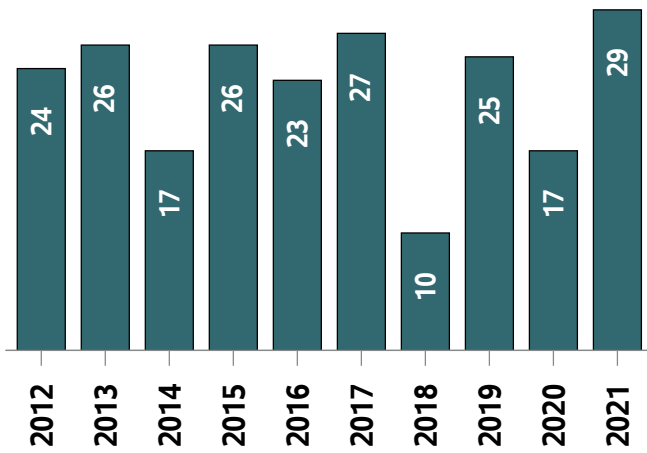
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

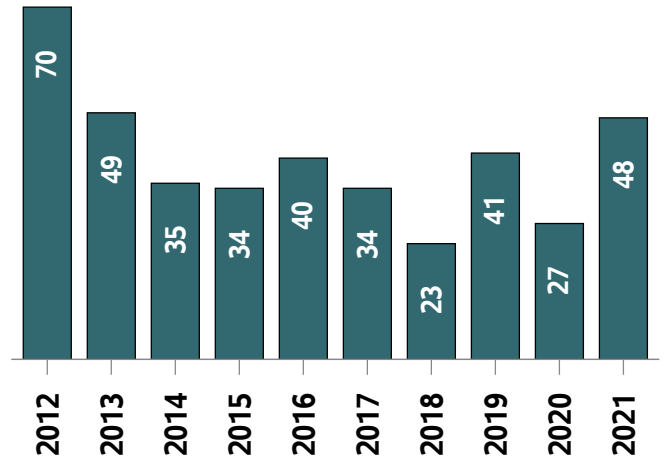
COLLINGWOOD

MLS® Single Family Market Activity

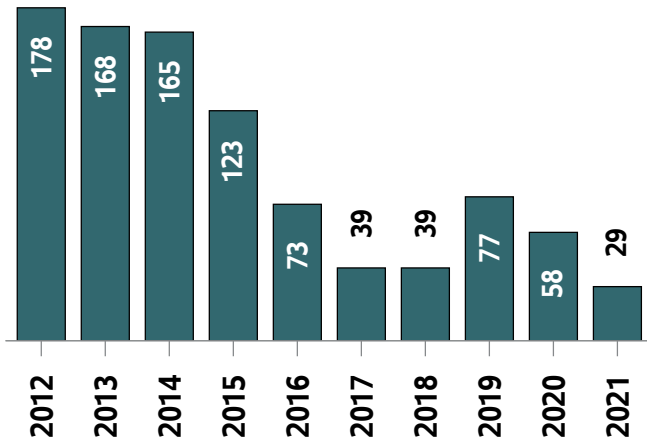
Sales Activity (February only)



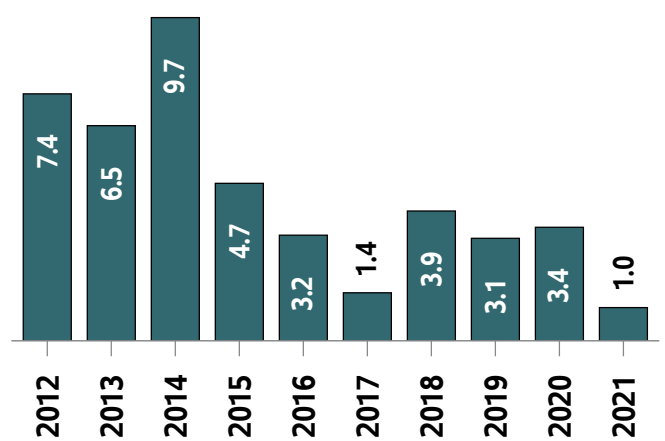
New Listings (February only)



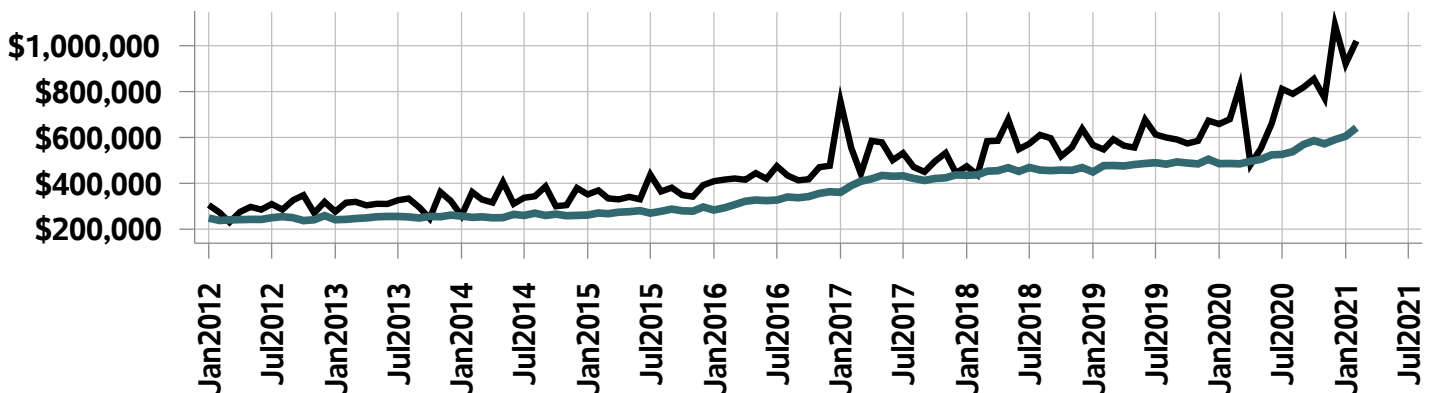
Active Listings (February only)



Months of Inventory (February only)



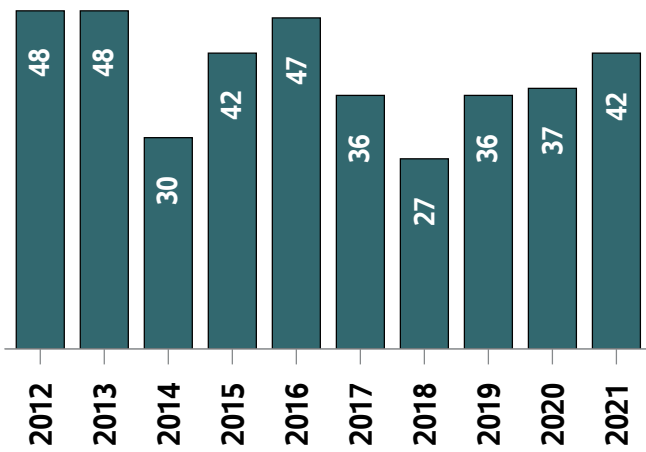
MLS® HPI Single Family Benchmark Price and Average Price



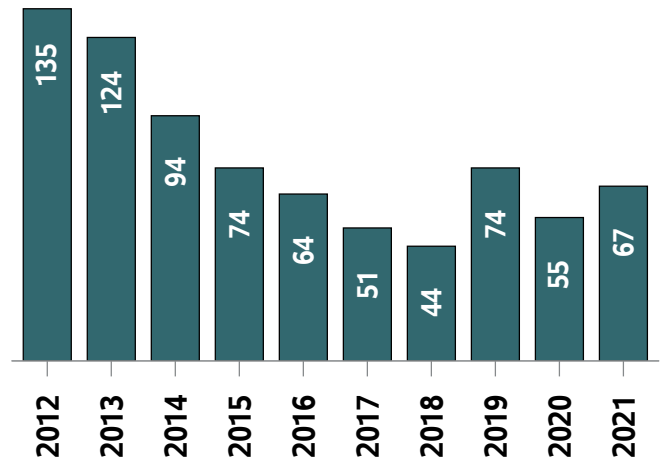
COLLINGWOOD

MLS® Single Family Market Activity

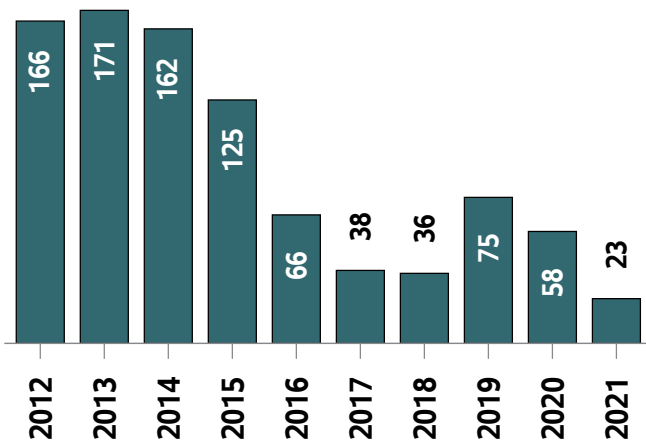
Sales Activity (February Year-to-date)



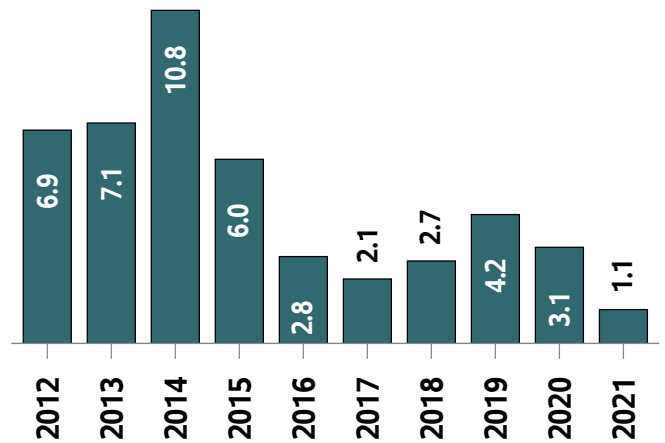
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

COLLINGWOOD

MLS® Single Family Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	29	70.6	16.0	190.0	26.1	70.6	93.3
Dollar Volume	\$29,597,500	156.2	116.2	576.8	209.0	381.2	507.3
New Listings	48	77.8	17.1	108.7	20.0	37.1	11.6
Active Listings	29	-50.0	-62.3	-25.6	-60.3	-82.4	-78.7
Sales to New Listings Ratio ¹	60.4	63.0	61.0	43.5	57.5	48.6	34.9
Months of Inventory ²	1.0	3.4	3.1	3.9	3.2	9.7	9.1
Average Price	\$1,020,603	50.2	86.3	133.4	145.1	182.1	214.1
Median Price	\$919,000	41.4	70.5	103.1	145.1	171.1	279.8
Sales to List Price Ratio	107.0	96.9	97.9	100.9	98.4	98.3	96.6
Median Days on Market	7.0	42.0	25.0	24.5	15.0	80.0	27.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	42	13.5	16.7	55.6	-10.6	40.0	50.0
Dollar Volume	\$41,569,612	68.1	108.6	234.3	114.3	337.1	371.4
New Listings	67	21.8	-9.5	52.3	4.7	-28.7	-19.3
Active Listings ³	23	-60.0	-69.3	-36.1	-65.2	-85.8	-82.0
Sales to New Listings Ratio ⁴	62.7	67.3	48.6	61.4	73.4	31.9	33.7
Months of Inventory ⁵	1.1	3.1	4.2	2.7	2.8	10.8	9.1
Average Price	\$989,753	48.1	78.8	114.9	139.8	212.2	214.3
Median Price	\$926,000	51.8	72.5	107.2	146.9	220.1	221.0
Sales to List Price Ratio	106.2	97.3	97.7	98.6	98.0	97.3	96.8
Median Days on Market	7.5	42.0	30.5	26.0	20.0	57.0	45.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

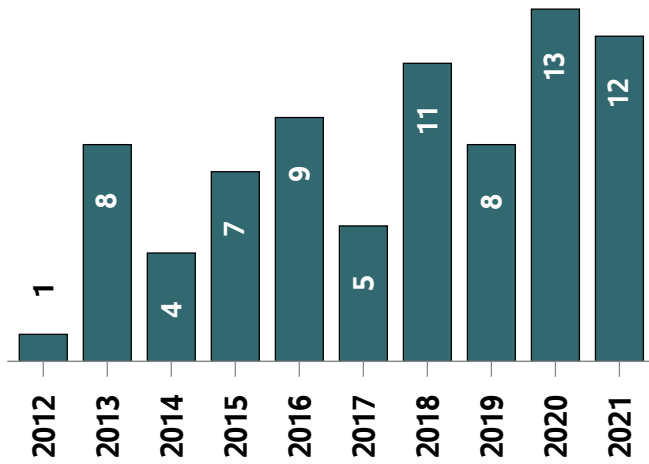
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

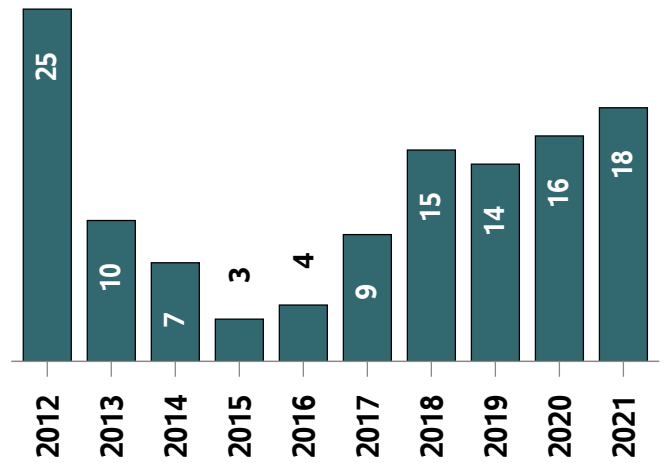
COLLINGWOOD

MLS® Townhouse Market Activity

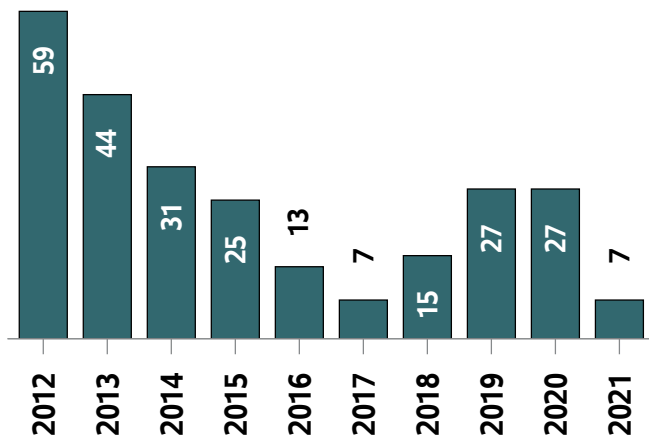
Sales Activity (February only)



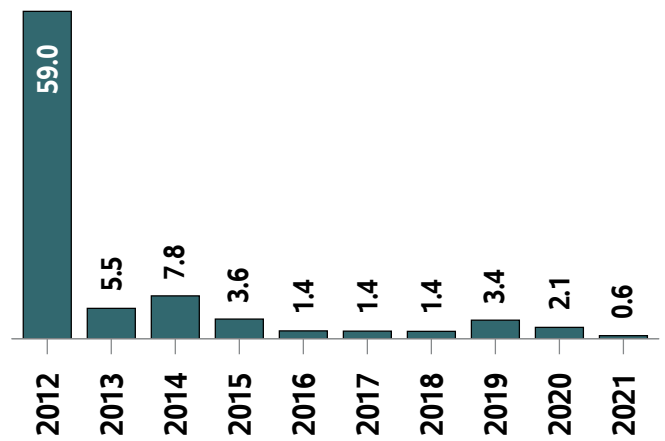
New Listings (February only)



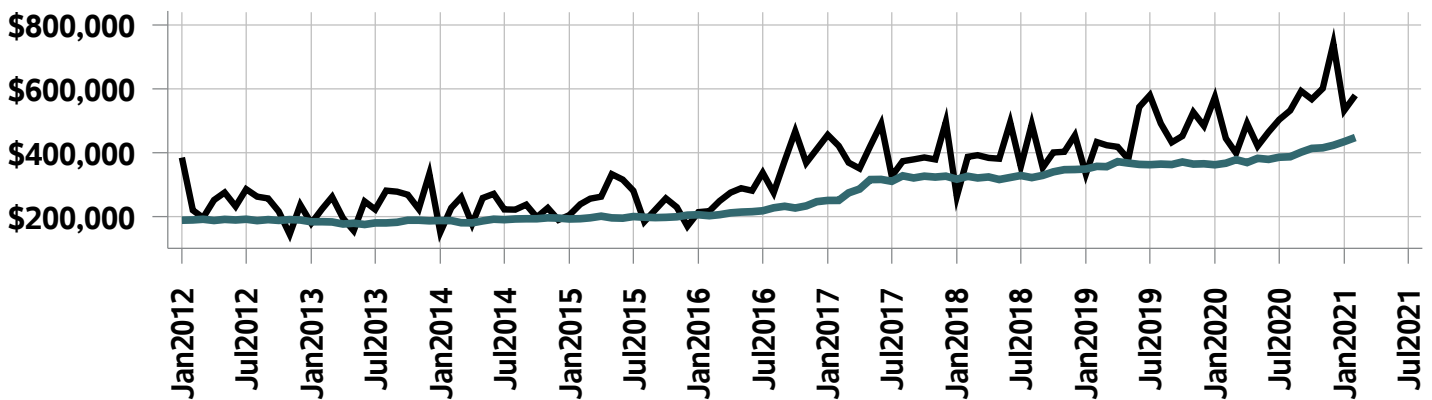
Active Listings (February only)



Months of Inventory (February only)



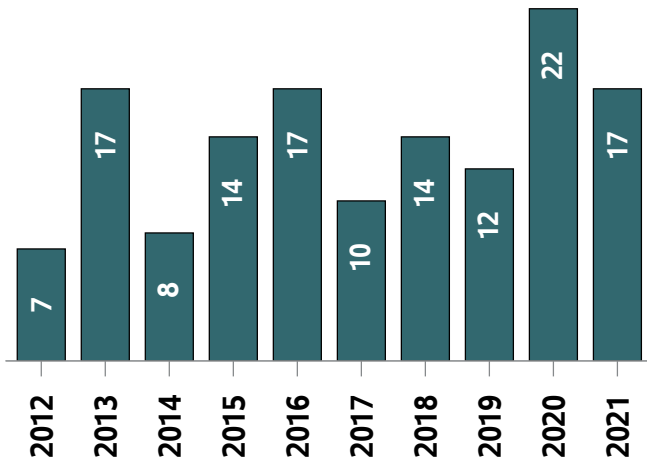
MLS® HPI Townhouse Benchmark Price and Average Price



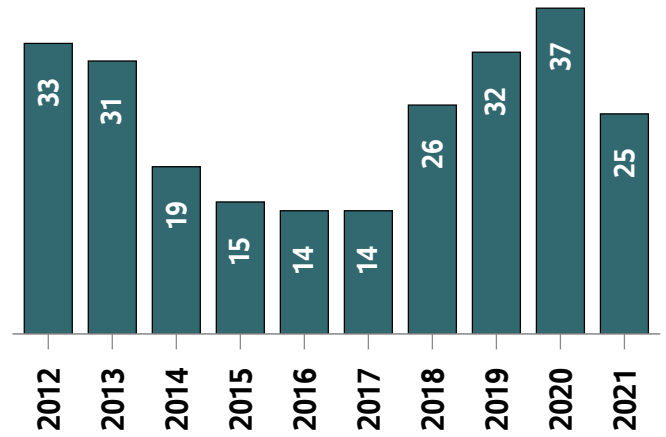
COLLINGWOOD

MLS® Townhouse Market Activity

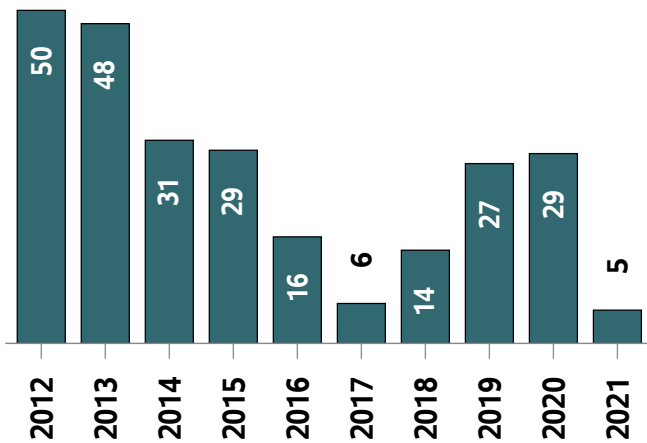
Sales Activity (February Year-to-date)



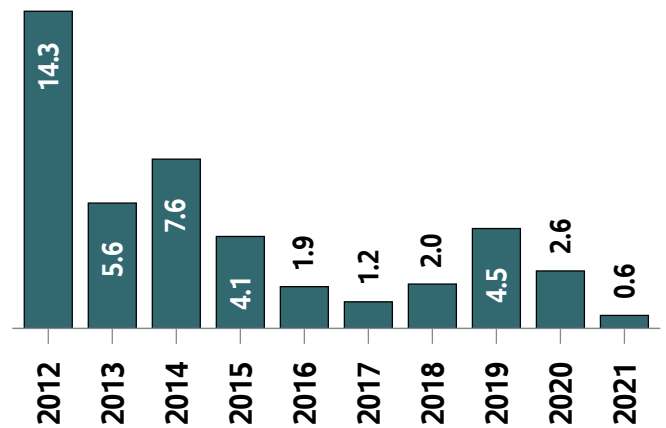
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

COLLINGWOOD

MLS® Townhouse Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	12	-7.7	50.0	9.1	33.3	200.0	140.0
Dollar Volume	\$6,956,850	20.3	100.7	63.4	256.1	665.0	613.9
New Listings	18	12.5	28.6	20.0	350.0	157.1	28.6
Active Listings	7	-74.1	-74.1	-53.3	-46.2	-77.4	-85.1
Sales to New Listings Ratio ¹	66.7	81.3	57.1	73.3	225.0	57.1	35.7
Months of Inventory ²	0.6	2.1	3.4	1.4	1.4	7.8	9.4
Average Price	\$579,738	30.3	33.8	49.8	167.1	155.0	197.5
Median Price	\$545,250	26.8	47.4	41.6	152.4	255.8	202.9
Sales to List Price Ratio	110.0	98.4	97.1	99.9	97.7	95.9	98.6
Median Days on Market	6.0	11.0	38.0	19.0	25.0	78.5	151.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	17	-22.7	41.7	21.4	0.0	112.5	240.0
Dollar Volume	\$9,620,850	-12.1	100.4	90.6	162.5	535.9	887.3
New Listings	25	-32.4	-21.9	-3.8	78.6	31.6	-3.8
Active Listings ³	5	-82.5	-81.5	-64.3	-68.8	-83.6	-90.6
Sales to New Listings Ratio ⁴	68.0	59.5	37.5	53.8	121.4	42.1	19.2
Months of Inventory ⁵	0.6	2.6	4.5	2.0	1.9	7.6	21.2
Average Price	\$565,932	13.7	41.5	57.0	162.5	199.3	190.4
Median Price	\$530,000	15.5	56.2	48.3	142.0	271.9	194.4
Sales to List Price Ratio	110.2	98.6	95.8	100.1	97.8	96.0	98.6
Median Days on Market	6.0	17.5	32.5	19.0	60.0	63.0	151.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

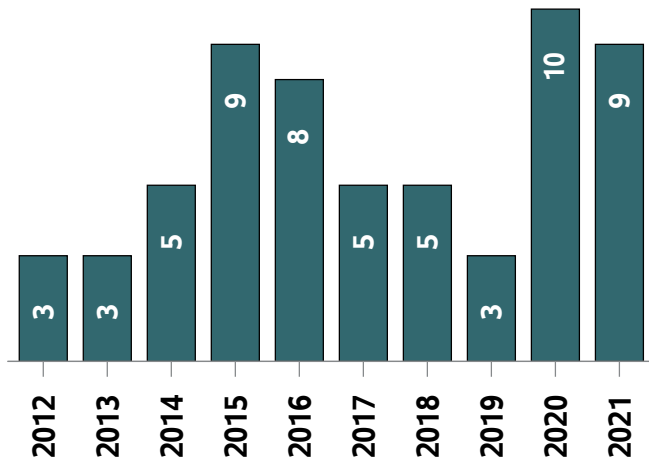
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

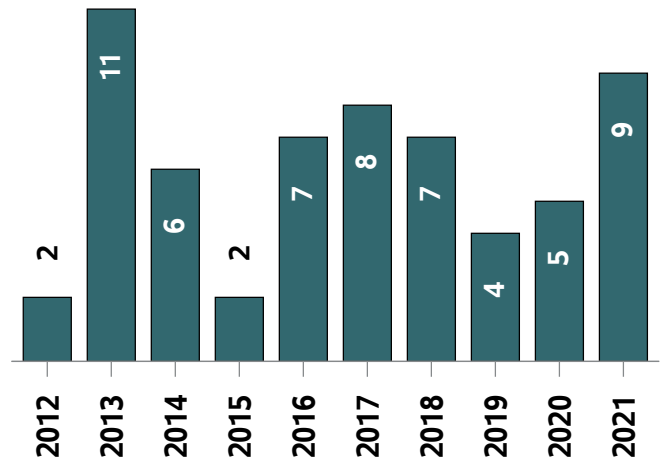
COLLINGWOOD

MLS® Apartment Market Activity

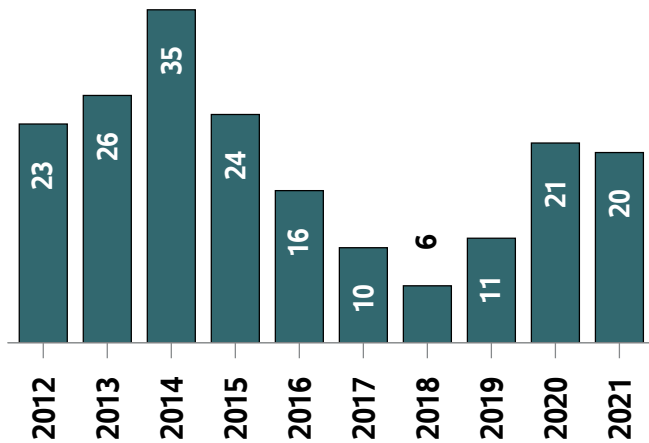
Sales Activity (February only)



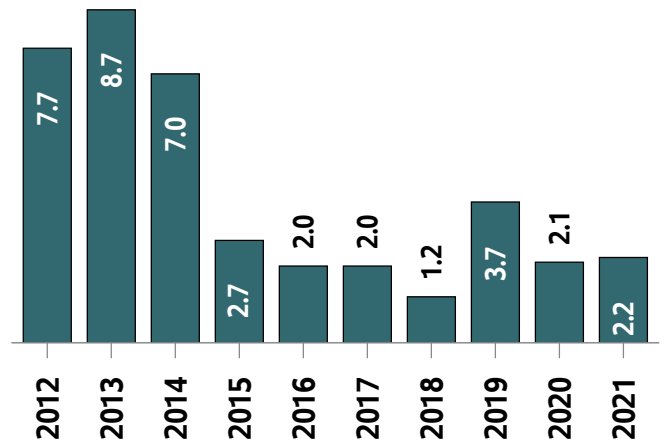
New Listings (February only)



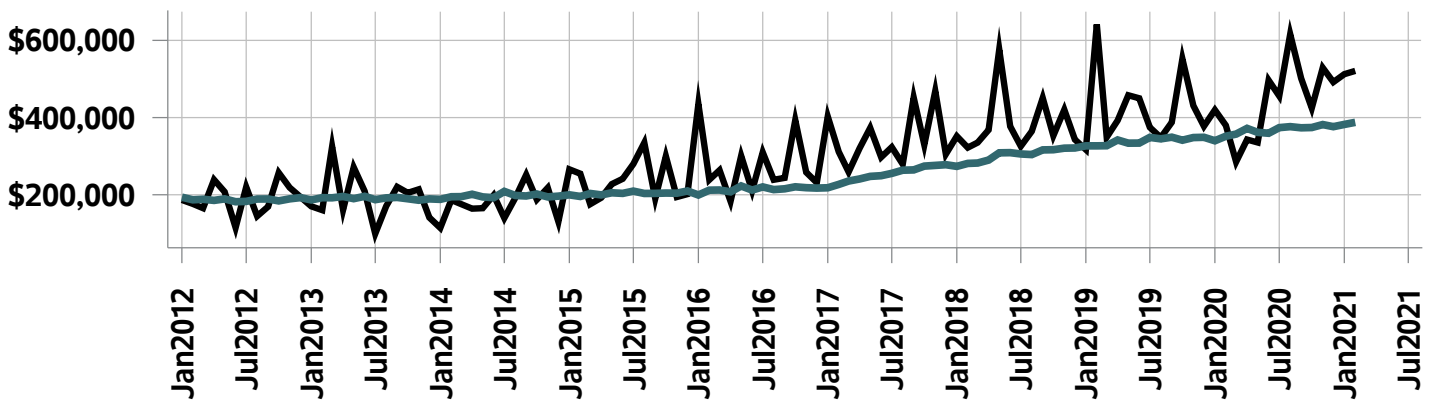
Active Listings (February only)



Months of Inventory (February only)



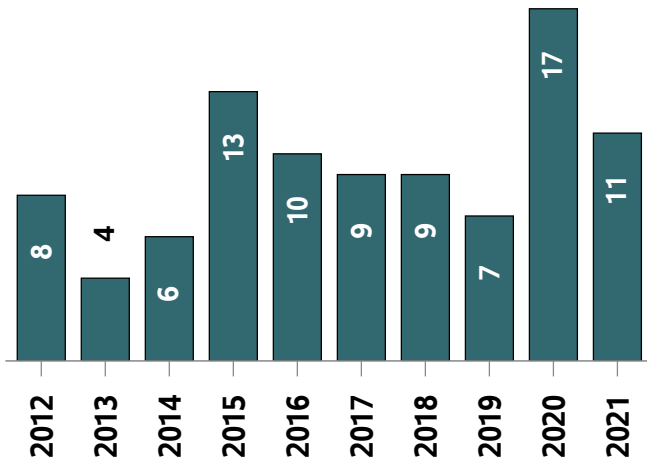
MLS® HPI Apartment Benchmark Price and Average Price



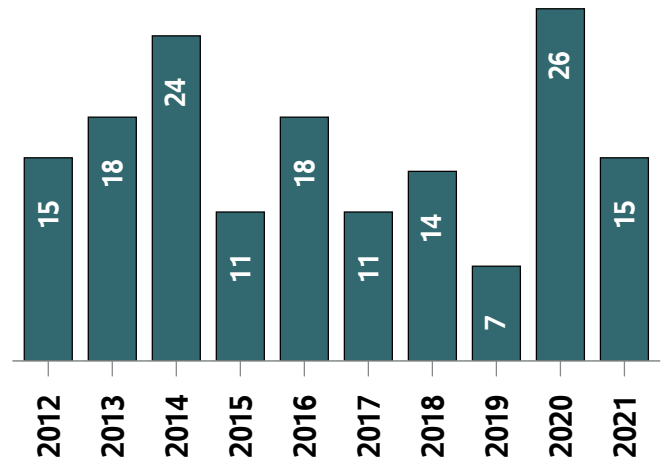
COLLINGWOOD

MLS® Apartment Market Activity

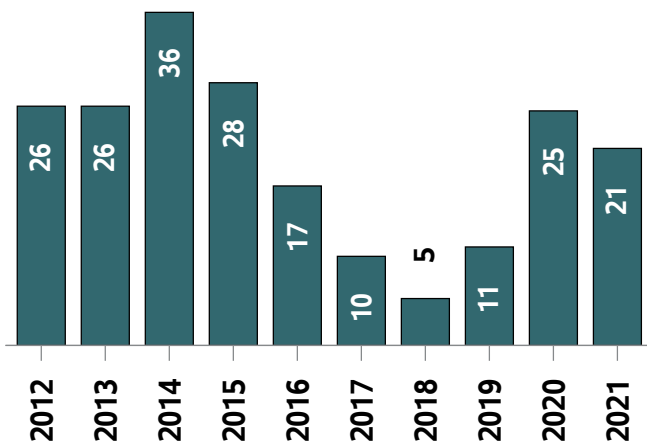
Sales Activity (February Year-to-date)



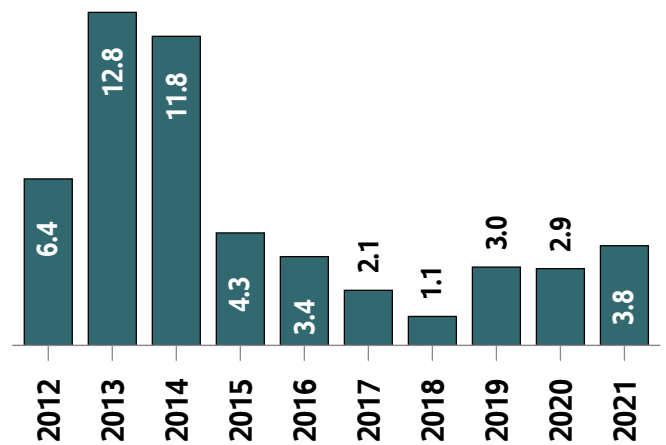
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

COLLINGWOOD MLS® Apartment Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	9	-10.0	200.0	80.0	12.5	80.0	200.0
Dollar Volume	\$4,688,750	23.5	143.7	191.1	145.4	403.1	694.8
New Listings	9	80.0	125.0	28.6	28.6	50.0	0.0
Active Listings	20	-4.8	81.8	233.3	25.0	-42.9	-51.2
Sales to New Listings Ratio ¹	100.0	200.0	75.0	71.4	114.3	83.3	33.3
Months of Inventory ²	2.2	2.1	3.7	1.2	2.0	7.0	13.7
Average Price	\$520,972	37.2	-18.8	61.7	118.1	179.5	164.9
Median Price	\$460,000	15.7	-20.0	104.4	98.5	114.0	155.6
Sales to List Price Ratio	103.4	98.3	96.3	100.3	96.9	96.4	97.0
Median Days on Market	34.0	26.0	111.0	11.0	36.5	70.0	84.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	11	-35.3	57.1	22.2	10.0	83.3	120.0
Dollar Volume	\$5,713,650	-15.2	79.0	89.3	105.5	446.2	516.5
New Listings	15	-42.3	114.3	7.1	-16.7	-37.5	-6.3
Active Listings ³	21	-16.0	100.0	320.0	23.5	-40.8	-46.8
Sales to New Listings Ratio ⁴	73.3	65.4	100.0	64.3	55.6	25.0	31.3
Months of Inventory ⁵	3.8	2.9	3.0	1.1	3.4	11.8	15.8
Average Price	\$519,423	31.1	13.9	54.9	86.8	197.9	180.2
Median Price	\$460,000	15.9	31.8	29.9	98.5	145.3	155.6
Sales to List Price Ratio	103.3	98.5	96.2	99.3	97.2	96.5	96.2
Median Days on Market	34.0	36.0	111.0	11.0	36.5	75.5	84.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

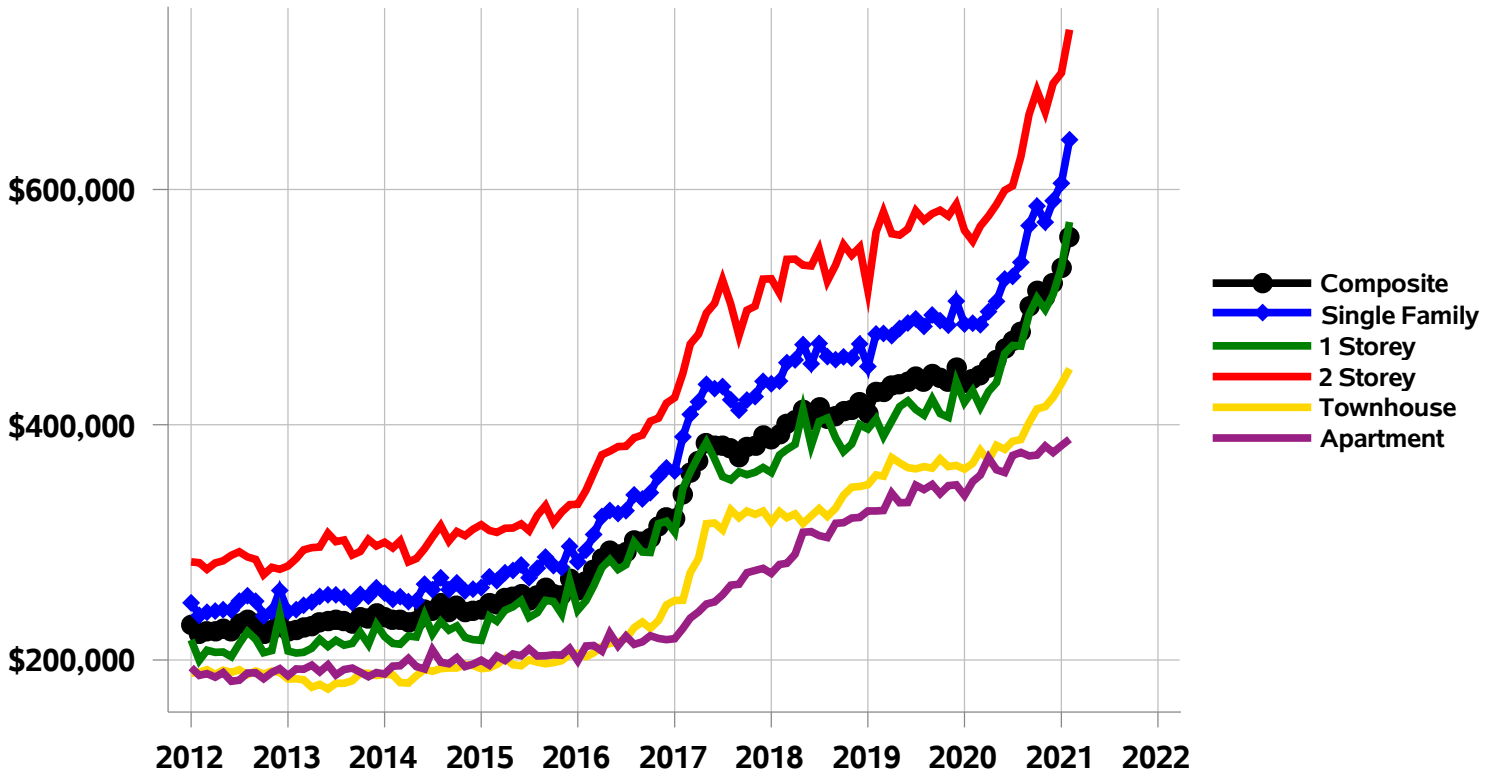
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

COLLINGWOOD MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$560,100	5.1	10.1	16.9	27.5	42.9	109.7
Single Family	\$642,300	6.1	12.3	19.4	32.1	46.9	118.9
One Storey	\$572,400	7.3	14.9	22.6	33.4	52.9	128.5
Two Storey	\$735,900	5.3	10.5	17.2	32.3	43.7	113.7
Townhouse	\$447,600	2.9	7.8	15.5	21.9	37.2	120.7
Apartment	\$387,700	1.4	1.5	3.0	10.2	37.9	83.0

MLS® HPI Benchmark Price



COLLINGWOOD MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1357
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6600
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

COLLINGWOOD

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1180
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6960
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1659
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6310
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

COLLINGWOOD

MLS® HPI Benchmark Descriptions

Townhouse

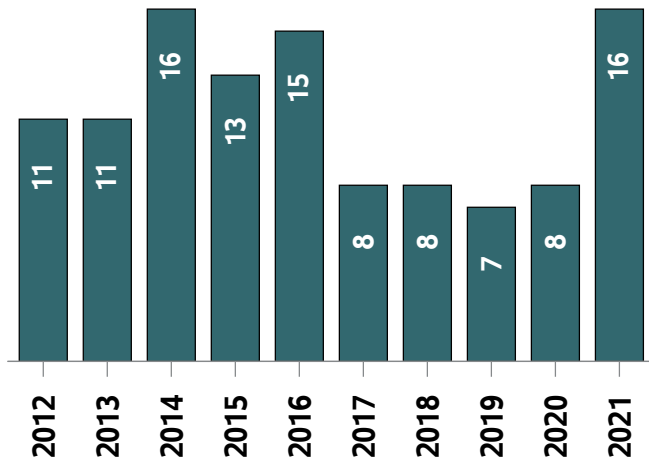
Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1219
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

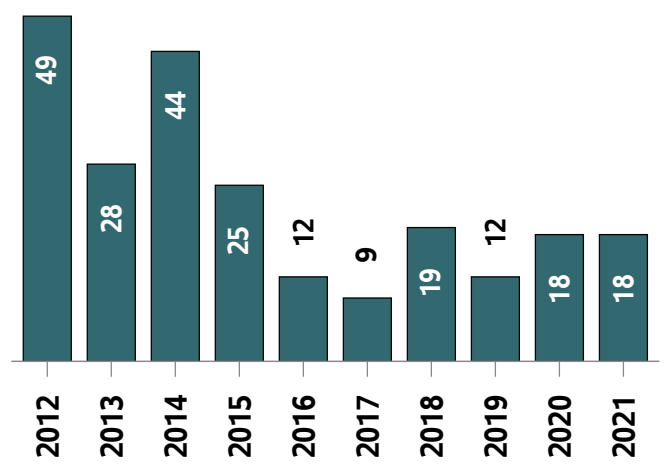
Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

GREY HIGHLANDS MLS® Residential Market Activity

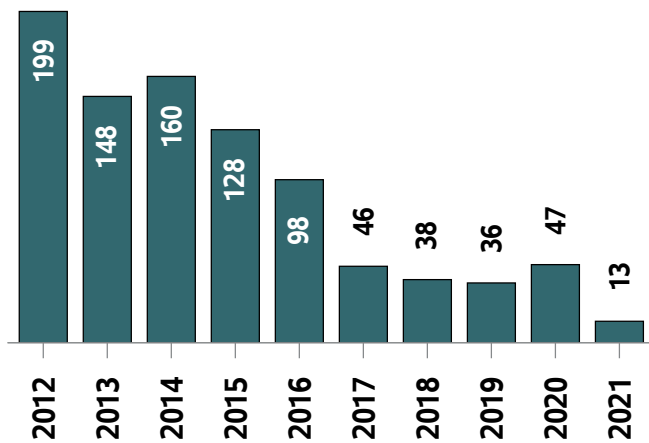
Sales Activity (February only)



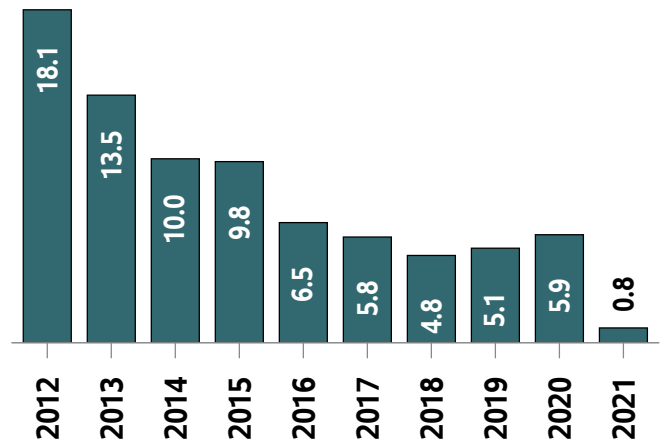
New Listings (February only)



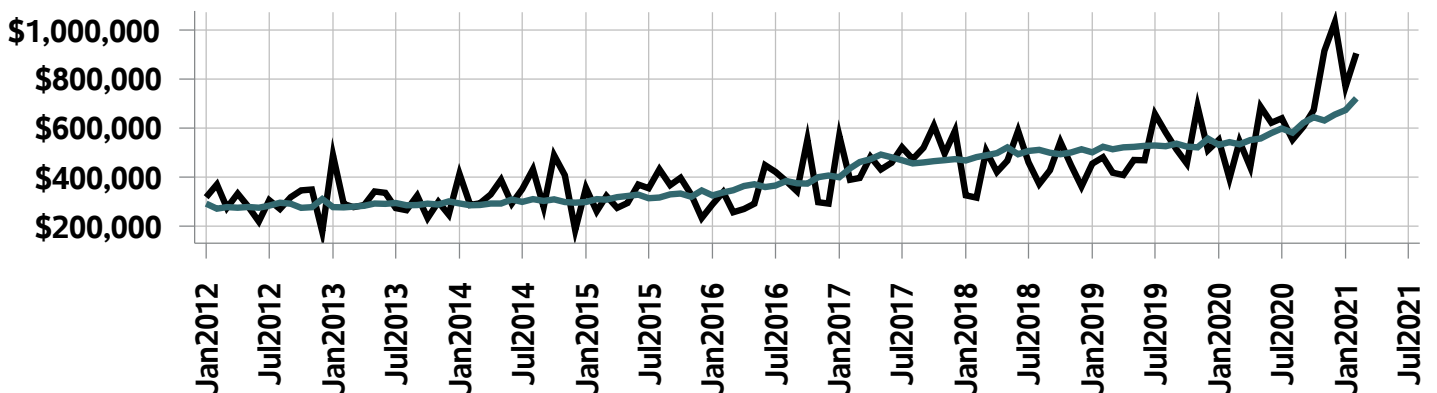
Active Listings (February only)



Months of Inventory (February only)

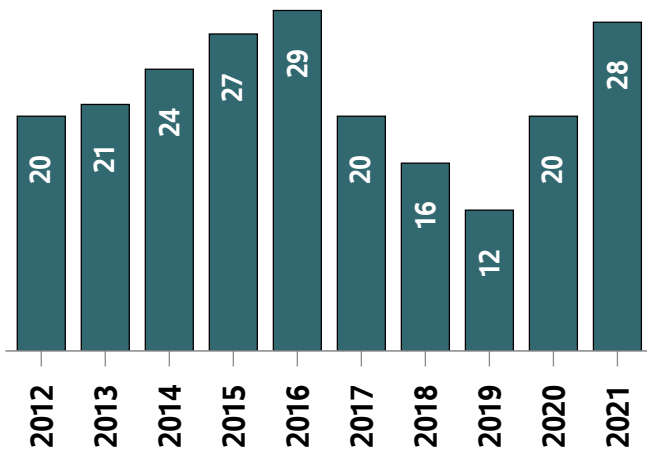


MLS® HPI Composite Benchmark Price and Average Price

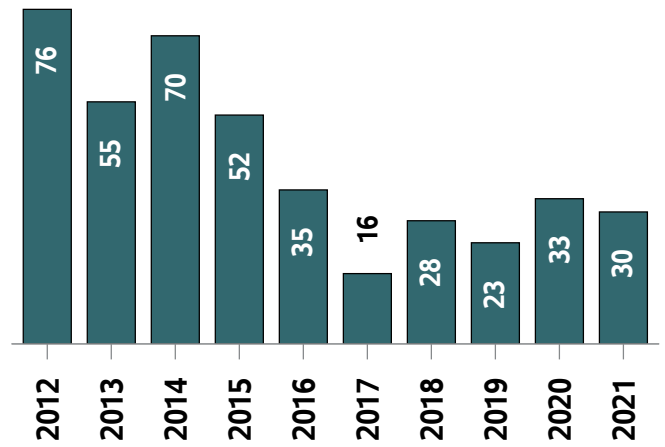


GREY HIGHLANDS MLS® Residential Market Activity

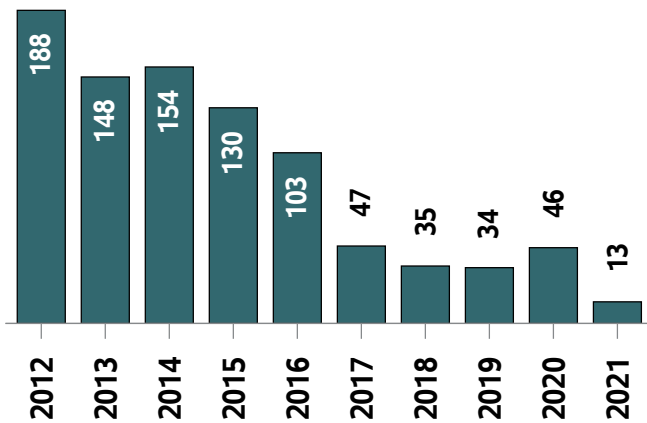
Sales Activity (February Year-to-date)



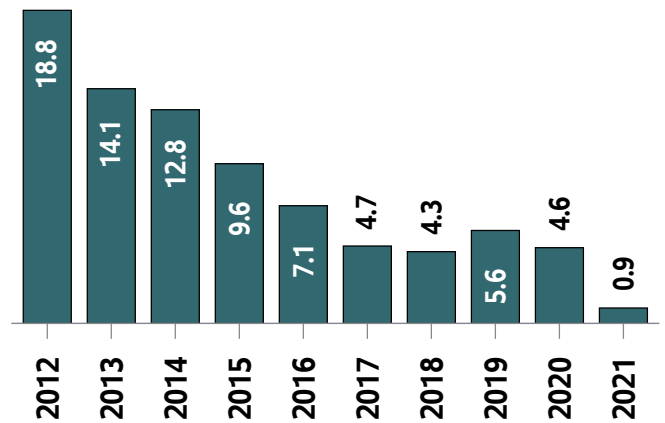
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

GREY HIGHLANDS

MLS® Residential Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	16	100.0	128.6	100.0	6.7	0.0	60.0
Dollar Volume	\$14,481,100	359.1	330.1	472.3	184.8	215.8	395.3
New Listings	18	0.0	50.0	-5.3	50.0	-59.1	-50.0
Active Listings	13	-72.3	-63.9	-65.8	-86.7	-91.9	-93.5
Sales to New Listings Ratio ¹	88.9	44.4	58.3	42.1	125.0	36.4	27.8
Months of Inventory ²	0.8	5.9	5.1	4.8	6.5	10.0	19.9
Average Price	\$905,069	129.5	88.2	186.1	167.0	215.8	209.6
Median Price	\$710,000	85.0	49.5	154.3	137.5	181.2	192.8
Sales to List Price Ratio	105.9	100.3	100.1	97.2	96.9	92.9	93.7
Median Days on Market	10.0	24.5	17.0	24.0	49.0	180.0	101.5
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	28	40.0	133.3	75.0	-3.4	16.7	40.0
Dollar Volume	\$23,707,277	142.5	320.3	361.7	159.7	200.4	366.9
New Listings	30	-9.1	30.4	7.1	-14.3	-57.1	-62.0
Active Listings ³	13	-71.4	-61.2	-62.3	-87.3	-91.6	-93.2
Sales to New Listings Ratio ⁴	93.3	60.6	52.2	57.1	82.9	34.3	25.3
Months of Inventory ⁵	0.9	4.6	5.6	4.3	7.1	12.8	19.0
Average Price	\$846,688	73.2	80.1	163.8	169.0	157.5	233.5
Median Price	\$737,589	75.1	61.4	155.0	152.2	185.3	243.1
Sales to List Price Ratio	106.8	98.4	98.6	96.1	95.8	93.5	93.9
Median Days on Market	13.0	59.5	17.5	78.5	74.0	173.5	76.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

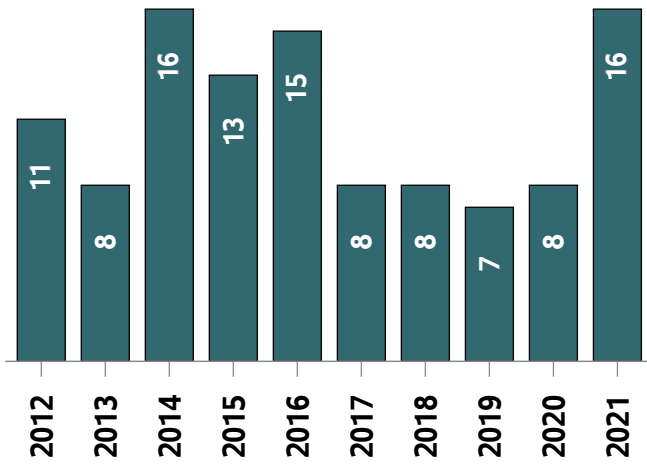
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

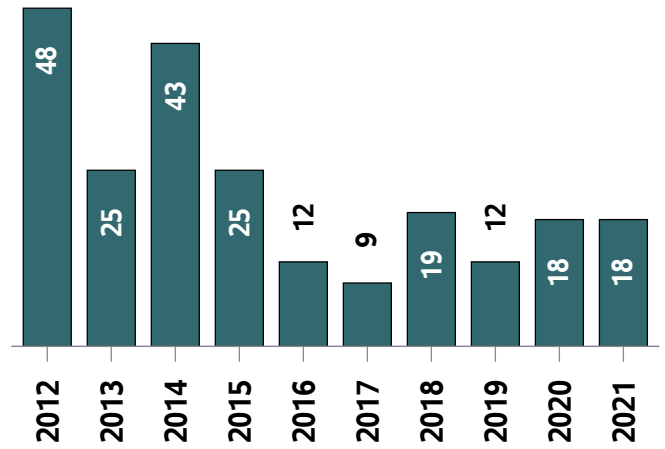
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

GREY HIGHLANDS MLS® Single Family Market Activity

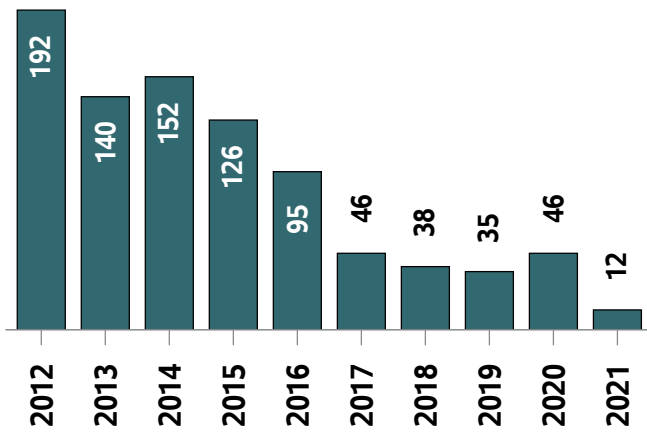
Sales Activity (February only)



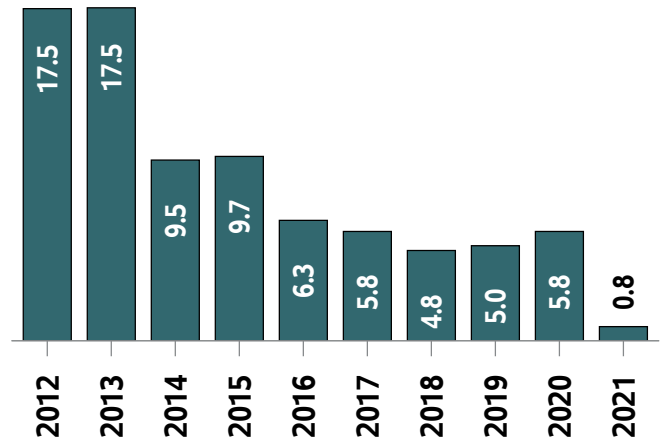
New Listings (February only)



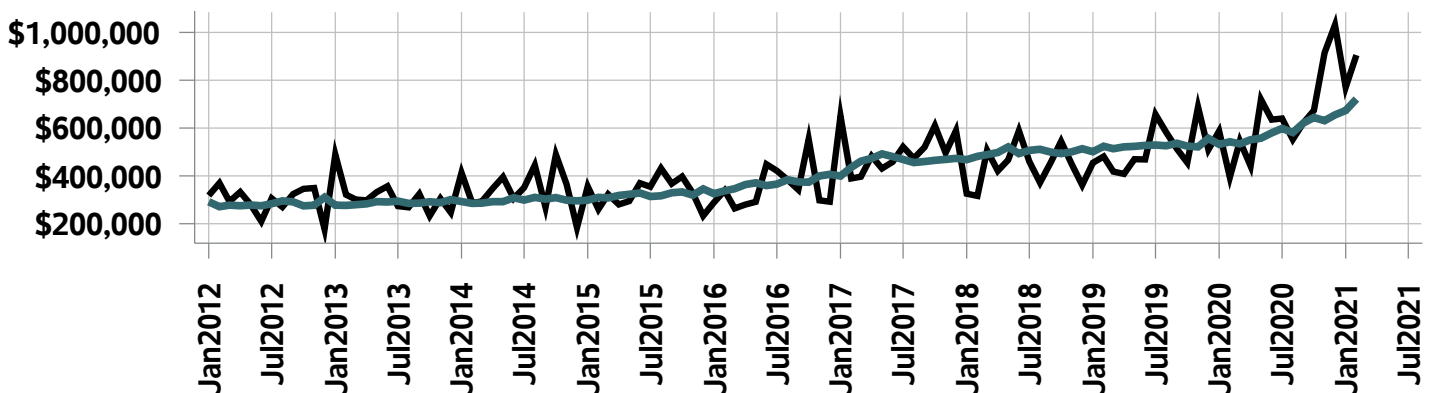
Active Listings (February only)



Months of Inventory (February only)



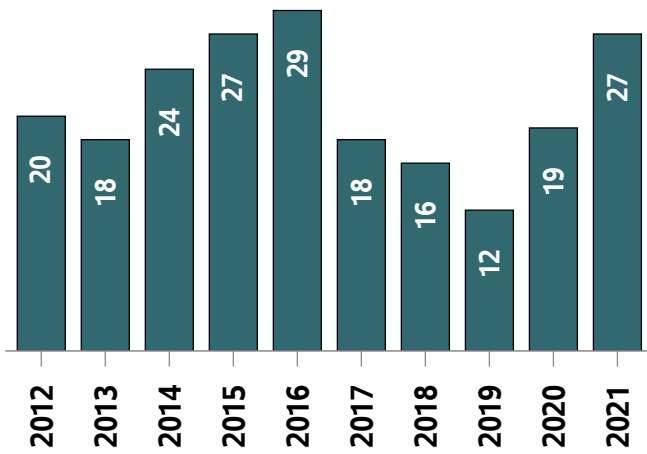
MLS® HPI Single Family Benchmark Price and Average Price



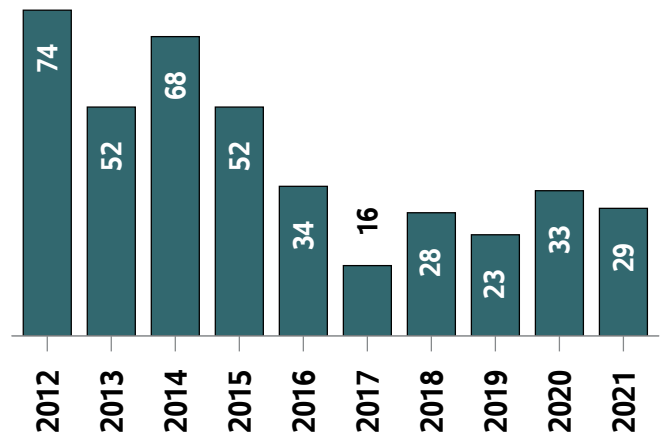
GREY HIGHLANDS

MLS® Single Family Market Activity

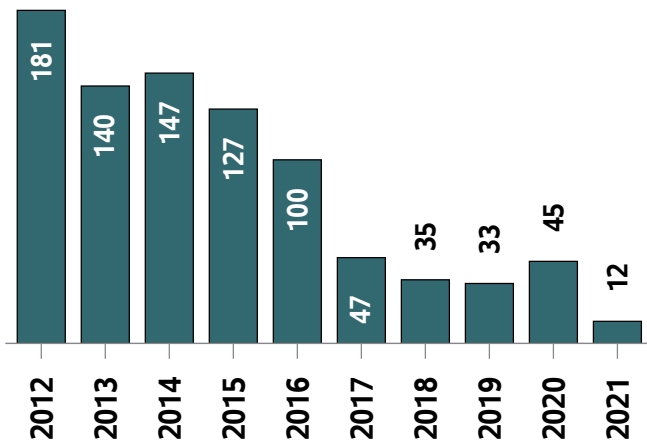
Sales Activity (February Year-to-date)



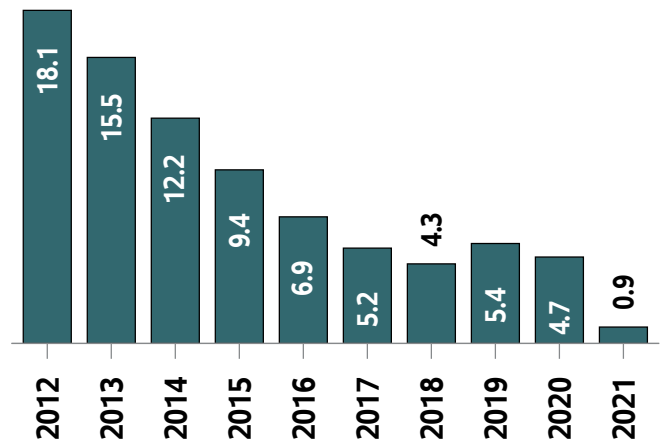
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

GREY HIGHLANDS MLS® Single Family Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	16	100.0	128.6	100.0	6.7	0.0	60.0
Dollar Volume	\$14,481,100	359.1	330.1	472.3	184.8	215.8	395.3
New Listings	18	0.0	50.0	-5.3	50.0	-58.1	-50.0
Active Listings	12	-73.9	-65.7	-68.4	-87.4	-92.1	-93.8
Sales to New Listings Ratio ¹	88.9	44.4	58.3	42.1	125.0	37.2	27.8
Months of Inventory ²	0.8	5.8	5.0	4.8	6.3	9.5	19.2
Average Price	\$905,069	129.5	88.2	186.1	167.0	215.8	209.6
Median Price	\$710,000	85.0	49.5	154.3	137.5	181.2	192.8
Sales to List Price Ratio	105.9	100.3	100.1	97.2	96.9	92.9	93.7
Median Days on Market	10.0	24.5	17.0	24.0	49.0	180.0	101.5
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	27	42.1	125.0	68.8	-6.9	12.5	50.0
Dollar Volume	\$22,957,100	138.8	307.0	347.1	151.5	190.9	381.7
New Listings	29	-12.1	26.1	3.6	-14.7	-57.4	-62.3
Active Listings ³	12	-73.0	-63.1	-65.2	-87.9	-91.8	-93.4
Sales to New Listings Ratio ⁴	93.1	57.6	52.2	57.1	85.3	35.3	23.4
Months of Inventory ⁵	0.9	4.7	5.4	4.3	6.9	12.2	20.3
Average Price	\$850,263	68.0	80.9	164.9	170.1	158.6	221.2
Median Price	\$725,000	61.1	58.6	150.6	147.9	180.5	205.3
Sales to List Price Ratio	107.1	98.3	98.6	96.1	95.8	93.5	94.1
Median Days on Market	12.0	60.0	17.5	78.5	74.0	173.5	92.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

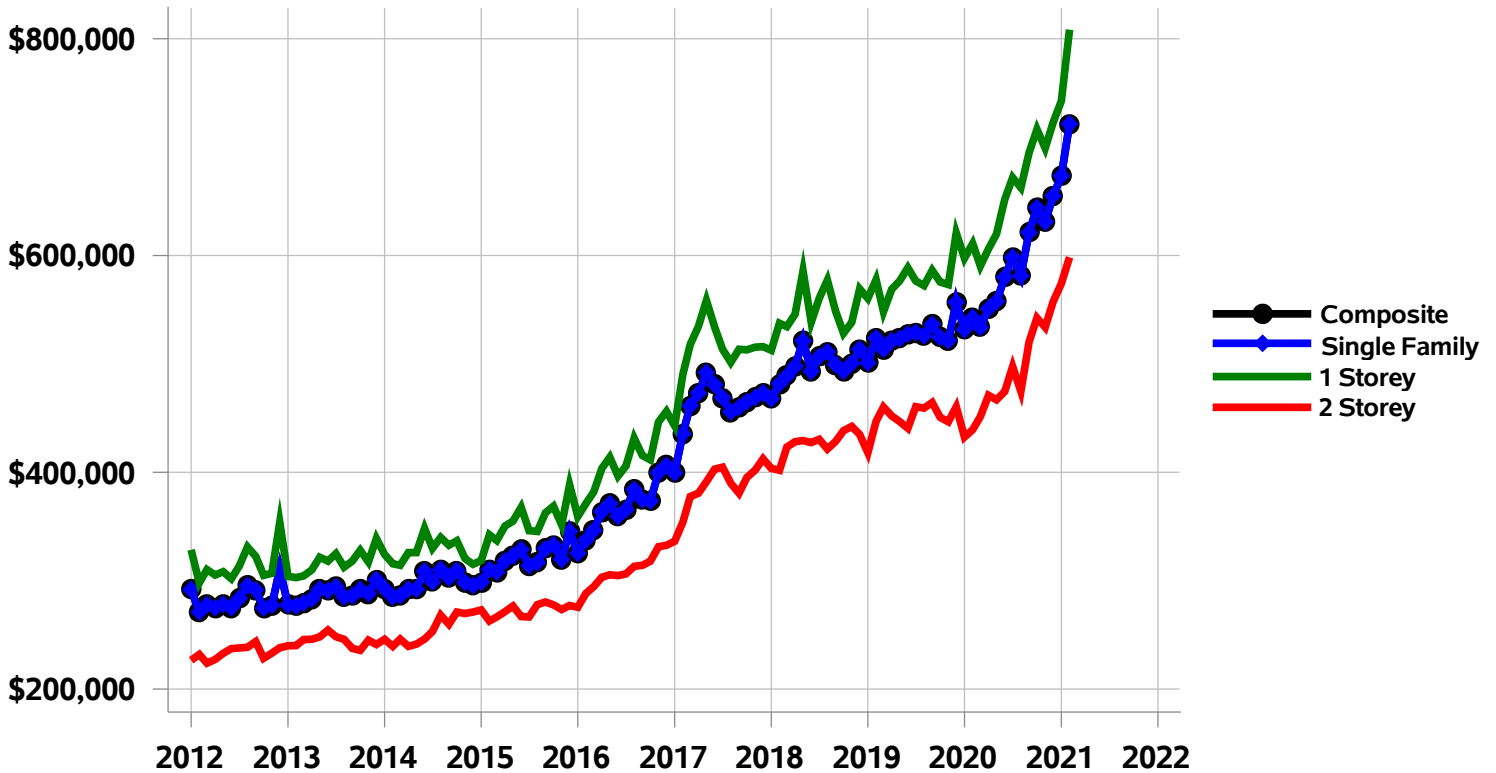
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

GREY HIGHLANDS MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$721,400	7.1	14.3	24.1	32.9	49.8	113.7
Single Family	\$721,400	7.1	14.3	24.1	32.9	49.8	113.7
One Storey	\$808,400	8.9	15.7	22.0	32.3	50.4	117.7
Two Storey	\$598,400	4.2	12.1	26.1	36.2	48.9	107.6

MLS® HPI Benchmark Price



GREY HIGHLANDS MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1425
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1425
Half Bathrooms	0
Heating	Forced air
Lot Size	81153
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

GREY HIGHLANDS

MLS® HPI Benchmark Descriptions

1 Storey 🏠

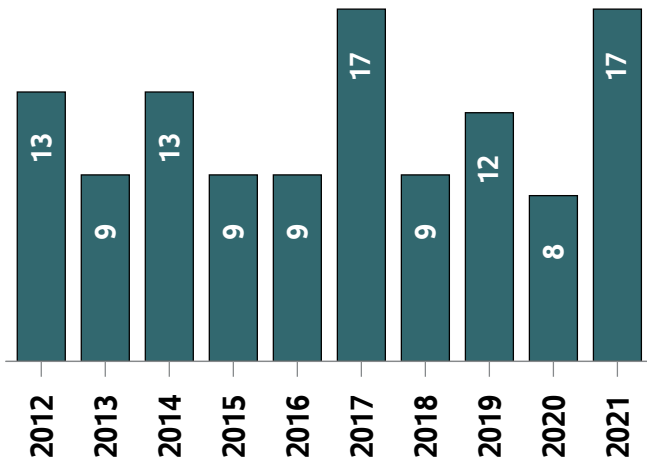
Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Lot Size	76665
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 🏠

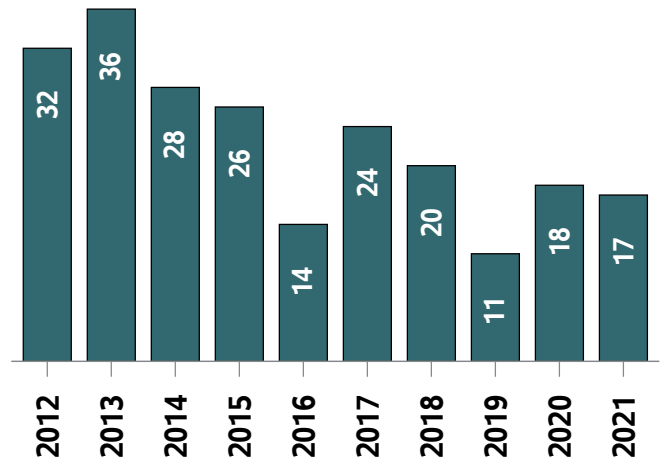
Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1651
Half Bathrooms	0
Heating	Forced air
Lot Size	89115
Number of Fireplaces	0
Total Number Of Rooms	9
Type of Property	Detached
Wastewater Disposal	Private

MEAFORD (MUNI) MLS® Residential Market Activity

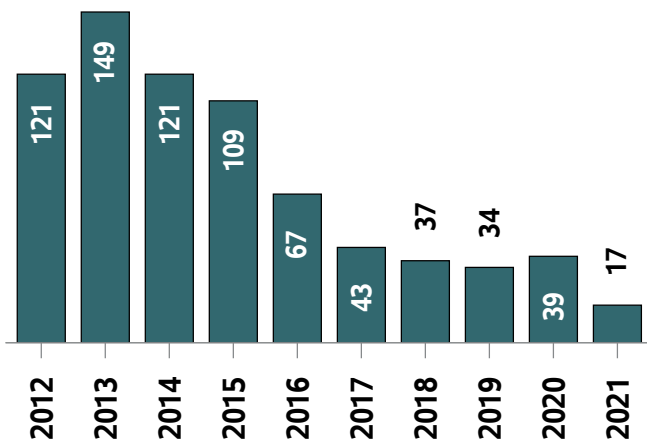
Sales Activity (February only)



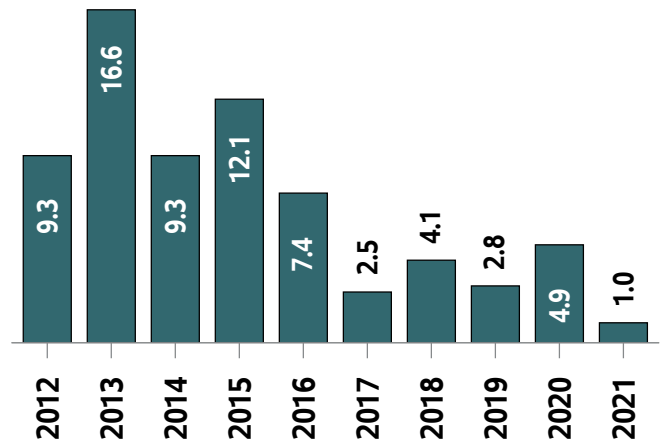
New Listings (February only)



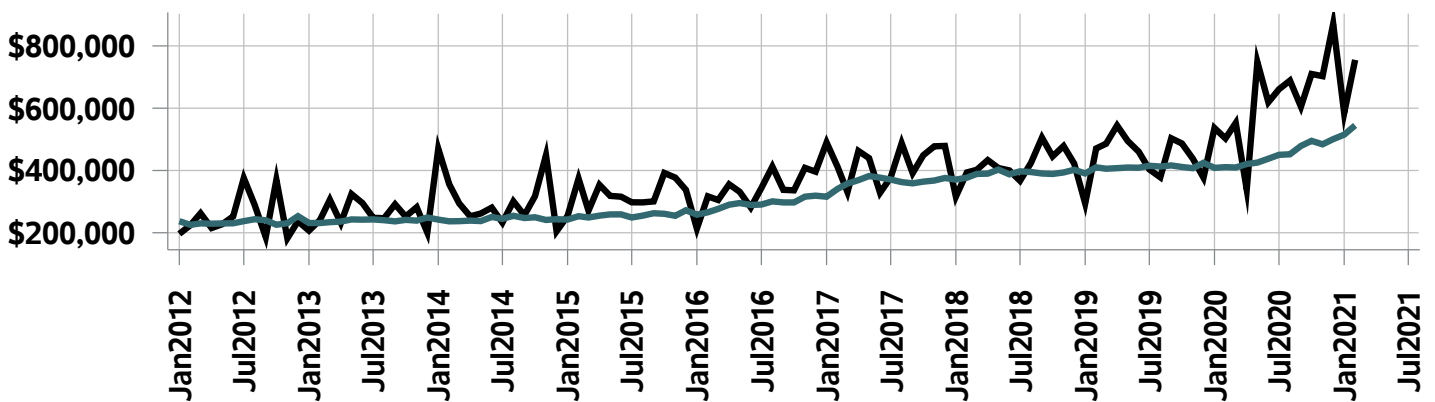
Active Listings (February only)



Months of Inventory (February only)

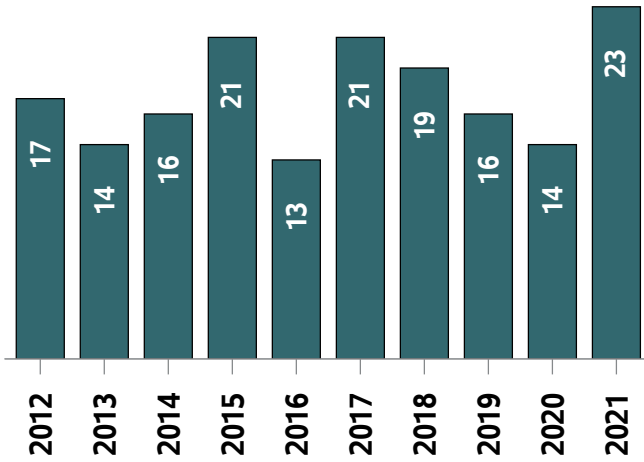


MLS® HPI Composite Benchmark Price and Average Price

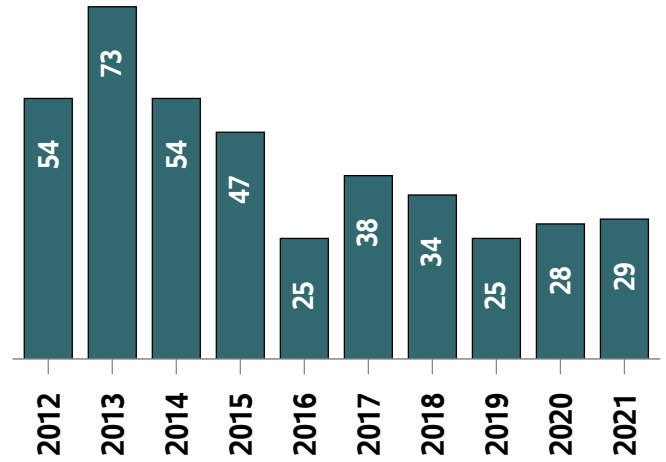


MEAFORD (MUNI) MLS® Residential Market Activity

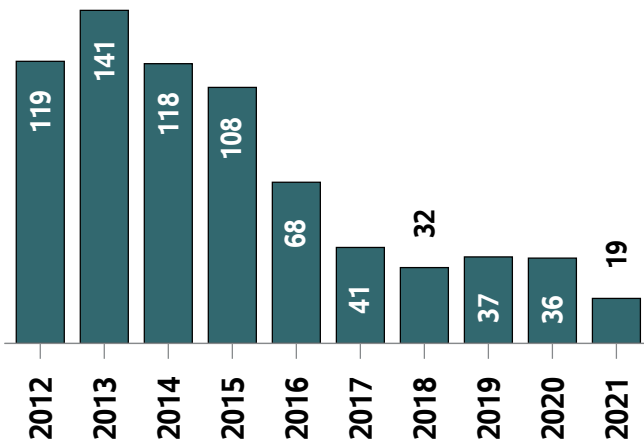
Sales Activity (February Year-to-date)



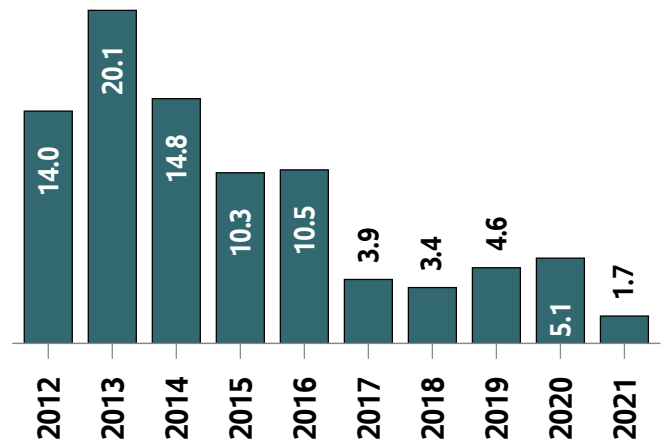
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

MEAFORD (MUNI) MLS® Residential Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	17	112.5	41.7	88.9	88.9	30.8	54.5
Dollar Volume	\$12,838,888	219.1	127.3	262.4	350.2	177.7	432.7
New Listings	17	-5.6	54.5	-15.0	21.4	-39.3	-32.0
Active Listings	17	-56.4	-50.0	-54.1	-74.6	-86.0	-83.5
Sales to New Listings Ratio ¹	100.0	44.4	109.1	45.0	64.3	46.4	44.0
Months of Inventory ²	1.0	4.9	2.8	4.1	7.4	9.3	9.4
Average Price	\$755,229	50.2	60.4	91.9	138.3	112.3	244.7
Median Price	\$650,000	24.4	75.7	85.7	209.5	109.7	198.2
Sales to List Price Ratio	101.7	98.8	92.9	99.0	92.4	94.6	93.6
Median Days on Market	15.0	25.0	129.5	13.0	150.0	171.0	107.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	23	64.3	43.8	21.1	76.9	43.8	27.8
Dollar Volume	\$16,345,230	125.7	139.5	143.8	341.1	170.9	286.3
New Listings	29	3.6	16.0	-14.7	16.0	-46.3	-37.0
Active Listings ³	19	-47.2	-47.9	-40.6	-72.1	-83.9	-81.0
Sales to New Listings Ratio ⁴	79.3	50.0	64.0	55.9	52.0	29.6	39.1
Months of Inventory ⁵	1.7	5.1	4.6	3.4	10.5	14.8	11.1
Average Price	\$710,662	37.4	66.6	101.4	149.3	88.5	202.3
Median Price	\$640,000	22.5	91.0	101.3	204.8	100.2	180.2
Sales to List Price Ratio	101.7	98.4	92.6	96.3	93.3	94.4	93.8
Median Days on Market	20.0	28.0	114.0	30.0	150.0	151.0	158.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

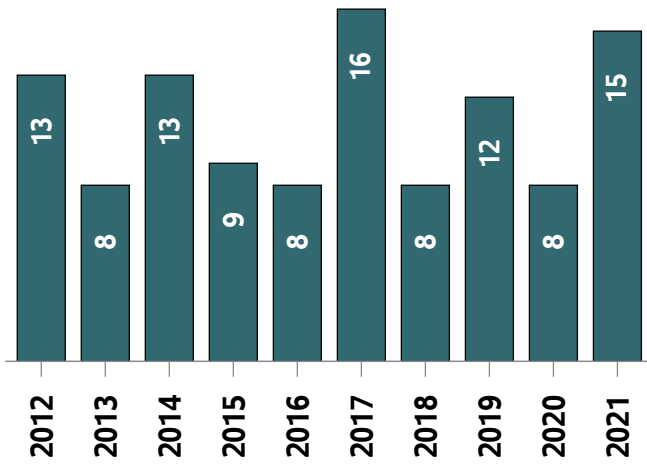
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

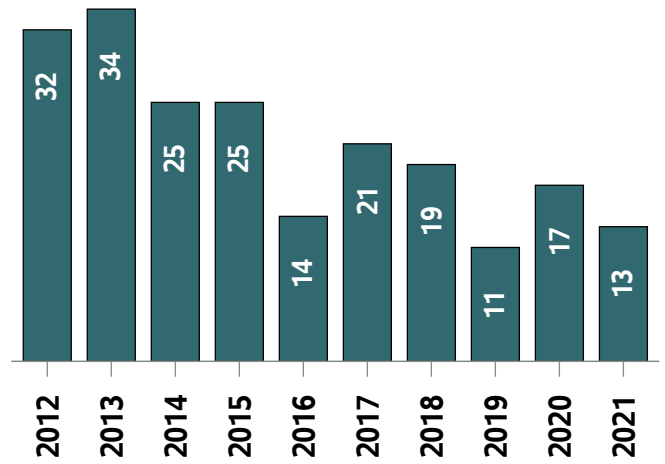
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

MEAFORD (MUNI) MLS® Single Family Market Activity

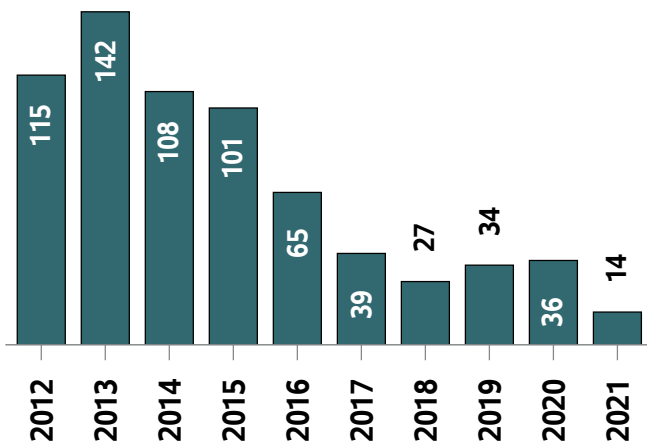
Sales Activity (February only)



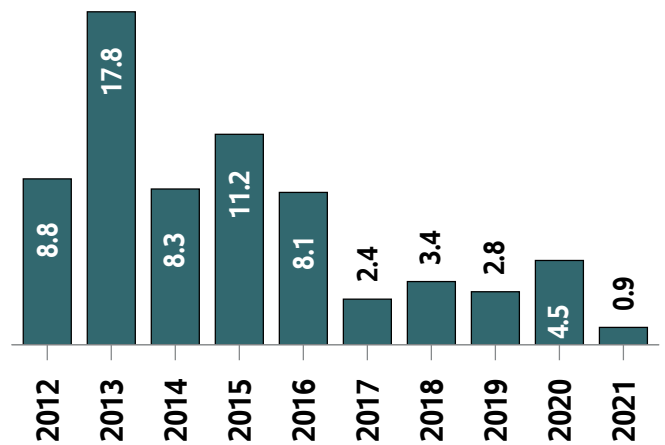
New Listings (February only)



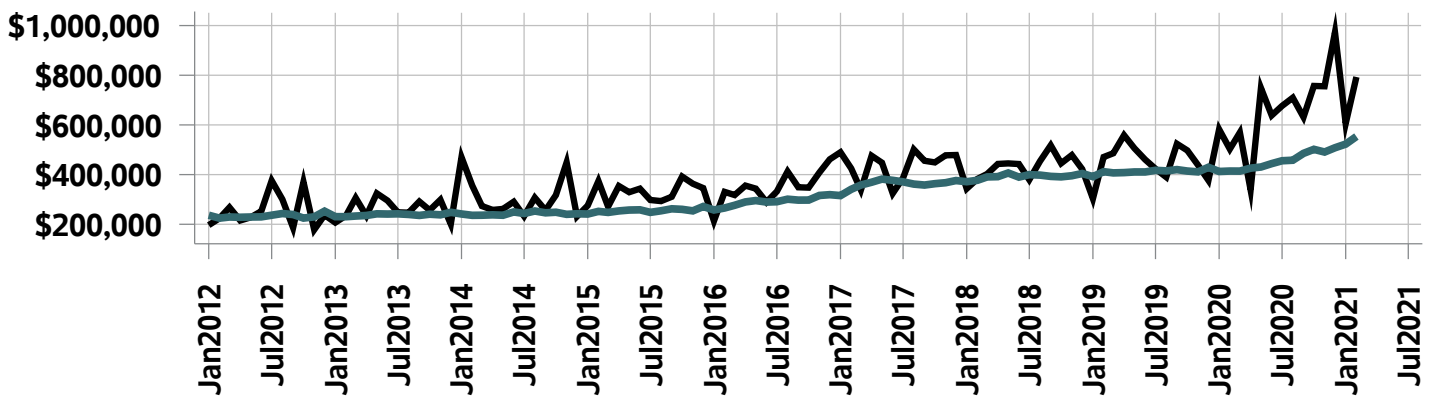
Active Listings (February only)



Months of Inventory (February only)

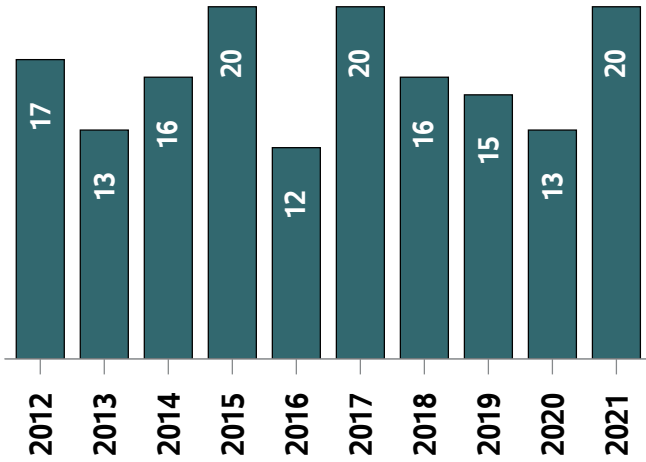


MLS® HPI Single Family Benchmark Price and Average Price

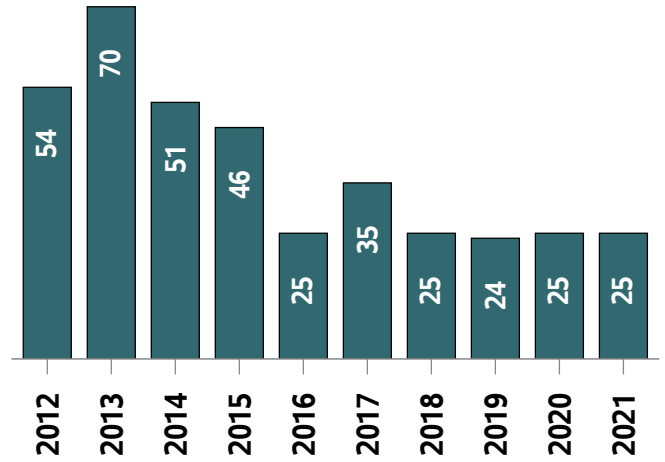


MEAFORD (MUNI) MLS® Single Family Market Activity

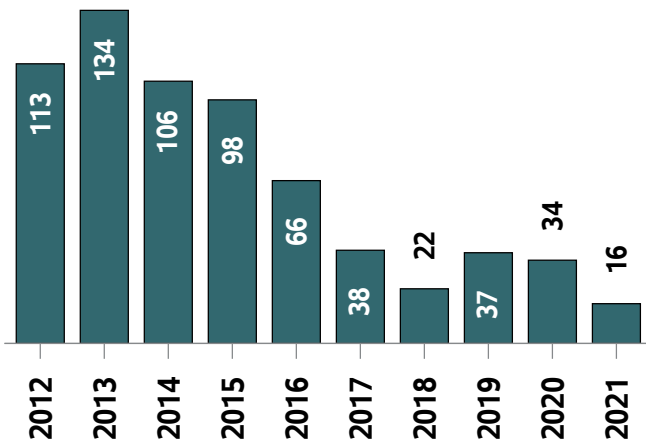
Sales Activity (February Year-to-date)



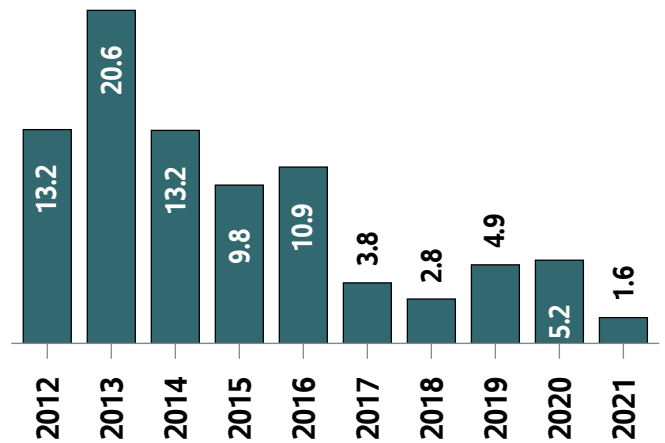
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

MEAFORD (MUNI) MLS® Single Family Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	15	87.5	25.0	87.5	87.5	15.4	36.4
Dollar Volume	\$11,893,888	195.7	110.6	288.7	350.2	157.2	393.5
New Listings	13	-23.5	18.2	-31.6	-7.1	-48.0	-43.5
Active Listings	14	-61.1	-58.8	-48.1	-78.5	-87.0	-85.7
Sales to New Listings Ratio ¹	115.4	47.1	109.1	42.1	57.1	52.0	47.8
Months of Inventory ²	0.9	4.5	2.8	3.4	8.1	8.3	8.9
Average Price	\$792,926	57.7	68.5	107.3	140.1	122.9	261.9
Median Price	\$710,000	35.9	91.9	112.6	234.1	129.0	225.7
Sales to List Price Ratio	101.1	98.8	92.9	99.0	92.6	94.6	93.6
Median Days on Market	20.0	25.0	129.5	11.0	151.0	171.0	107.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	20	53.8	33.3	25.0	66.7	25.0	11.1
Dollar Volume	\$14,922,888	115.2	127.5	157.0	326.9	147.3	252.7
New Listings	25	0.0	4.2	0.0	0.0	-51.0	-41.9
Active Listings ³	16	-52.2	-56.2	-27.3	-75.6	-84.8	-83.2
Sales to New Listings Ratio ⁴	80.0	52.0	62.5	64.0	48.0	31.4	41.9
Months of Inventory ⁵	1.6	5.2	4.9	2.8	10.9	13.2	10.6
Average Price	\$746,144	39.9	70.7	105.6	156.2	97.9	217.4
Median Price	\$680,000	28.3	100.0	109.9	238.3	112.7	197.8
Sales to List Price Ratio	101.4	98.1	92.2	96.0	93.5	94.4	93.8
Median Days on Market	22.0	31.0	129.0	29.5	151.0	151.0	158.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

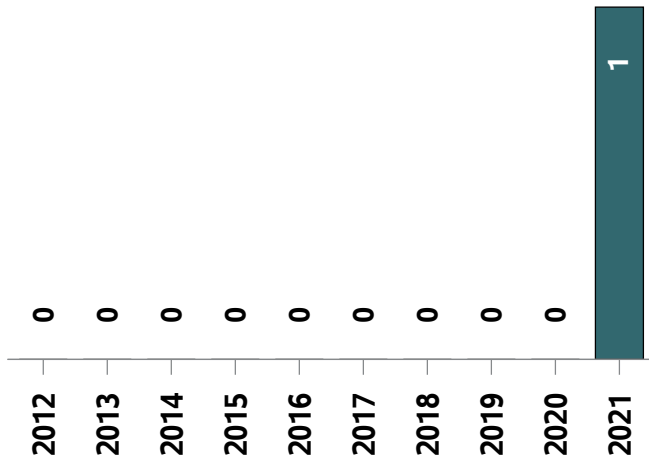
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

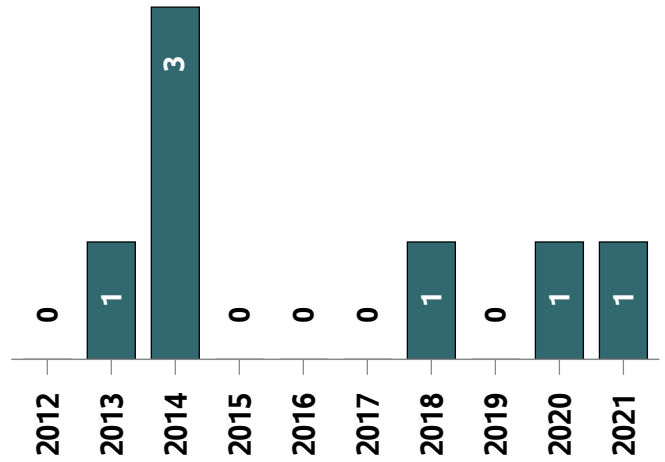
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

MEAFORD (MUNI) MLS® Townhouse Market Activity

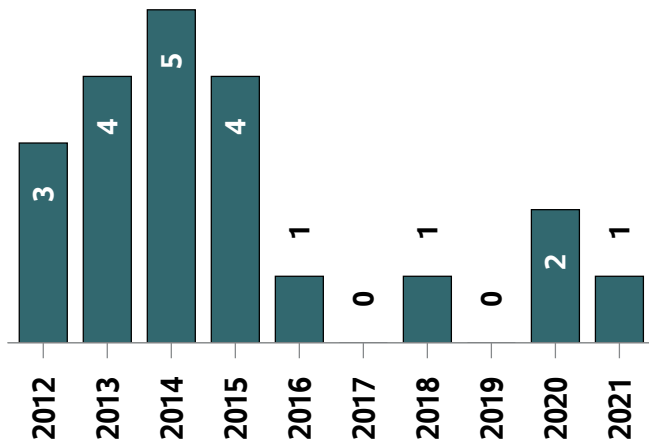
Sales Activity (February only)



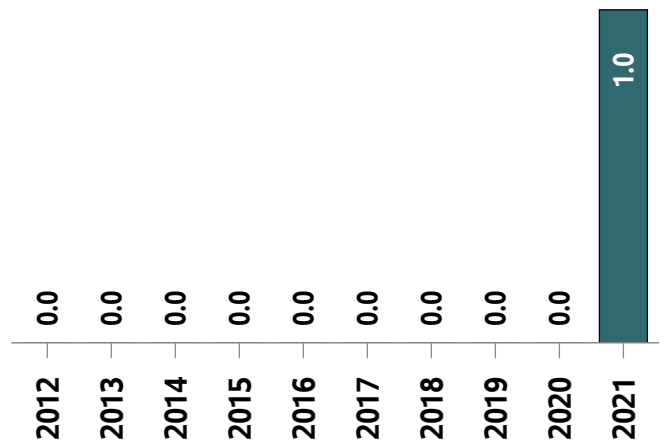
New Listings (February only)



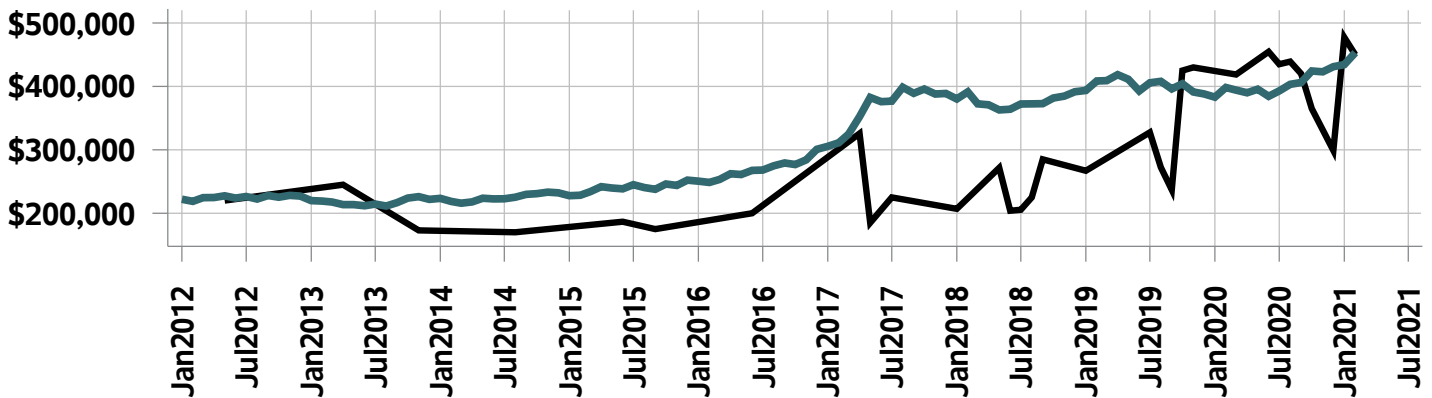
Active Listings (February only)



Months of Inventory (February only)

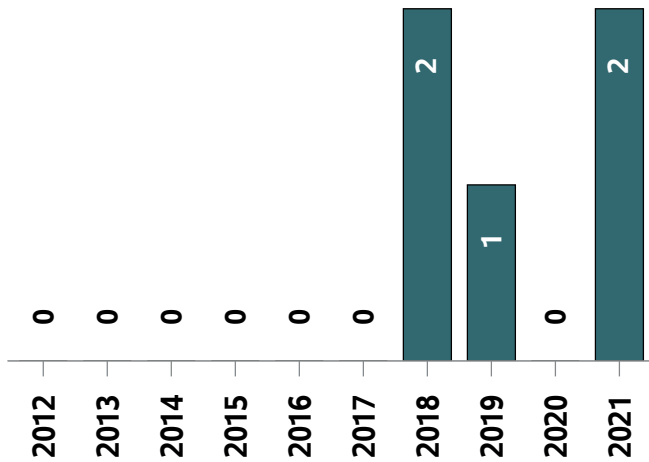


MLS® HPI Townhouse Benchmark Price and Average Price

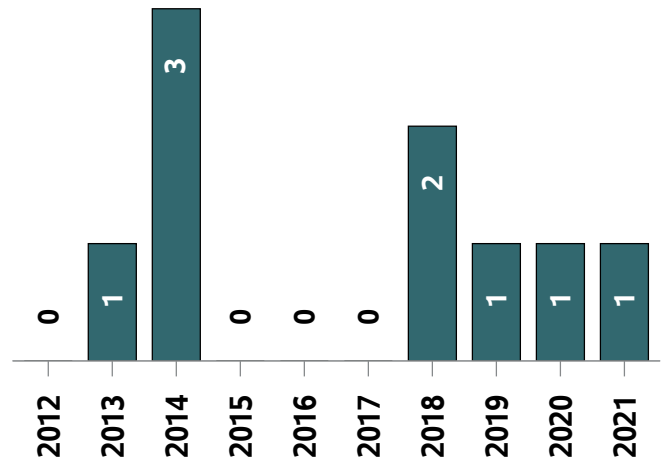


MEAFORD (MUNI) MLS® Townhouse Market Activity

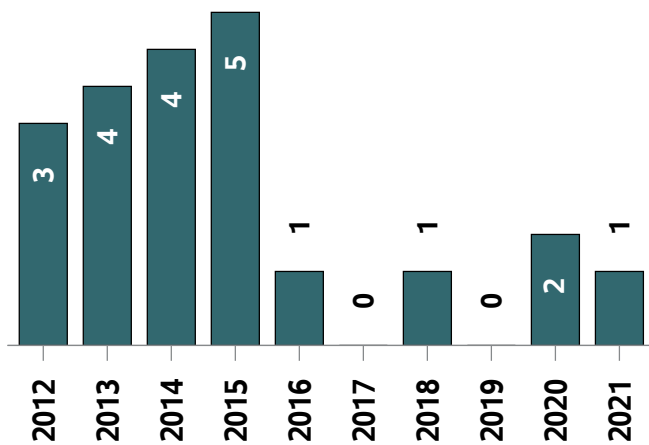
Sales Activity (February Year-to-date)



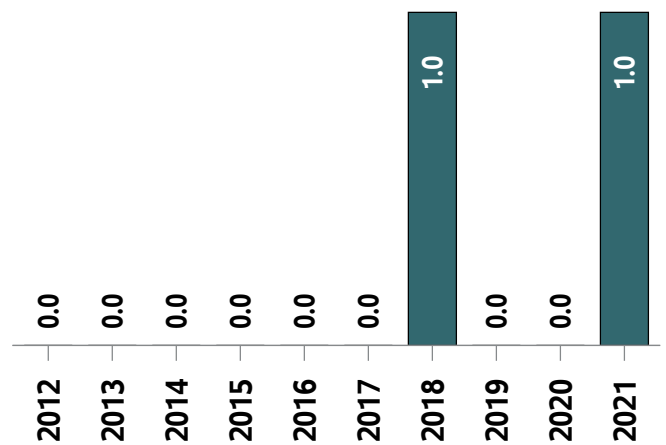
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

MEAFORD (MUNI)

MLS® Townhouse Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	1	—	—	—	—	—	—
Dollar Volume	\$450,000	—	—	—	—	—	—
New Listings	1	0.0	—	0.0	—	-66.7	0.0
Active Listings	1	-50.0	—	0.0	0.0	-80.0	-66.7
Sales to New Listings Ratio ¹	100.0	—	—	—	—	—	—
Months of Inventory ²	1.0	—	—	—	—	—	—
Average Price	\$450,000	—	—	—	—	—	—
Median Price	\$450,000	—	—	—	—	—	—
Sales to List Price Ratio	112.8	—	—	—	—	—	—
Median Days on Market	3.0	—	—	—	—	—	—
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	2	—	100.0	0.0	—	—	—
Dollar Volume	\$927,342	—	247.3	124.0	—	—	—
New Listings	1	0.0	0.0	-50.0	—	-66.7	0.0
Active Listings ³	1	-33.3	—	0.0	0.0	-75.0	-60.0
Sales to New Listings Ratio ⁴	200.0	—	100.0	100.0	—	—	—
Months of Inventory ⁵	1.0	—	—	1.0	—	—	—
Average Price	\$463,671	—	73.7	124.0	—	—	—
Median Price	\$463,671	—	73.7	124.0	—	—	—
Sales to List Price Ratio	106.4	—	98.9	97.7	—	—	—
Median Days on Market	37.5	—	11.0	24.0	—	—	—

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

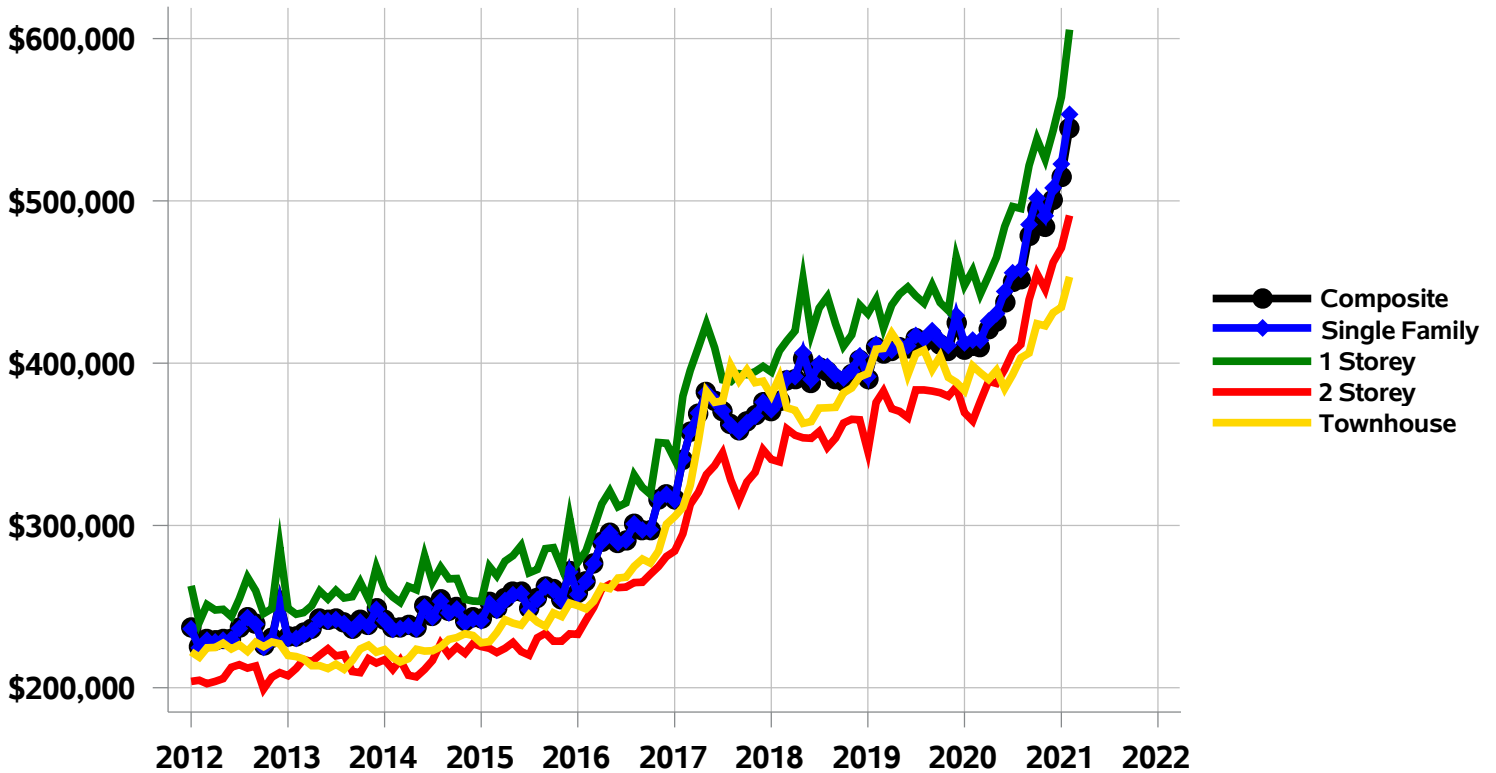
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

MEAFORD (MUNI) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$544,700	5.8	12.5	20.5	32.6	44.6	104.9
Single Family	\$553,300	5.9	12.7	20.9	33.6	46.7	108.4
One Storey	\$605,500	7.4	15.2	22.2	32.5	48.6	113.0
Two Storey	\$491,000	4.2	10.2	19.3	34.7	44.8	103.1
Townhouse	\$453,200	4.3	7.1	12.4	13.8	15.8	82.3

MLS® HPI Benchmark Price



MEAFORD (MUNI)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1367
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11639
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

MEAFORD (MUNI) MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1271
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13094
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1633
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10890
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

MEAFORD (MUNI) MLS® HPI Benchmark Descriptions

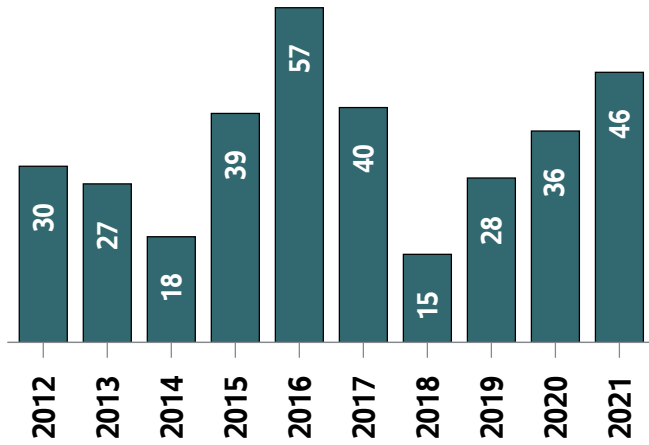
Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1084
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

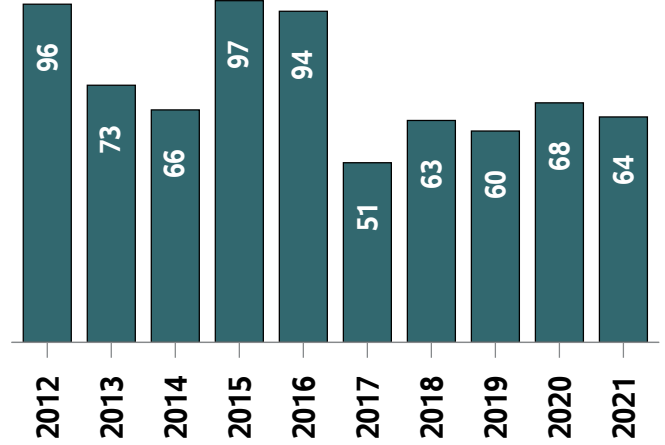
WASAGA BEACH

MLS® Residential Market Activity

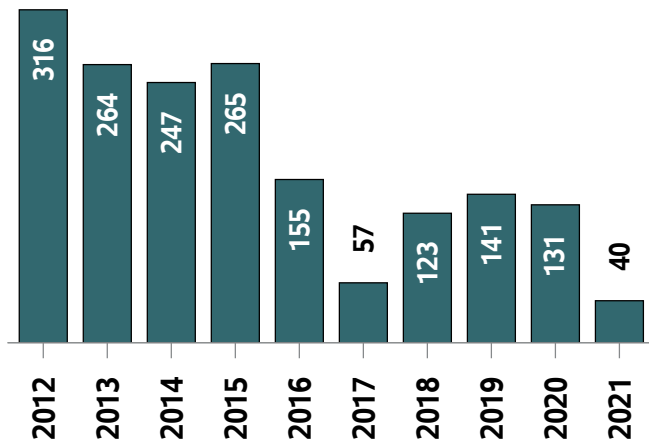
Sales Activity (February only)



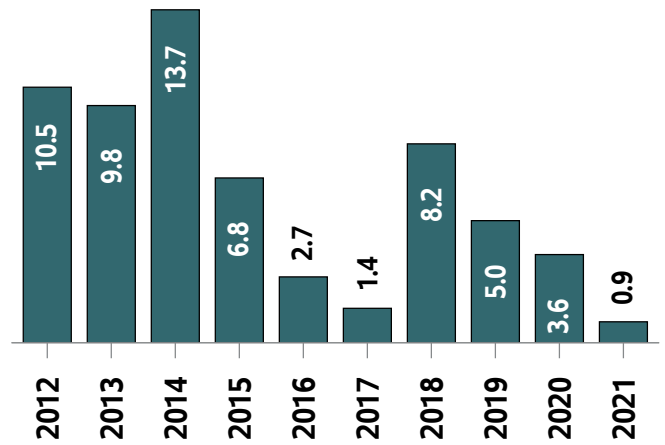
New Listings (February only)



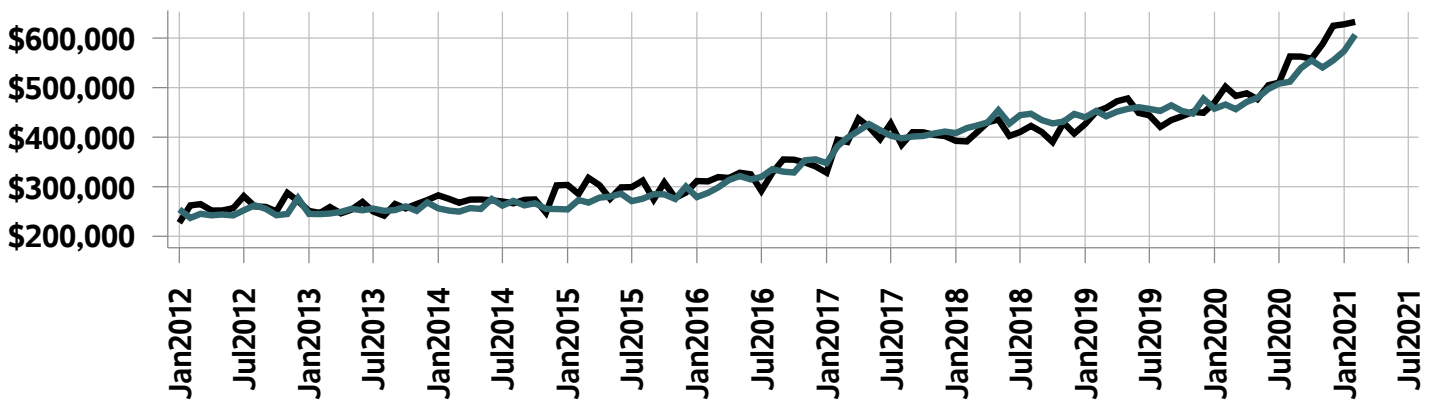
Active Listings (February only)



Months of Inventory (February only)

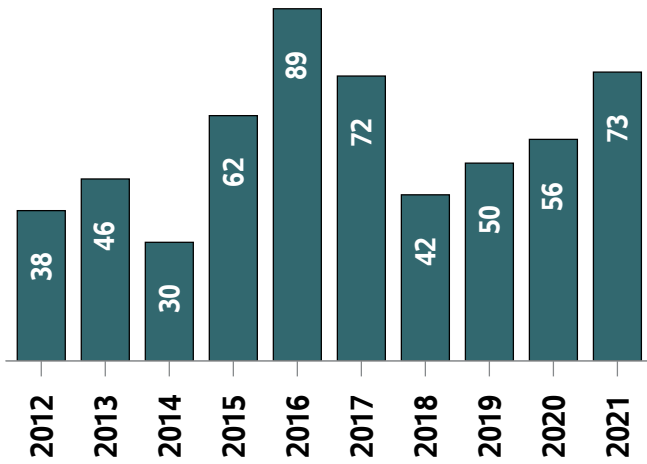


MLS® HPI Composite Benchmark Price and Average Price

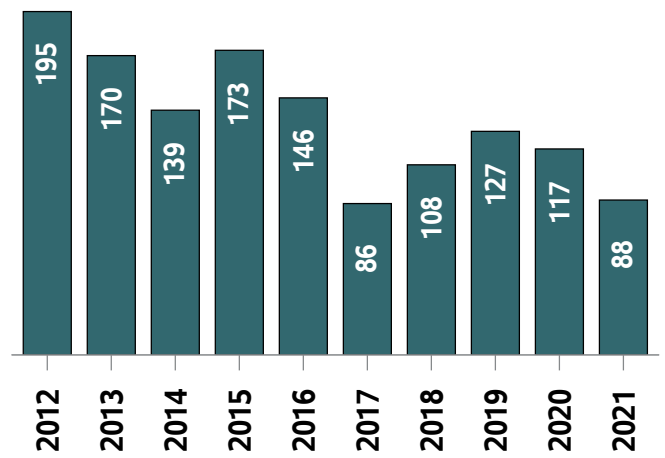


WASAGA BEACH MLS® Residential Market Activity

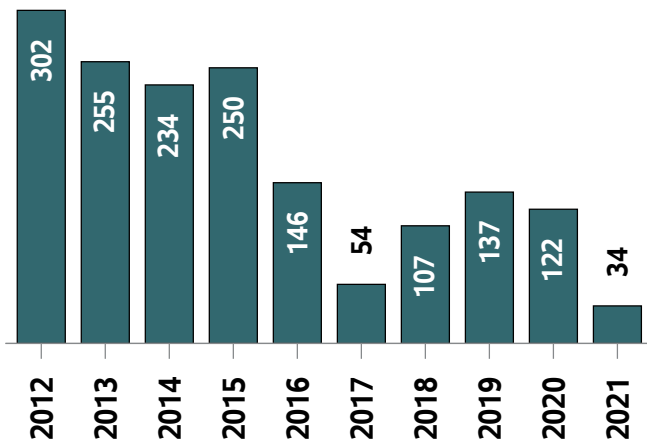
Sales Activity (February Year-to-date)



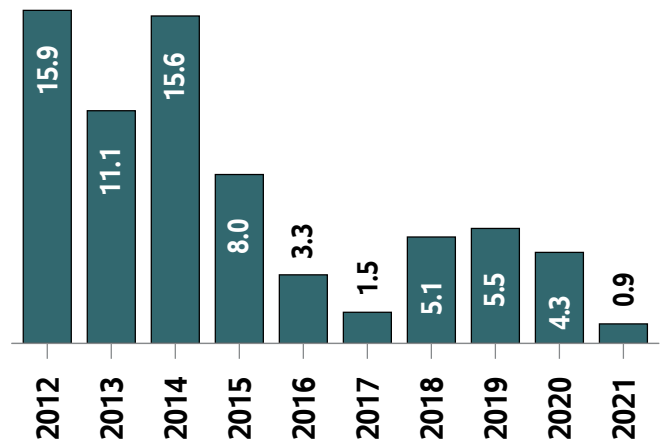
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

WASAGA BEACH

MLS® Residential Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	46	27.8	64.3	206.7	-19.3	155.6	76.9
Dollar Volume	\$29,102,385	61.1	130.2	395.7	64.3	487.3	359.1
New Listings	64	-5.9	6.7	1.6	-31.9	-3.0	-19.0
Active Listings	40	-69.5	-71.6	-67.5	-74.2	-83.8	-84.4
Sales to New Listings Ratio ¹	71.9	52.9	46.7	23.8	60.6	27.3	32.9
Months of Inventory ²	0.9	3.6	5.0	8.2	2.7	13.7	9.8
Average Price	\$632,661	26.1	40.1	61.6	103.6	129.8	159.5
Median Price	\$636,450	33.3	38.4	57.9	115.7	138.4	164.1
Sales to List Price Ratio	105.1	97.6	97.6	97.1	97.9	96.7	96.3
Median Days on Market	9.0	17.5	47.5	18.0	27.0	44.0	90.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	73	30.4	46.0	73.8	-18.0	143.3	102.8
Dollar Volume	\$46,053,865	67.7	109.1	179.6	66.4	451.7	435.3
New Listings	88	-24.8	-30.7	-18.5	-39.7	-36.7	-43.2
Active Listings ³	34	-72.0	-75.2	-68.1	-76.6	-85.5	-86.0
Sales to New Listings Ratio ⁴	83.0	47.9	39.4	38.9	61.0	21.6	23.2
Months of Inventory ⁵	0.9	4.3	5.5	5.1	3.3	15.6	13.5
Average Price	\$630,875	28.6	43.2	60.9	102.8	126.7	164.0
Median Price	\$629,995	39.1	35.8	52.7	113.6	136.0	171.0
Sales to List Price Ratio	103.4	98.0	97.1	95.4	97.1	96.7	96.5
Median Days on Market	12.0	22.0	48.0	36.0	46.0	45.0	84.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

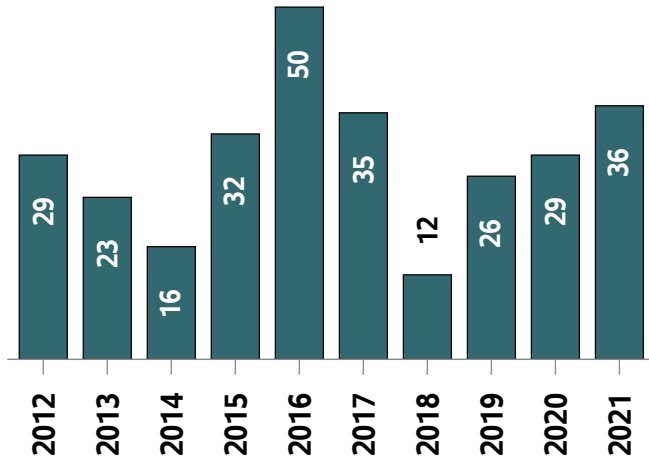
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

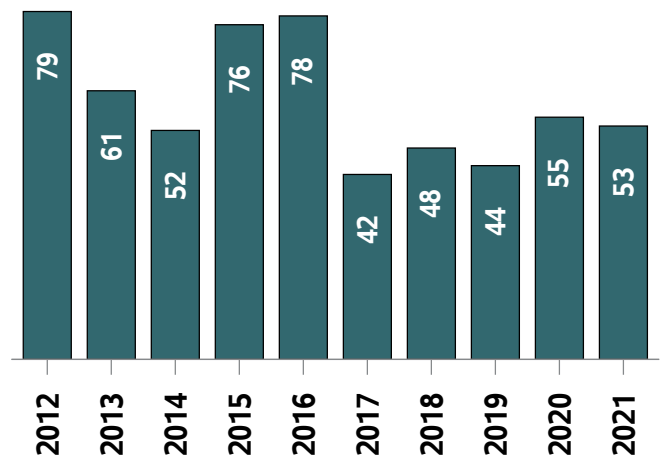
WASAGA BEACH

MLS® Single Family Market Activity

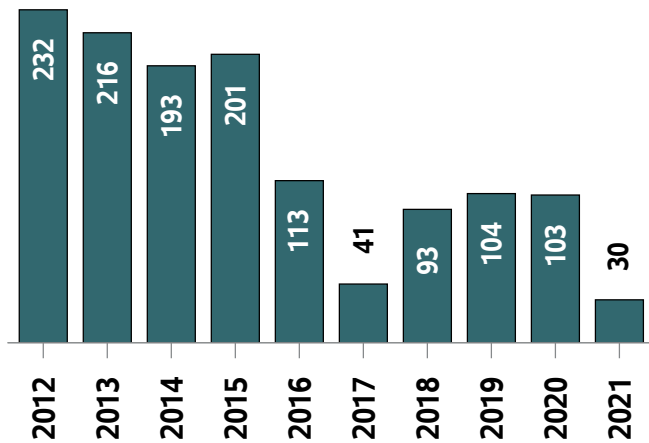
Sales Activity (February only)



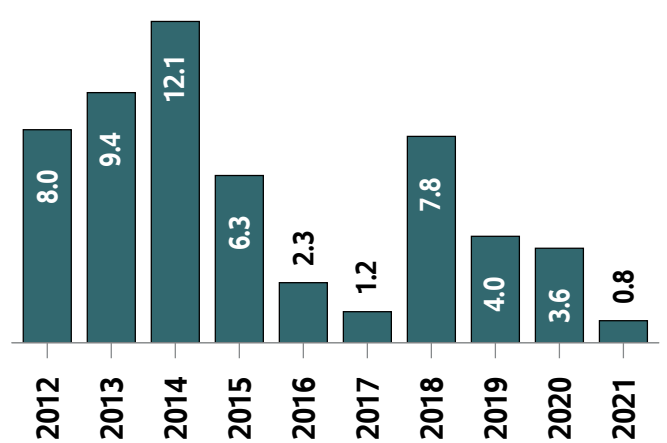
New Listings (February only)



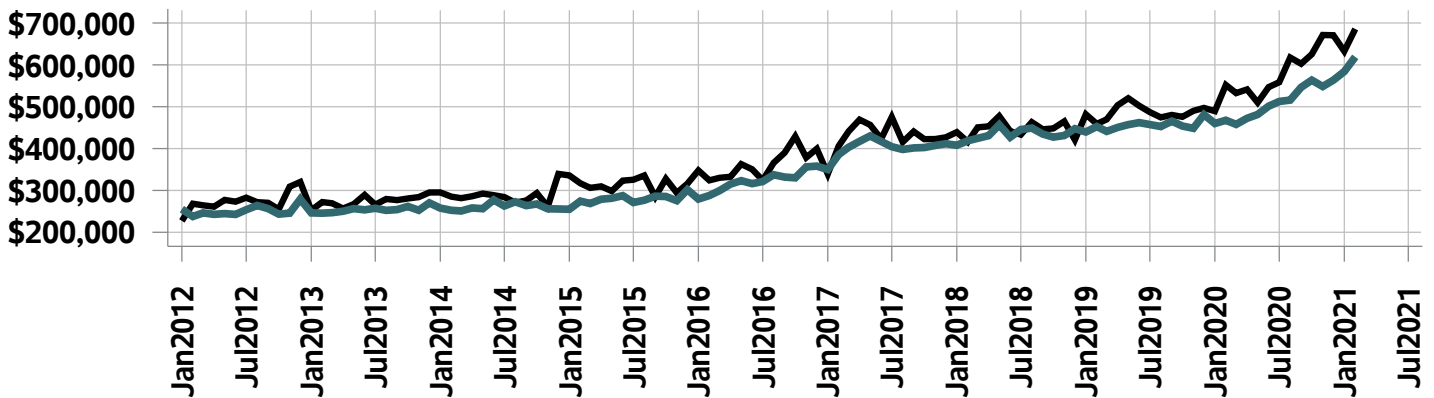
Active Listings (February only)



Months of Inventory (February only)



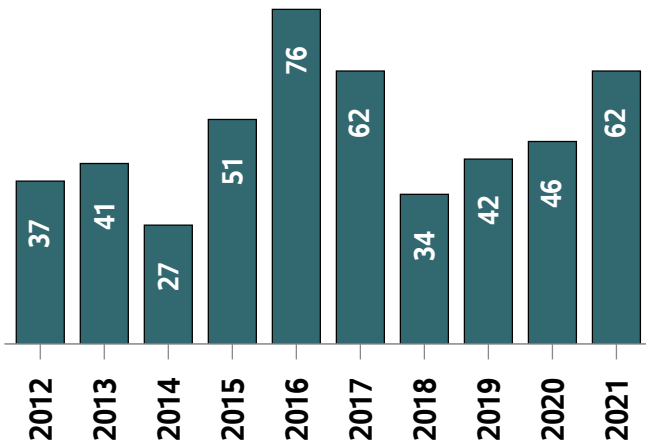
MLS® HPI Single Family Benchmark Price and Average Price



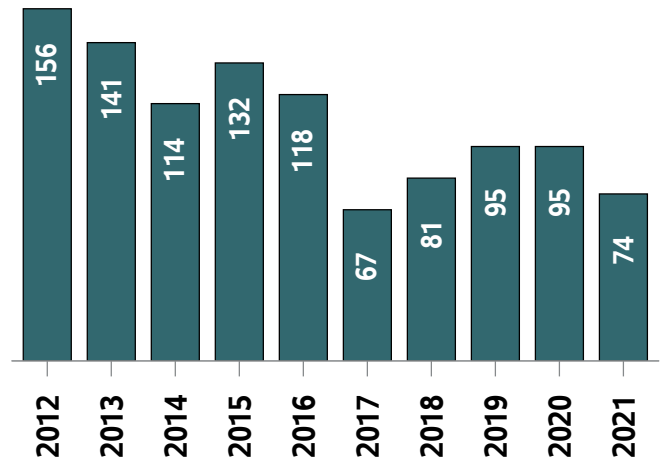
WASAGA BEACH

MLS® Single Family Market Activity

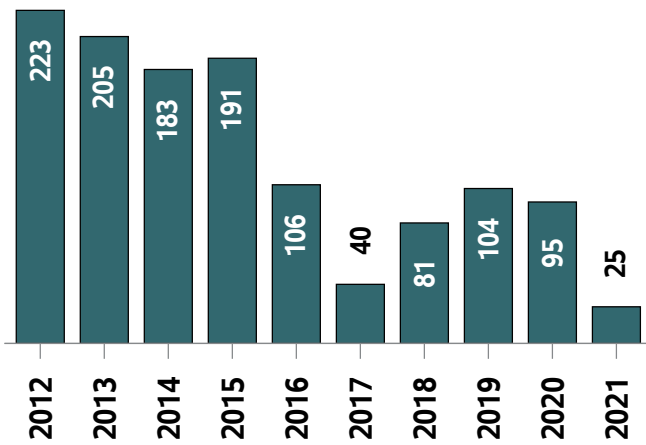
Sales Activity (February Year-to-date)



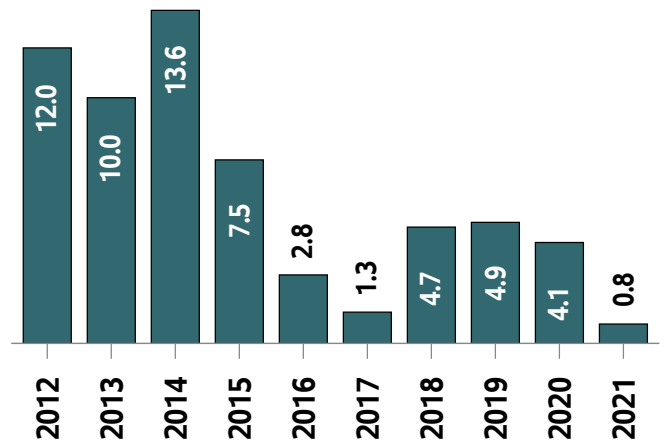
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

WASAGA BEACH

MLS® Single Family Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	36	24.1	38.5	200.0	-28.0	125.0	56.5
Dollar Volume	\$24,689,385	54.3	106.9	394.6	52.4	441.1	311.9
New Listings	53	-3.6	20.5	10.4	-32.1	1.9	-20.9
Active Listings	30	-70.9	-71.2	-67.7	-73.5	-84.5	-84.8
Sales to New Listings Ratio ¹	67.9	52.7	59.1	25.0	64.1	30.8	34.3
Months of Inventory ²	0.8	3.6	4.0	7.8	2.3	12.1	8.6
Average Price	\$685,816	24.3	49.4	64.9	111.6	140.5	163.1
Median Price	\$702,250	41.9	47.1	54.7	122.6	149.9	186.6
Sales to List Price Ratio	106.5	97.8	97.6	97.2	97.9	96.7	97.3
Median Days on Market	8.0	17.0	47.5	20.0	21.5	35.5	96.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	62	34.8	47.6	82.4	-18.4	129.6	93.8
Dollar Volume	\$41,135,865	69.1	109.5	180.7	62.9	426.7	408.9
New Listings	74	-22.1	-22.1	-8.6	-37.3	-35.1	-44.4
Active Listings ³	25	-74.1	-76.3	-69.6	-76.9	-86.6	-86.9
Sales to New Listings Ratio ⁴	83.8	48.4	44.2	42.0	64.4	23.7	24.1
Months of Inventory ⁵	0.8	4.1	4.9	4.7	2.8	13.6	11.7
Average Price	\$663,482	25.5	41.9	53.9	99.7	129.4	162.6
Median Price	\$662,000	36.5	36.5	49.8	111.5	129.9	174.7
Sales to List Price Ratio	103.8	98.3	97.1	96.7	97.1	96.7	97.1
Median Days on Market	12.0	19.5	52.5	30.0	32.5	45.0	86.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

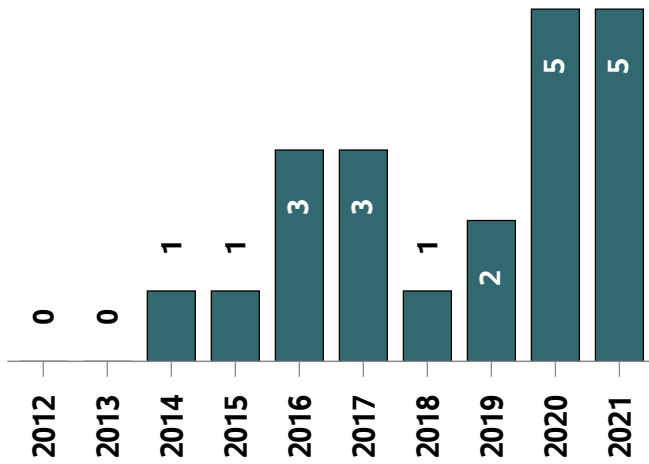
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

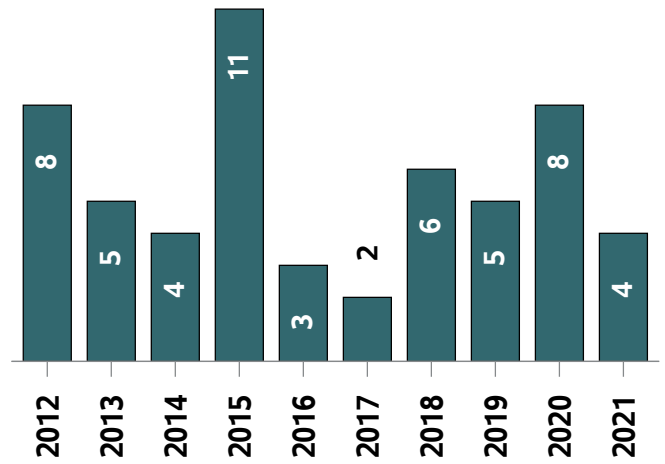
WASAGA BEACH

MLS® Townhouse Market Activity

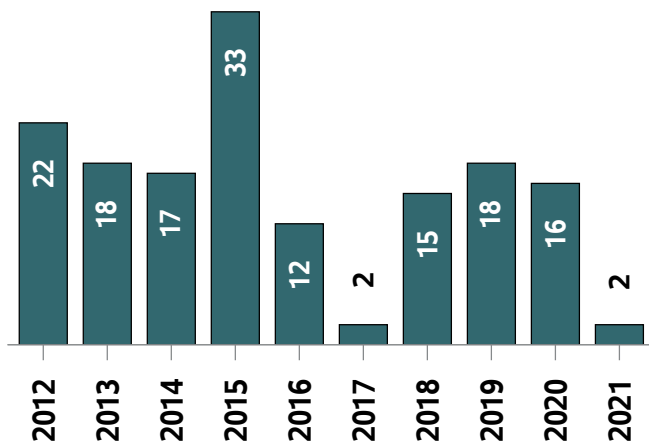
Sales Activity (February only)



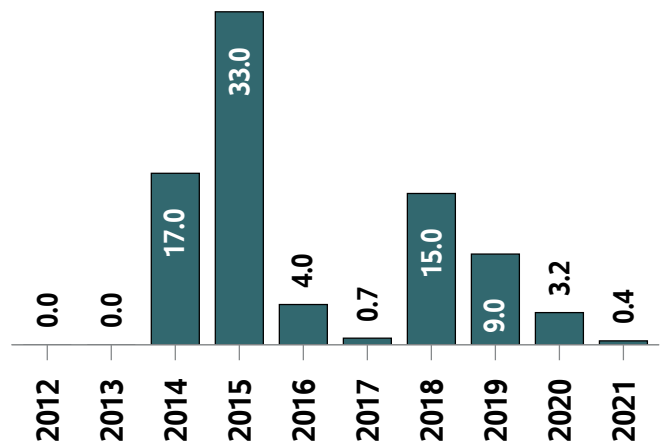
New Listings (February only)



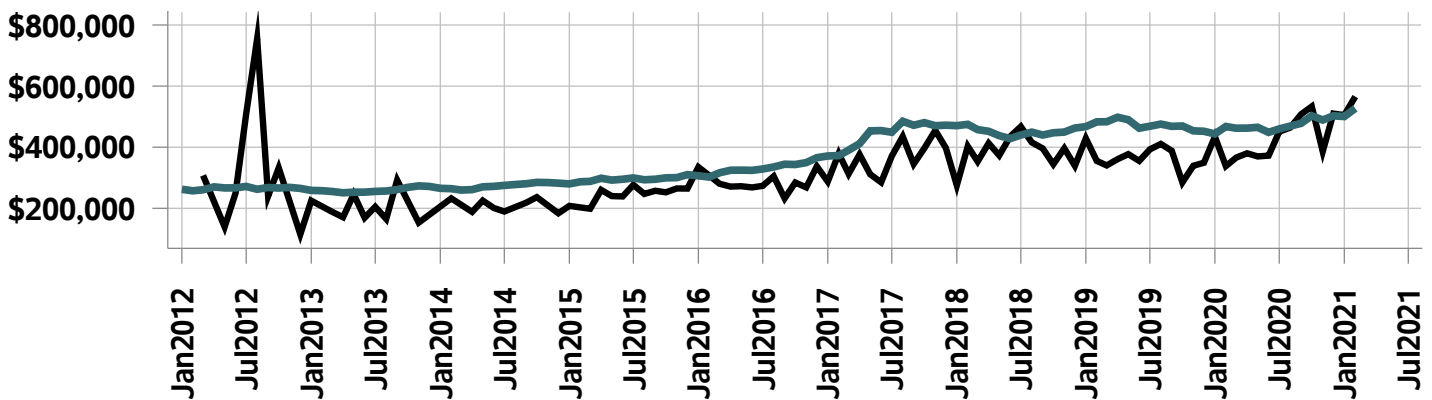
Active Listings (February only)



Months of Inventory (February only)



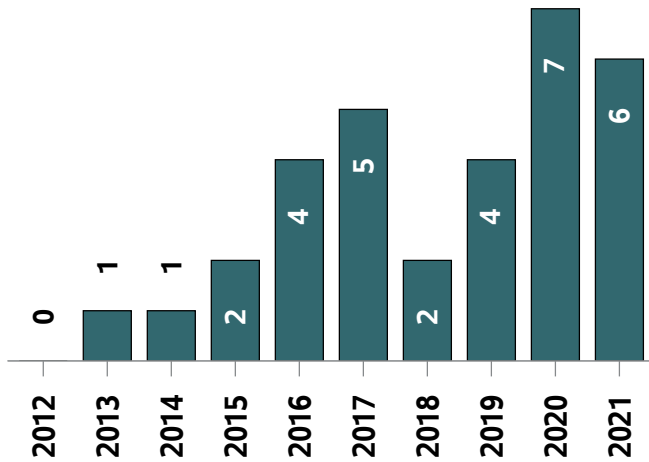
MLS® HPI Townhouse Benchmark Price and Average Price



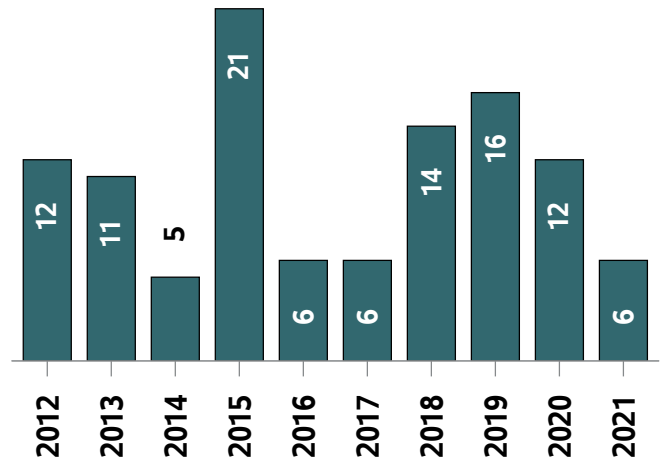
WASAGA BEACH

MLS® Townhouse Market Activity

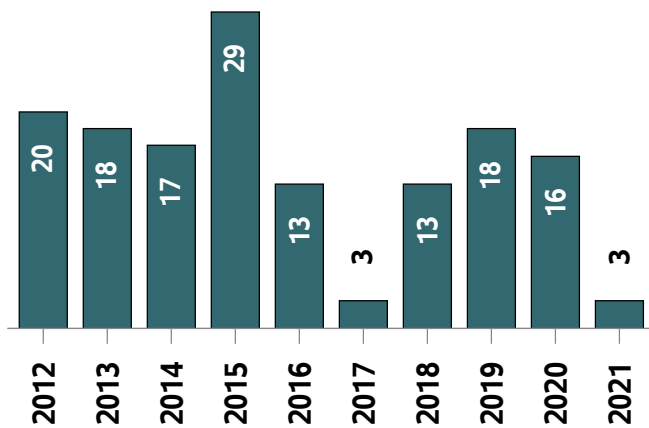
Sales Activity (February Year-to-date)



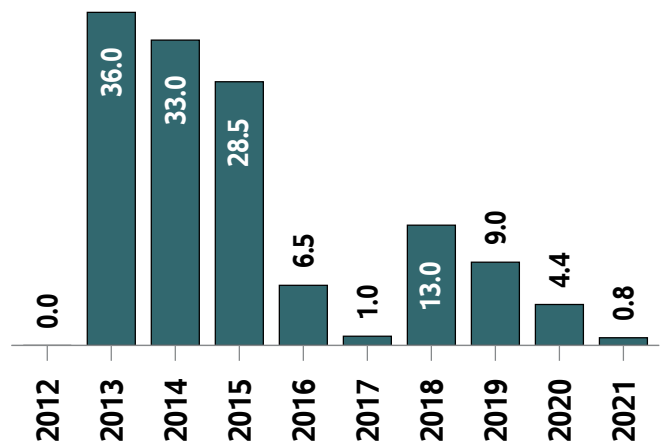
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

WASAGA BEACH

MLS® Townhouse Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	5	0.0	150.0	400.0	66.7	400.0	400.0
Dollar Volume	\$2,828,000	67.3	298.3	601.7	207.1	1,116.3	1,667.5
New Listings	4	-50.0	-20.0	-33.3	33.3	0.0	0.0
Active Listings	2	-87.5	-88.9	-86.7	-83.3	-88.2	-77.8
Sales to New Listings Ratio ¹	125.0	62.5	40.0	16.7	100.0	25.0	25.0
Months of Inventory ²	0.4	3.2	9.0	15.0	4.0	17.0	9.0
Average Price	\$565,600	67.3	59.3	40.3	84.3	143.3	253.5
Median Price	\$620,000	87.9	74.6	53.8	116.9	166.7	287.5
Sales to List Price Ratio	98.7	97.5	98.0	98.5	98.7	97.7	80.4
Median Days on Market	9.0	26.0	57.0	7.0	103.0	69.0	25.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	6	-14.3	50.0	200.0	50.0	500.0	200.0
Dollar Volume	\$3,333,000	30.2	112.6	391.6	165.4	1,333.5	894.9
New Listings	6	-50.0	-62.5	-57.1	0.0	20.0	-14.3
Active Listings ³	3	-83.9	-86.1	-80.8	-80.8	-84.8	-68.8
Sales to New Listings Ratio ⁴	100.0	58.3	25.0	14.3	66.7	20.0	28.6
Months of Inventory ⁵	0.8	4.4	9.0	13.0	6.5	33.0	8.0
Average Price	\$555,500	51.9	41.7	63.9	76.9	138.9	231.6
Median Price	\$562,500	70.5	38.9	65.9	81.2	141.9	235.8
Sales to List Price Ratio	101.0	97.7	97.8	98.4	98.0	97.7	90.2
Median Days on Market	9.5	26.0	79.0	12.0	92.5	69.0	17.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

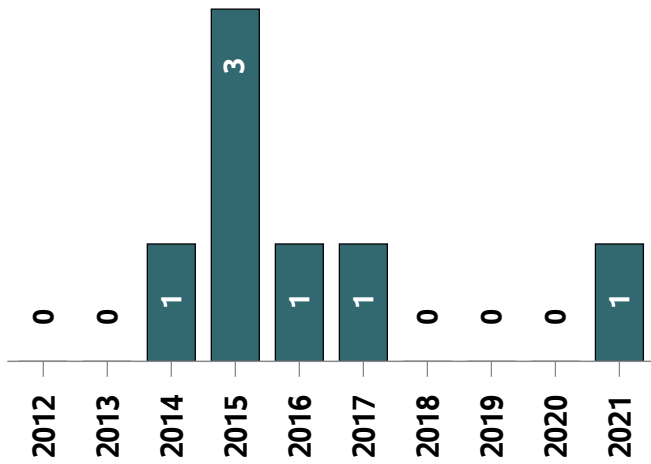
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

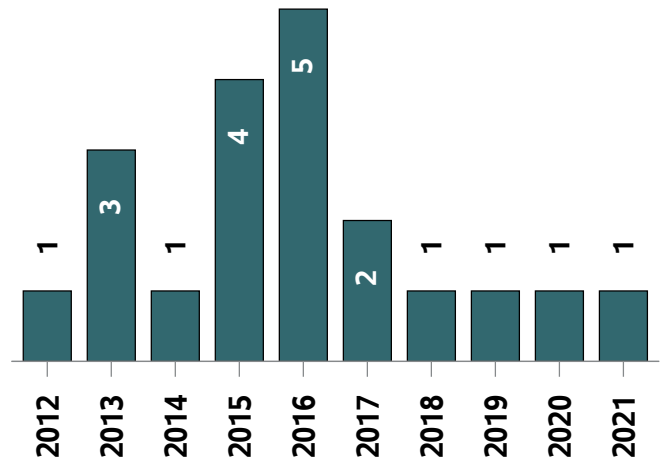
WASAGA BEACH

MLS® Apartment Market Activity

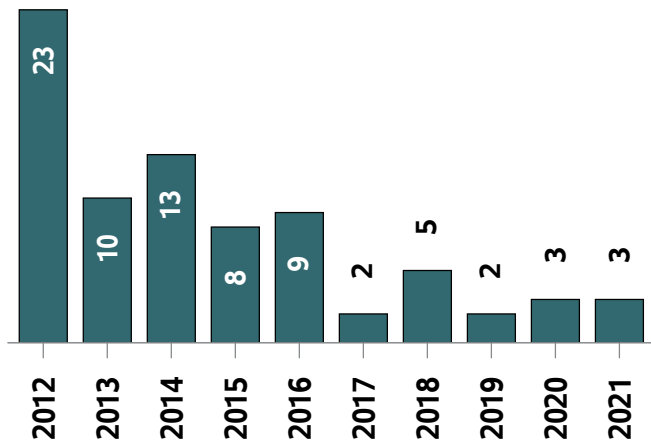
Sales Activity (February only)



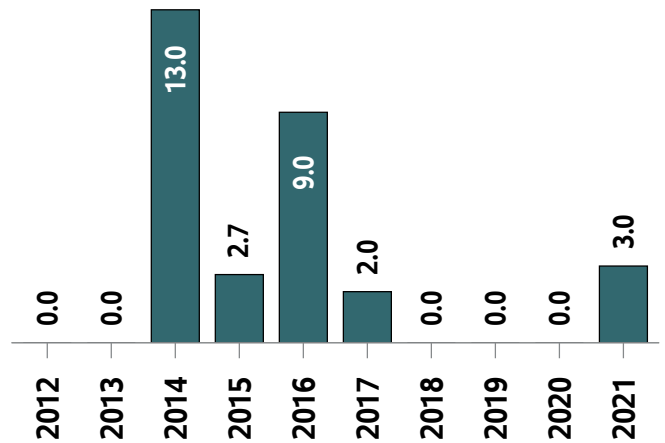
New Listings (February only)



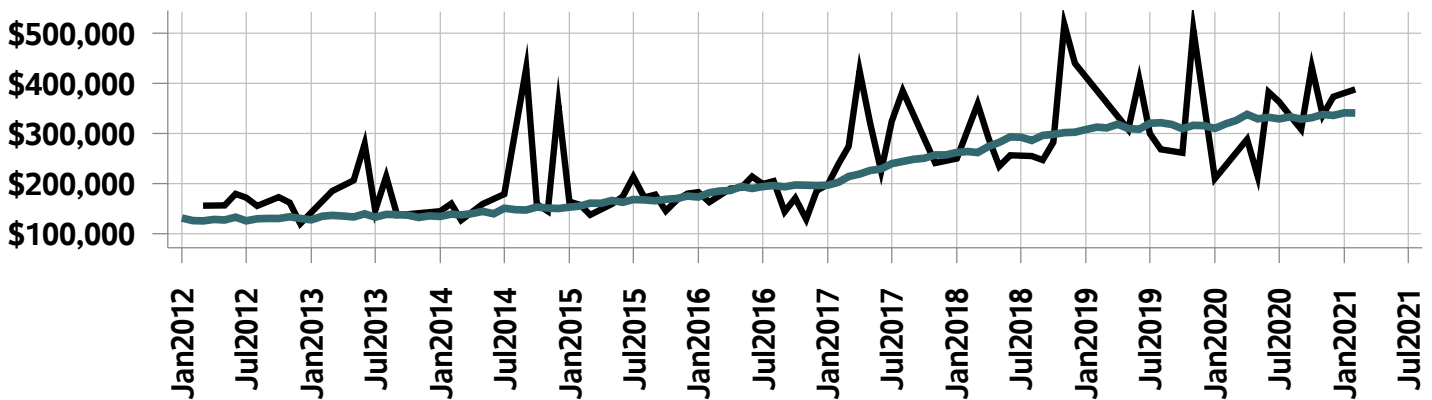
Active Listings (February only)



Months of Inventory (February only)



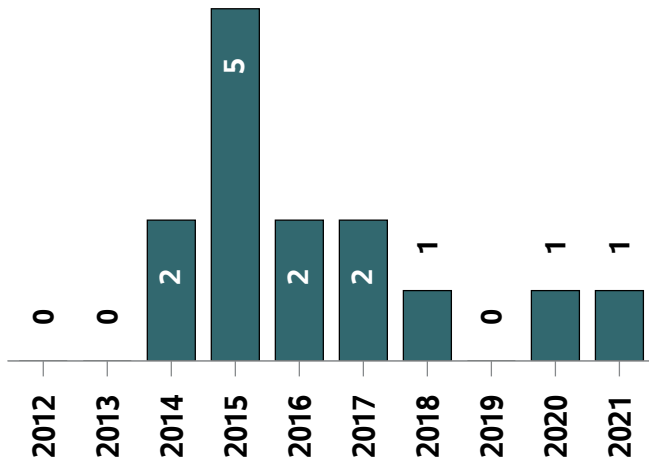
MLS® HPI Apartment Benchmark Price and Average Price



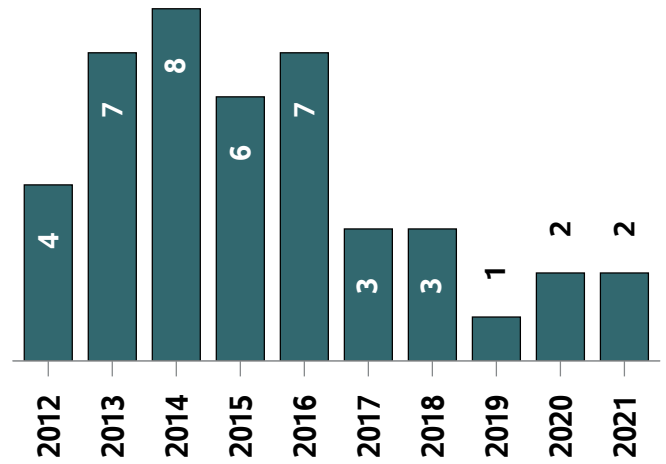
WASAGA BEACH

MLS® Apartment Market Activity

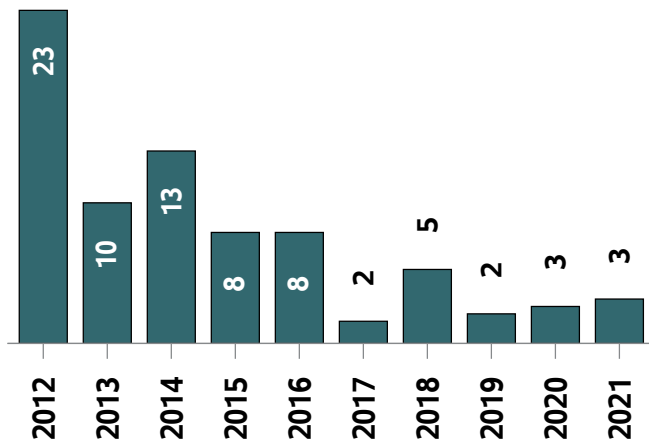
Sales Activity (February Year-to-date)



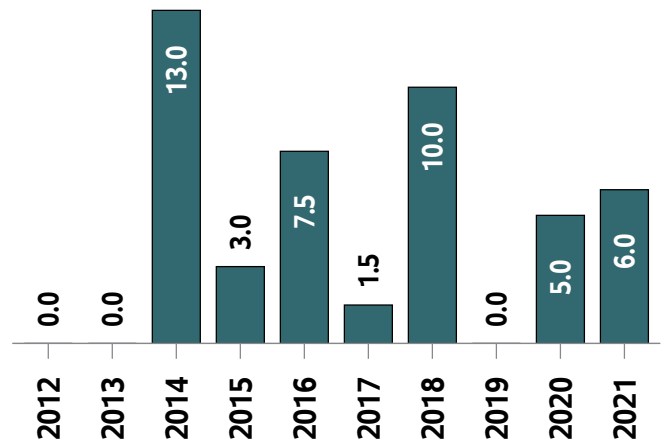
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

WASAGA BEACH

MLS® Apartment Market Activity

Actual	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	1	—	—	—	0.0	0.0	0.0
Dollar Volume	\$388,000	—	—	—	138.0	142.5	191.7
New Listings	1	0.0	0.0	0.0	-80.0	0.0	-50.0
Active Listings	3	0.0	50.0	-40.0	-66.7	-76.9	-50.0
Sales to New Listings Ratio ¹	100.0	—	—	—	20.0	100.0	50.0
Months of Inventory ²	3.0	—	—	—	9.0	13.0	6.0
Average Price	\$388,000	—	—	—	138.0	142.5	191.7
Median Price	\$388,000	—	—	—	138.0	142.5	191.7
Sales to List Price Ratio	97.0	—	—	—	98.8	97.0	98.5
Median Days on Market	145.0	—	—	—	195.0	49.0	27.0
Year-to-date	February 2021	Compared to ⁶					
		February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	1	0.0	—	0.0	-50.0	-50.0	0.0
Dollar Volume	\$388,000	84.8	—	55.2	12.1	27.2	191.7
New Listings	2	0.0	100.0	-33.3	-71.4	-75.0	-50.0
Active Listings ³	3	20.0	50.0	-40.0	-60.0	-76.9	-50.0
Sales to New Listings Ratio ⁴	50.0	50.0	—	33.3	28.6	25.0	25.0
Months of Inventory ⁵	6.0	5.0	—	10.0	7.5	13.0	12.0
Average Price	\$388,000	84.8	—	55.2	124.3	154.4	191.7
Median Price	\$388,000	84.8	—	55.2	124.3	154.4	191.7
Sales to List Price Ratio	97.0	93.3	—	96.2	98.1	96.9	98.5
Median Days on Market	145.0	79.0	—	42.0	159.0	33.5	27.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

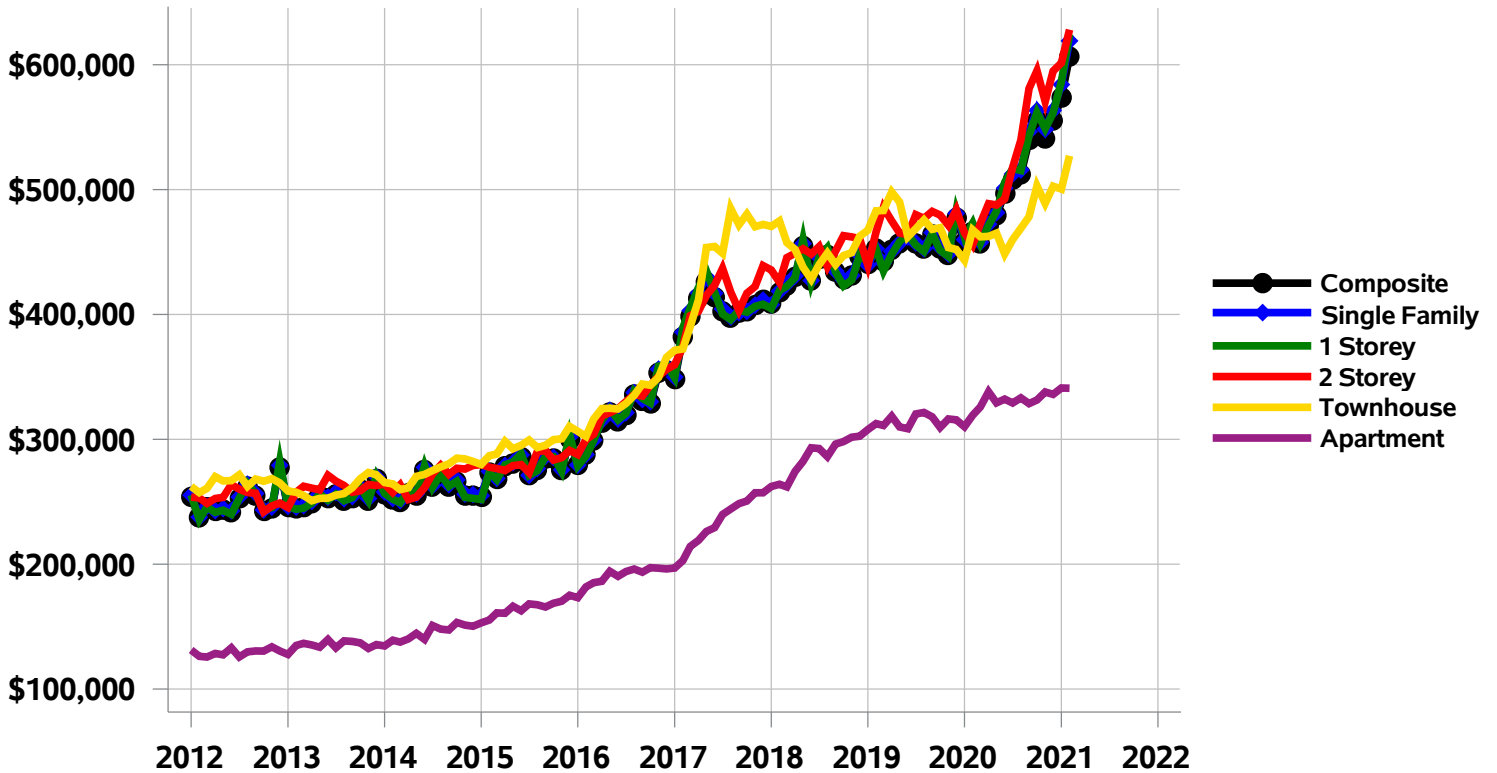
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

WASAGA BEACH MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$606,700	5.7	12.2	18.5	30.2	45.0	111.0
Single Family	\$619,100	6.0	12.9	20.0	32.4	47.9	115.1
One Storey	\$624,200	6.5	13.7	21.1	31.9	48.9	117.8
Two Storey	\$628,100	4.4	10.1	16.4	37.8	47.5	109.5
Townhouse	\$527,100	5.3	7.8	12.4	12.7	11.0	74.4
Apartment	\$340,900	-0.1	0.9	2.3	6.8	29.1	87.5

MLS® HPI Benchmark Price



WASAGA BEACH

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1259
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1268
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8000
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

WASAGA BEACH

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1236
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7888
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1600
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9070
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

WASAGA BEACH

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1350
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	965
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers